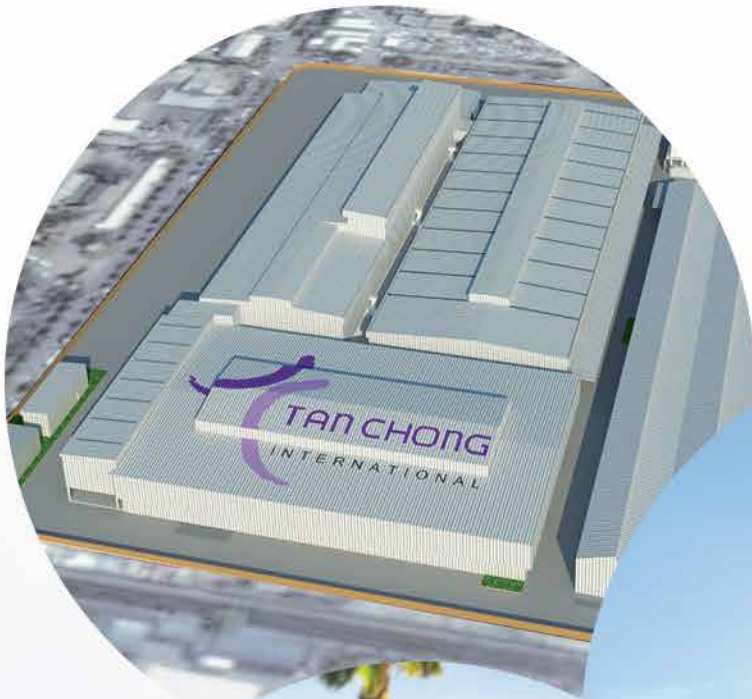


TAN CHONG INTERNATIONAL LIMITED
陳唱國際有限公司
ANNUAL REPORT 2017

Stock Code: 693





Tan Chong International Limited (Stock Code 693), listed on the Stock Exchange of Hong Kong Limited in 1998, is a major motor distribution, transportation, property and trading group.



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Management Discussion and Analysis

RESULTS

The Group recorded revenue of HK\$15.9 billion, a 5.3% decrease from 2016. This was primarily due to sales volume decline in our motor vehicle distribution and retail division. The transportation and logistics business represented by ZERO CO. LTD (“Zero”) in Japan continued to provide a diversified base of recurring revenue for the Group. We experienced a slowdown in Singapore and China, while continuing to achieve healthy growth in Taiwan and Philippines, two of our core completely built-up (“CBU”) vehicle markets. The Japanese Yen proved to be more stable relative to 2016 against the operating currencies of our businesses.

Despite the headwinds to our top-line revenue, we achieved an improvement in our gross profit margin with a reduction in our distribution cost of 1.1%, nullified somewhat by an increase in administrative costs of 1.8%. Operating profit margin improved to 6.0% from 4.1% recorded in 2016. Profit from operations increased to HK\$952.2 million, a 38% increase over year 2016.

Profit for the year increased to HK\$630.8 million, a 89% increase over that of 2016.

Profit attributable to shareholders was HK\$501.9 million, a 163% increase over the previous year.

The Group’s return on capital employed (ROCE), computed by dividing earnings before interest and taxes (EBIT) by total equity and non-current liabilities, was 7.1% as compared to 5.8% in year 2016.

The Group’s net gearing ratio, computed by dividing the net debt by total equity, was 4.5% as compared to 10.0% recorded in 2016. The net debt of HK\$573 million comprised of borrowings of HK\$3.921 billion plus unsecured overdrafts of HK\$89 million, less cash and bank balances of HK\$3.437 billion.

We continue to push forward with the ongoing cost reduction and productivity initiatives to create a more lean and competitive organisation. This has led to a strengthening of the Company’s financial stability, building towards a more cost-efficient platform for long-term growth.

In compliance to the regulatory, environmental and emission standard requirements of the countries that the Group operates in, we took positive efforts to participate in programs and incentives that encourage sustainability, conservation and reduced environmental impact.



The Group recognises its human resources as valuable assets and its people as stewards of its business. We maintain our commitment to training, developing and retaining talented employees. The number of employees at the end of 2017 was 5,732, a reduction of 6.5%, as compared to 6,131 in 2016.

SIGNIFICANT INVESTMENTS

As at 31 December 2017, the Group had investments in listed and unlisted equity securities amounting to HK\$2.88 billion designated as at fair value through other comprehensive income. The majority of these investments are equity securities listed on the Tokyo Stock Exchange, and were accumulated over the years as strategic long-term investments. Fair value loss of HK\$736 million was recognised in other comprehensive income during the year ended 31 December 2017. The loss was primarily due to share price changes of its listed investments, which were marked to market and therefore unrealised. Such unrealised fair value loss on its investments is not expected to be reclassified to the Group’s consolidated statement of profit or loss.

FINANCE

Dividend payment will be HK\$221 million for 2017. Final dividend will be HK8.50 cents per share (interim HK2.50 cents per share), totaling HK11.00 cents for financial year 2017. This represents 22.2% increase over the HK9.00 cents dividend for financial year 2016. Consolidated net assets year-on-year increase to HK\$6.32 per share from HK\$6.10 per share recorded in 2016, after factoring in the changes in fair value of our listed equity securities.



Management Discussion and Analysis

SINGAPORE

The Group experienced a slowdown in sales in 2017 driven primarily by a contraction in passenger vehicle volume, offset by an increase in Nissan commercial vehicle sales. Shifting COE cycles and stricter Euro 6 emission standards impacted the Singapore business and supply of new vehicles. Subaru sales volume grew year-on-year, as the Group launched its line of Subaru models based on the Subaru Global Platform. With the introduction of the new 2018 Vehicle Emission Scheme (VES), the Singapore motor vehicle market is expected to experience further volatility in the years ahead.

The property division continued to face weak occupancy in 2017.

CHINA

At the back of escalation of emission regulations and the competitive dynamics in the motor vehicle market, our China business recorded a decline in Subaru sales in 2017. However, the Group has begun to see positive traction in our ongoing restructuring and initiatives that were launched in the previous year, with the aim to further enhance the Subaru brand presence and to build viable long-term operations in China. Our seat manufacturing operations in Nanjing are similarly affected by the challenging domestic automotive environment, and has begun to focus its efforts on expanding its existing customer base and adapting to the evolving policy trends to drive future profits.

CKD MARKETS OF THAILAND AND MALAYSIA

In February 2017, the Group established a joint venture with Subaru Corporation, to produce Subaru vehicles in Thailand for export into the ASEAN markets. Subaru Corporation owns 25.1% and the Group owns 74.9% of the joint venture. The Group is collaborating closely with Subaru Corporation and is on track to commence production of Subaru vehicles in Thailand in 2019. The Group plans to distribute the vehicles produced by the joint venture through its Subaru retail and dealer network across ASEAN.

In Malaysia, the Group achieved an increase in sales and expanded market share, reflecting the traction and efforts to establish the Subaru brand presence within the country. Thailand recorded a drop in sales volume, impacted by regulatory policy changes and competitor new product launches. The Group has realigned its product range there as it prepares itself for the launch of the Thailand built complete knocked-down ("CKD") vehicles in the first half of 2019. The Group's investment in its sales and service infrastructure across the CKD dealer and retail network is beginning to bear fruit, as we are starting to observe the benefits of the augmented sales and distribution infrastructure.

In Thailand, the Group's truck distribution operations continue its strategic restructuring initiatives and re-allocate its resources for long term growth prospects in the commercial vehicle and industrial machinery business. Consequently, we have refocused on new business opportunities and adapted our model line-up, while reducing operating overheads. Total headcount in our Thailand truck operations has been further reduced by an approximately 25% in 2017.

The Group continues to hold a positive long-term view of the business opportunities within the CKD territories of Thailand, Malaysia and other potential ASEAN markets.

TAIWAN AND PHILIPPINES

Taiwan performed well in 2017 with another consecutive year of revenue growth. Our sales volume increase outpaced the broader automotive industry and consequently expanded our market share in 2017. We also experienced growth in profit margins as we commenced operations at our new vehicle distribution center, integrate our operations vertically, and build our sales and marketing infrastructure to pave the way for higher future growth.

Philippines similarly exhibited strong performance with double-digit sales growth in 2017. This is driven by our programs to elevate the consumer's Subaru brand awareness and is also a reflection of the consumer sentiment ahead of new tax reform laws, which were subsequently implemented at the beginning of 2018. The broader impact on the Philippine automotive market and domestic consumption poses uncertainty for 2018.

JAPAN

Zero, the Group's vehicle transportation and logistics division that is listed on the Second Section of Tokyo Stock Exchange, recorded another year of revenue of HK\$5.5 billion in 2017, on par with 2016. The vehicle transportation business has proven to be a reliable contributor to recurring revenue and accounts for approximately a third of consolidated revenue of the Group. In 2017, the Japan business was impacted by the weakness in the vehicle export market and issues related to checks on vehicle safety. In line with continuous improvements in workplace, Zero undertook steps to optimise their nationwide distribution network operations and promotion of work style reform.

PROSPECTS

The Group is cautiously optimistic on the outlook for 2018. Despite the improved global macroeconomic sentiment, geopolitical risk and the operating environment in our markets remain uncertain. With looming interest rate hikes and changing automotive safety and vehicle emission policies in our various operating countries, the Group will continue to remain prudent and vigilant in 2018. It will focus on value-added activities and opportunities that create sustainable and long-term profitability for the Group. The Group will continue to invest in the development of its motor and commercial vehicle business, as it scales up its dealer and retail networks, supply chain logistics infrastructure and brand presence, with a focus on building the groundwork to capture the emerging opportunity in our CKD markets following the launch of our Thailand-built Subaru vehicles in 2019. The new production facility in Thailand demonstrates our Group's commitment and confidence in the future of the Asian market. Subsequent to the launch of the Subaru Global Platform in 2017, the Group introduced Subaru's latest safety and driver assist technology, Eyesight, in January 2018, which we expect will continue to enhance the value of the Subaru brand. The Group will continue to pursue programs and initiatives to further streamline its operations and eliminate unnecessary costs, with a view towards building a more stable business foundation, while being responsive and resilient to meet the constantly evolving business environment. Barring unforeseen circumstances, we expect to perform satisfactorily in 2018.



Corporate Governance Report

The Board of Directors (the “Board”) of Tan Chong International Limited (the “Company”) is committed to the observance of good corporate governance to protect the interests and rights of shareholders and the financial performance of the Company and its subsidiaries (collectively the “Group”). The Board has adopted the “Corporate Governance Code and Corporate Governance Report” (the “CG Code”) set out in Appendix 14 to the Rules Governing the Listing of Securities (the “Listing Rules”) on The Stock Exchange of Hong Kong Limited (the “Stock Exchange”) that form part of the disclosure requirement under the Listing Rules. Throughout the year under review, the Company has complied with most of the code provisions set out in the CG Code. Where applicable various self-regulatory and monitoring measures were adopted for effective corporate governance practice.

MODEL CODE FOR SECURITIES TRANSACTIONS

The Company has adopted and implemented the Model Code for Securities Transactions by Directors of Listed Issuers (“Model Code”) set out in Appendix 10 of the Listing Rules on dealing in securities. This has been made known to all the directors of the Company and each director has confirmed in writing that he or she has observed the Model Code for year 2017. The Group has its own in-house mechanism to guide its directors and relevant employees regarding dealing in the Company’s securities including reminders on the law regarding insider trading.

BOARD OF DIRECTORS

As at the date of this report, the Board consists of four executive directors, one non-executive director and four independent non-executive directors. As the independent non-executive directors made up at least one-third of the Board, the current Board size is considered appropriate with regard to nature and scope of the Group’s operations. The Board members bring with them a wealth of knowledge, expertise and experience to contribute valuable direction and insight to the Group. The relationships among the members of the Board are disclosed under Directors Profile on page 14.

The Board, which meets at least four times a year, manages the business and affairs of the Group, approves the Group’s corporate and strategic direction, appoints directors and key personnel, approves annual budgets and major funding and investment proposals, and reviews the financial performance of the Group.

For effective management, certain functions have been delegated to various board committees, each of which has its own written terms of reference and whose actions are reported to and monitored by the Board.

The Company has internal guidelines in regard to matters that require Board approval. Material transactions that need Board approval are as follows:

- a. approval of interim results announcement;
- b. approval of annual results and accounts;
- c. declaration of interim dividends and proposal of final dividends;
- d. convening of shareholders’ meeting;
- e. approval of corporate strategy;
- f. authorisation of merger and acquisition transactions; and
- g. authorisation of major transactions.

Each member of the Board participated in continuous professional development in the form of either directors’ training sessions, corporate governance conference, accounting standard seminar and/or reading relevant materials, to ensure that their contribution to the Board remains informed and relevant. All directors have provided to the Company their records of training received during the year ended 2017 which include directors’ trainings, conference, seminar and/or reading materials relevant to the Company’s business or to the directors’ duties and responsibilities.

INDEPENDENCE OF INDEPENDENT NON-EXECUTIVE DIRECTORS

The Company has received annual confirmation from each of the independent non-executive directors concerning their independence.



BOARD MEETING

The Board meets at approximately quarterly intervals. Ad hoc meetings are also convened to deliberate on urgent substantive matters. Participation by means of telephone or video conference at board meetings are allowed under the Company's Bye-laws. The number of board meetings held in 2017 as well as the attendance of each Board member at those meetings and meetings of the various Board committees are disclosed below:

	Board of Directors Meeting		Remuneration Committee Meeting		Nomination Committee Meeting		Audit Committee Meeting		Non-Executive Directors Meeting		Annual General Meeting	
	Position	No. attended/held	Position	No. attended/held	Position	No. attended/held	Position	No. attended/held	Position	No. attended/held	No. attended/held	
Executive Director												
Mr. Tan Eng Soon	C	4/4	-	-	-	-	-	-	C	1/1	1/1	
Mr. Glenn Tan Chun Hong	M	4/4	-	-	-	-	-	-	-	-	1/1	
Mr. Tan Kheng Leong	M	4/4	-	-	-	-	-	-	-	-	1/1	
Mdm. Sng Chiew Huat	M	4/4	-	-	-	-	-	-	-	-	1/1	
Non-executive Director												
Mr. Joseph Ong Yong Loke	M	3/4	-	-	-	-	-	-	M	1/1	1/1	
Independent Non-executive Director												
Mr. Ng Kim Tuck ¹	M	4/4	-	-	-	-	C	3/3	M	1/1	1/1	
Mr. Azman Bin Badrillah ²	M	4/4	M	1/1	-	-	M	3/3	M	1/1	1/1	
Mr. Prechaya Ebrahim	M	4/4	-	-	-	-	-	-	M	1/1	1/1	
Mr. Teo Ek Kee ³	M	4/4	C	1/1	-	-	M	2/2	M	1/1	1/1	
Mr. Lee Han Yang ⁴	M	2/2	-	0/0	-	-	-	1/1	-	-	1/1	

Denotes:

C-Chairman, M-Member

No.attended/held-Number of meetings attended/held during the financial year from 1 January 2017 to 31 December 2017

1. Mr. Ng Kim Tuck was appointed as the chairman of the Audit Committee effective from 8 June 2017.

2. Mr. Azman Bin Badrillah was appointed as a member of the Remuneration Committee effective from 8 June 2017.

3. Mr. Teo Ek Kee was appointed as a member of the Audit Committee and the chairman of the Remuneration Committee effective from 8 June 2017.

4. Mr. Lee Han Yang ceased to be the independent non-executive Director and chairman of each of the Audit Committee, Remuneration Committee and Nomination Committee effective from 26 May 2017.

CHAIRMAN AND CHIEF EXECUTIVE OFFICER

Mr. Tan Eng Soon ("Mr. Tan") currently holds the offices of chairman of the Board ("Chairman") and Chief Executive Officer. Mr. Tan had been instrumental in listing the Group. He has in-depth professional knowledge of, and extensive experience in the automobile industry and full cognizance of the workings of the business operations of the Group. In view of this, the Board would like him to continue with some executive functions. The balance of power and authority is ensured by the participation and input of the other Board members who are highly qualified and experienced professionals. The roles of the respective executive directors and senior management who are in charge of different disciplinary functions complement the role of the Chairman and Chief Executive Officer. The Board believes that this structure is conducive to strong and consistent leadership enabling the Group to make and implement decisions promptly and efficiently.

APPOINTMENT AND RE-ELECTION OF DIRECTORS

There is no service contract between the Company and the directors (including non-executive directors) and they have no fixed term of service but are subject to retirement by rotation and re-election at the Company's Annual General Meeting in accordance with the Company's Bye-laws.

REMUNERATION COMMITTEE ("RC")

The RC currently comprises two independent non-executive directors, namely, Mr. Teo Ek Kee whom was appointed as the chairman of the RC on 8 June 2017 and Mr. Azman Bin Badrillah whom was appointed as a member of the RC on 8 June 2017.

The members of the RC with delegated responsibility from the Board, have the duties according to the following terms of reference:

- to review and determine the employment terms and remuneration packages of the executive directors and senior management staff;
- to decide on annual incentives and bonuses to be paid to the said key executives in (a) in regard to the Group's performance and individual's contribution;
- to approve employment contracts and other related contracts entered into with key executives; and
- to determine the terms of any compensation package for early termination of the contract of key executives.

The remuneration of the directors will be determined by the Board with reference to job responsibility, prevailing market conditions and the Company's operating performance and profitability.

NOMINATION COMMITTEE ("NC")

The Board is currently carrying out the responsibilities of the NC until it appoints additional suitable member(s) to the NC. During 2017, the Board carried out the responsibilities of the NC under the following terms of reference:

- to review the structure, size and composition of the Board on a regular basis and make recommendations to the Board regarding any proposed changes;
- to identify suitable individuals qualified to become Board members and make recommendations to the Board on suitable candidates to be nominated for directorships;



Corporate Governance Report

- c. to establish a mechanism for formal assessment and to perform periodic assessment on the effectiveness of the Board;
- d. to assess the independence of independent non-executive directors on its appointment or when their independence is called into question;
- e. to make recommendations to the Board on relevant matters relating to the appointment or re-appointment of directors and succession planning for directors; and
- f. to review the Board Diversity Policy adopted by the Board on a regular basis, make recommendations to the Board on measurable objectives for achieving diversity of the Board and monitor the progress on achieving the objectives.

CORPORATE GOVERNANCE FUNCTIONS

The Board is responsible for performing the corporate governance duties under the following terms of reference:

- a. to develop and review the Company's policies and practices on corporate governance and make recommendations on changes and updating;
- b. to review and monitor the training and continuous professional development of directors and senior management;
- c. to review and monitor the Company's policies and practices on compliance with legal and regulatory requirements;
- d. to develop, review and monitor the code of conduct and compliance manual applicable to employees and directors; and
- e. to review the Company's compliance with the code and disclosure in the Corporate Governance Report.

AUDIT COMMITTEE ("AC")

The AC comprises three board members, namely Mr. Ng Kim Tuck (chairman of the AC), Mr. Azman Bin Badrillah and Mr. Teo Ek Kee, all of whom are independent non-executive directors.

The members of the AC have years of experience in business management, accounting, finance and legal services. The Board is of the view that the members of the AC have sufficient accounting and financial management expertise and experience to discharge the AC functions.

The AC convened three meetings during 2017 for reviewing (1) the Company's annual results and annual report for the year ended 31 December 2016, (2) interim results and interim report for the six months ended 30 June 2017 and (3) external auditors' plans. The AC met up with the external auditors at least twice a year. Details of members and their attendance records are provided in the above table.

During 2017, the AC carried out its functions under the following terms of reference:

- a. to review the audit plans of the internal auditors of the Company and ensure the adequacy of the Company's system of accounting controls and co-operation of the Company's management with the external and internal auditors;
- b. to review the interim and annual financial statements and the auditors' report on the annual financial statements of the Company before submission to the Board;
- c. to review effectiveness of the Company's material internal controls, including financial, operational and compliance controls and risk management through reviews conducted by the internal auditors;

- d. to ensure the duty is discharged by directors in relation to the responsibility of directors to conduct an annual review of the adequacy of resources, qualifications and experience of staff for the issuer's accounting and financial reporting function, and training programmes and budget;
- e. to meet with the external auditors, other committees, and management in separate executive sessions regarding matters that these parties believe should be discussed privately with the AC;
- f. to review the cost effectiveness and the independence and objectivity of the external auditors;
- g. to recommend to the Board the compensation of the external auditors, and review the scope and results of the audit; and
- h. to review connected transactions in accordance with the requirements of the Listing Rules.

The AC has the power to conduct or authorize investigations into any matters within the AC's scope of responsibility.

EXTERNAL AUDITORS AND AUDITORS REMUNERATION

The external auditors' reporting responsibilities on the financial statements are stated in the Company's Annual Report.

The external auditors' remuneration (excluding out of pocket and miscellaneous expenses) for audit services and tax services for year 2017 is HK\$ 8,562,000 and HK\$ 568,000 respectively.

DIRECTORS' RESPONSIBILITIES FOR FINANCIAL REPORTING

The Board is responsible for presenting a balanced, clear and understandable assessment of annual and interim reports, price-sensitive and/or inside information announcements and other disclosures required under the Listing Rules and other regulatory requirements.

The senior management provides such explanation and information to the Board so as to enable the Board to make an informed assessment of the financial information and position of the Company.

RISK MANAGEMENT AND INTERNAL CONTROLS

The Board acknowledges its responsibility for the Group's risk management and internal control systems and reviewing their effectiveness. Annual review is conducted on the internal controls of the Company and its subsidiaries, including financial, operational and compliance control and risk management functions.

The Group's system of internal controls includes the setting up of a management structure with authority limits, and is designed to help the Group achieve its business objectives, protect its assets against unauthorised use or disposition, ensure the maintenance of proper accounting records for the provision of reliable financial information for internal use or for publication, and ensures compliance with relevant laws and regulations. The risk management and internal control systems are designed to provide reasonable, and not absolute assurance, against material misstatement or loss and manages rather than eliminates risks of failure to achieve the Company's business objectives, safeguard assets, ensure the maintenance of proper accounting records, the reliability of financial information, compliance with appropriate legislation, regulation and best practice, and the identification and containment of business risk.

The Company's internal auditors continually review the effectiveness of the Company's risk management and internal control systems, including financial, operational and compliance controls according to their audit plans. Any material non-compliance or failures in internal controls together with recommendations for improvements were reported to the Audit Committee accordingly.

The Group makes every effort to comply with the requirements of the Securities and Futures Ordinance ("SFO") and the Listing Rules. It discloses every applicable inside information to the public as soon as reasonably practicable. Such information is kept strictly confidential until it is disclosed to the public. It is committed to ensure that all information to the public are presented in a clear and balanced way. It also ensures that information contained in announcements or circulars are not false or misleading as to a material fact, or false or misleading through the omission of a material fact.

The Board confirms that, in the absence of any evidence to the contrary, the risk management and internal control systems maintained by the Group and that were in place throughout the financial year and up to the date of this report, are adequate and effective and has been reviewed on an ongoing basis.

COMMUNICATION WITH SHAREHOLDERS

The Board is obliged to provide regular, effective and fair communication with shareholders. Information is conveyed to the shareholders on a timely basis. The Company's Annual Report is sent to all shareholders and/or its nominees and accessible on the Company's website.

Shareholders' views on matters that affect the Company are welcomed by the Board at shareholders' meetings. Shareholders are notified of shareholders' meetings through notices published in the newspapers and reports or circulars sent to them. Each item of special business in the notice of the meeting is accompanied, where appropriate, by an explanation for the proposed resolution. The chairmen of the AC, NC and RC are normally available at the meeting to answer those questions in regard to the work of these committees. The external auditors are also present to assist the directors to respond any relevant queries from the shareholders.

To safeguard the interests and rights of shareholders, a separate resolution is proposed for each substantially separate issue at shareholders' meetings, including the election of individual directors.

All resolutions put forward at shareholders' meetings will be voted on by poll pursuant to the Listing Rules and poll results will be posted on the websites of the Company and of the Stock Exchange after each shareholders' meeting.

PUTTING FORWARD ENQUIRIES TO THE BOARD

For putting forward any enquiries to the Board of the Company, shareholders may send their enquiries or requests to the following:

Address: Unit 3001, 30/F Shui On Centre, 6-8 Harbour Road,
Wan Chai, Hong Kong
(For the attention of the Company Secretary)
Fax: +852 27875099
Email: tcilhk@tan-chong.com.hk

For the avoidance of doubt, shareholders must deposit and send the original duly signed written requisition, notice or statement, or enquiry (as the case may be) to the above address, apart from the registered office of the Company, and provide their full name, contact details and identification in order to give effect thereto. Shareholders' information may be disclosed as required by law.

Shareholders may call the Company at +852 28244473 for any assistance.

Note: The Company will not normally deal with verbal or anonymous enquiries.

PUTTING FORWARD PROPOSALS AT GENERAL MEETINGS

Pursuant to Sections 79 and 80 of the Companies Act 1981 of Bermuda, the Company shall, on the requisition in writing of such number of shareholders as is hereinafter specified, at the expense of the requisitionists:

1. give to shareholders of the Company entitled to receive notice of the next annual general meeting notice of any resolution which may properly be moved and is intended to be moved at that meeting; and
2. circulate to shareholders entitled to have notice of any general meeting sent to them any statement of not more than one thousand words with respect to the matter referred to in any proposed resolution or the business to be dealt with at that meeting.

The number of shareholders necessary for a requisition specified above shall be:

- a. either any number of shareholders representing not less than one-twentieth of the total voting rights of all the shareholders having at the date of the requisition a right to vote at the meeting to which the requisition relates; or
- b. not less than one hundred shareholders.

The requisition signed by all the requisitionists may consist of several documents in like form, each signed by one or more of the requisitionists; and it must be deposited at the registered office with a sum reasonably sufficient to meet the Company's relevant expenses, not less than six weeks before the meeting in case of a requisition requiring notice of a resolution or not less than one week before the meeting in the case of any other requisition. Provided that if an annual general meeting is called for a date six weeks or less after the requisition has been deposited, the requisition though not deposited within the time required shall be deemed to have been properly deposited for the purposes thereof.

CONVENING A SPECIAL GENERAL MEETING BY SHAREHOLDERS

The Board may whenever it thinks fit call special general meetings, and shareholders holding at the date of deposit of the requisition not less than one-tenth of the paid up capital of the Company carrying the right of voting at general meetings of the Company shall at all times have the right, by written requisition to the Board or the Secretary of the Company, to require a special general meeting to be called by the Board for the transaction of any business specified in such requisition; and such meeting shall be held within two months after the deposit of such requisition. If within twenty-one days of such deposit the Board fails to proceed to convene such meeting the requisitionists themselves may do so in accordance with the provisions of Section 74(3) of the Companies Act 1981 of Bermuda.



Environmental, Social And Governance Report

1. About This Report

About Our Business

During the year ended 31 December 2017, the Group principally engaged in motor vehicle distribution and retail business in Singapore, Malaysia, Taiwan, the People's Republic of China (the "PRC") and Thailand, as well as transport business in Japan.

Scope of This Report

This report covers our motor vehicle business operations in Singapore and Thailand as well as our transportation business in Japan during the reporting period. Singapore is a principal place of business and our core automotive distribution business location. In Thailand, the Group operates a motor vehicle distribution business and has vehicle assembly operations. In Japan, the Group provides vehicle logistics services to vehicle manufacturers.

Reporting Reference

This Environmental, Social and Governance ("ESG") Report has been prepared in accordance with the Hong Kong Stock Exchange Environmental, Social and Governance Reporting Guide ("ESG Guide") for the period from 1 January 2017 to 31 December 2017.

ESG Governance

In light of the ESG disclosure requirement from the Hong Kong Stock Exchange, the Group has established, since 2016, relevant policies as well as enhanced existing policies and guidelines with the appropriate elements. Accordingly, the Group has formed an ESG Committee that reports to the Managing Director.

2. Stakeholder Engagement

The ESG committee has primarily engaged with relevant members of our management team to establish and plan the Group's ESG approach. In addition, the Group engages in dialogue with diverse stakeholders, including customers, suppliers, dealers, local communities, media and government, thereby providing the Group with a better understanding of stakeholders' expectations. This helps the Group to evaluate and develop its initiatives on environmental and social aspects.

3. Materiality Assessment

Based on our stakeholder engagement results, the Group has identified the following as material ESG issues to the Group.

Environmental	Use of Electricity
	Hazardous Waste Management
Social	Product Responsibility
	Health & Safety

4. Environment

The Group aims to reduce its environmental footprint by adopting an environmentally friendly approach in its business operations, from efficient use of resources to emissions control. The Group endeavours to use its best efforts to comply with all applicable environmental laws and regulations where the Group conducts its businesses.

In order to move towards a more sustainable future, the Group aims to provide greener alternatives for our customers. The Group is in constant communication with its manufacturers on the possibility of adding greener vehicles to the Group's product lineup.

Use of Resources

The Group endeavors to use resources efficiently by encouraging reuse and recycling of materials within its operations. The Group has been monitoring the monthly consumption of electricity and fuel use of its showrooms and transportation operations.

Although there are various other environmental aspects for use of resources such as water and materials use or consumption, the Group has identified that the use of electricity has the most significant impact on its business operations. In the subsequent year, the data collected will be analyzed to determine the base-line consumption of resources.

Use of Energy

Electricity

Electricity use for equipment, air-conditioning and lighting etc., is essential to enable the operation of the Group's businesses – from showrooms and workshops to transportation operations. Initiatives are as described in Section 3.1.1. The amount of electricity consumption in 2017 is shown in Table 1.

Table 1 : Consumption of Electricity

	Unit of Measure	2017
Consumption of electricity	kWh	12,921,543.07
Intensity of electricity use	kWh/ m ²	32.49

Notes: Consumption of electricity data excludes the new motor vehicle assembly plant in Thailand, which is still pre-operational.

In Singapore, in an effort to improve the efficiency of resource utilization and reduce energy consumption, the Group has introduced energy-saving technologies. To enhance the energy efficiency and minimize the use of electricity in the showrooms, the Group uses variable refrigerant volume (VRV) systems for air-conditioning units, installed motion sensors to control lighting for the offices, staircases, workshop, driveway and storage areas, engaged an energy consulting company and implemented an energy monitoring system.

Environmental, Social And Governance Report

Mobile Fuel Use

In Japan, the Group's transportation business consistently promotes eco-driving as part of the ongoing driver/crew training program while making efforts to monitor the effectiveness of the eco-driving implementation.

The Group continues to promote efficient transportation via the most economical routes and also improves cargo ratios by implementing a vehicle assignment support system to secure return cargos and mixed cargos in order to achieve higher levels of transportation efficiency as well as reduce mobile fuel use.

The amount of mobile fuel use for the Group's transportation business in Japan in 2017 is shown in Table 2.

Table 2 : Consumption of Mobile Fuel

Fuel Type	Unit of Measure	2017
Light diesel oil	L	16,831,804
Gasoline	L	1,445,916

Use of Water

In the Group's operations, water is mainly used for car-washing and cleaning facilities, the Group carries out conservation practices such as regular checks for leaks and water wastage, and the use of pressure jets for car-washing to ensure efficient use of water resources. Specifically, in Singapore, our water faucets are fitted with either auto-mechanical or sensor operated types to reduce clean water wastage.

Emissions

Waste Management

Hazardous Waste

For hazardous waste such as used batteries, used oils, paints, waste lubricants, etc. generated from the workshops, the Group ensures proper hazardous waste management on their storage and handling. The Group emphasizes safety in treating hazardous waste, as well as complying with local regulatory requirements on hazardous waste management by following the practices below:

- Hazardous waste is properly classified and stored in designated sections within the storage zone
- Hazardous waste is properly kept in solid containers that are acid/ solvent resistant to prevent leakage or corrosion
- Clear work instructions and standard operating procedures (SOP) are in place for staff to handle hazardous waste disposal
- Hazardous waste is disposed of by government-certified hazardous waste disposal companies

The amount of hazardous waste disposed in 2017 is shown in Table 3.

Table 3 : Quantity of Hazardous Waste Disposed

Waste Type	Unit of Measure	2017
Liquid hazardous waste	Litre	304,222
Solid hazardous waste	Kg	271,467
Oil interceptor waste	m ³	202

Notes: Hazardous waste disposal data does not include the new motor vehicle assembly plant in Thailand which is currently pre-operational.

Non-Hazardous Waste

The Group implemented measures to promote recycling in order to reduce wastage. For instance, in the workshops, recyclable wastes such as cardboard, plastics, metals, etc. are properly classified and separately stored. In the offices, the Group promotes positive measures for our staff to reduce waste and utilize reusable materials, such as encouraging double-sided printing and reusing unwanted papers.

Specifically, in Singapore, the Group cooperates with government certified suppliers to ensure compliance with relevant laws and regulations relating to waste management. In addition, the Group also returns used tires to the supplier.

Waste Water Management

The waste water is mainly generated by car washing, which is conducted in the workshops. The Group has equipped workshops with oil interceptors to properly process the waste water and has engaged qualified suppliers to handle the disposal of the waste water in compliance with the relevant laws and regulations.

Air Emission

Air emissions such as nitrogen oxides (NOx), Sulphur oxides (SOx) and particulate matter (PM) are key pollutants in mobile fossil fuel consumption. As a vehicle distributor and retailer, the Group does not have direct control over the end-users' fuel consumption, and thus their air emissions. Nonetheless, authorities enact environmental laws and regulations to mitigate air emissions.

The Group was invited to several consultation sessions to share insights and communicate with stakeholders on the proposed control of Hydrofluorocarbons in 2017.

Further, as an active member of Singapore's Motor Trade Association (MTA), the Group contributes actively in MTA meetings on air emission issues and in which MTA invites the relevant authorities to participate.



Environmental, Social And Governance Report

Green House Gas (GHG) Emissions

The Group's source of GHG or carbon emissions are mainly from the use of electricity and fuel for mobile use. The Group has implemented relevant measures to enhance energy efficiency for both electricity consumption and mobile fuel use. The Group consistently upgrades the facilities and equipment such as air conditioning and lighting systems of its showrooms for better energy efficiency. Further details on such conservation measures are in the above section on "Use of Resources".

The Environment and Natural Resources

The significant environmental issues relevant to the Group's business in relation to the use of resources are disclosed in the preceding sections.

Environment Compliance

To the best of the Group's knowledge during the reporting period, no reported incidents of non-compliance with any environmental regulations were noted.

For this reporting period, the use of water, non-hazardous waste, waste water, air emissions and GHG Emissions were not identified as material in the Group's business operations. Therefore, the data for the aforementioned subjects are not disclosed in this report.

5. Social

Employment and Labour Practices

Employment

The Group promotes equal opportunities, fairness and respect in our employment policies. Our recruitment, training, career development, promotion, termination and other employment related policies do not discriminate on the grounds of gender, age, marital status, religion, race, nationality, disability or any status protected by law.

Labour Standards

The Group respects each individual's basic human rights and strictly prohibits the employment of forced labor and child labor.

Development and Training

The Group encourages our employees to develop their career skills. The Group arranges for selected employees to attend external professional courses based on their training sponsorship applications, and ensures that development opportunities are available to employees at all levels. The Group also promotes continuous learning initiatives by offering a wide range of in-house and external training programs for different levels of employees, with programs in areas such as management, sales and services, professional product knowledge and personal development.

Health and Safety

The Group strives to provide a healthy and safe work environment to all employees. In Singapore, the Group has established a Workplace Safety and Health (WSH) committee to comply with Singapore's laws and regulations set by the Singapore Civil Defense Force (SCDF) and Ministry of Manpower (MOM). The Group also strives to maintain a high level of indoor air quality in the showrooms to ensure that a safe and healthy environment is provided.

For our assembly plant in Thailand, the Group has established safety committees at three levels: the management level, the supervision level and the professional level. These committees take charge of safety in production management and ensure that our safety and environmental practices are compliant with local regulations and laws.

For our transportation business in Japan, building a safety-focused vehicle-driving work environment is the top priority. The Group implements safety management policies such as appointing regional safety instructors to work closely with the staff responsible for safety in each subsidiary thereby maintaining a consistent safety approach across all regions.

Employment and Labour Practice Compliance

To the best of the Group's knowledge during the reporting period, no reported incidents of non-compliance with any unfair employment practices, child labor, forced labor, discrimination, harassment or health and safety regulations were noted.

Operating Practices

Product Responsibility

The Group assigns high importance to product safety. The Group is in constant communication with its manufacturers, dealers and respective suppliers and has processes in place concerning any technical issues or recalls that might affect the performance or safety of the vehicles.

Recall Practice

When the Group receives a recall announcement from one of its manufacturers, the business units' respective departments will work together and take appropriate measures in accordance to our internal recall process and the manufacturer's standard guidelines.

The Group reports all vehicle recalls to relevant authorities in accordance with each countries' laws and regulations. In addition, the Group communicates and works closely with relevant authorities as and when necessary to address the enquiries.

Environmental, Social And Governance Report

Based on the scope of this report, Table 4 below shows the vehicle recalls conducted in 2017 by the Group in Singapore (SG) and Thailand (TH).

Table 4 Vehicle Recalls Conducted in 2017

Recall Period	Reason for Recall	Countermeasure	Affected Vehicles
February 2017	Engine Control Unit software	Load updated software on the Engine Control Unit.	SG: 119 TH: 38
February 2017	Navigation/Audio Head Unit software	Load updated software on the Navigation/Audio Head Unit.	SG: 180
March 2017	Front passenger air bag	Replace front passenger air bag with new air bag.	SG: 1,116 TH: 197
July 2017	Electric Control Module software	Update control logic.	SG: 14
August 2017	Brake Master Cylinder	Inspect and replace if necessary.	SG: 152
October 2017	Air bag inflator	Replace with a new air bag using an improved inflator.	SG: 174
December 2017	Wheel arch protector	Install additional bracket.	SG: 1,352

Supply Chain Management

The Group seeks to reinforce sustainability, including compliance, throughout the supply chain. The Group has a supplier selection and evaluation system in place to ensure that the contracting processes are fair and also tries to influence suppliers to reduce any negative social and environmental impacts caused by their business.

The Group prefers, where practicable, independent service providers and business partners which employ environmentally friendly practices in providing their designs, services and products.

Anti-Corruption

The Group operates in countries that vary in their respective laws – including Anti-Corruption Laws. The Group's existing Business Control Department and Internal Operation Audit Department endeavor to monitor anti-corruption practices in accordance with best practices and the laws in each respective jurisdiction.

In 2017, the Group arranged for member of its management to attend an anti-corruption course to better understand other companies' best practices and to determine if our current practices and policies can be further improved.

To the best of the Group's knowledge during the reporting period, no reported incidents of non-compliance with anti-corruption regulations were noted.

6. Community Engagement

The Group has sought to contribute to the community and encourages employees and its customers to participate in community service activities. The Group's Corporate Social Responsibility (CSR) strategy is to help the needy, in particular children.

In an effort to raise more awareness about children with special needs, the Group carried out a fund-raising activity – "Make a difference" for the Rainbow Centre, a local educational institute for needy or disadvantaged children aged from 2 to 18 years old, at the 2017 Subaru Palm Challenge in Singapore. To promote awareness, the Group had sponsored a range of merchandise to be gifted to donors based on the amount of donation. In addition, the Group donated funds matching the donation amount raised through this event.



Mr. Glenn Tan, Managing Director of the Group presented a message board written by donors to students with special needs to Rainbow Centre's Management Team during his tour and visit to Rainbow Centre

In Singapore, the Group had also sponsored a Subaru vehicle as one of the prizes for the annual fund-raising golf tournament, "Fellowship on The Greens" organized by Methodist Welfare Services (MWS) July 2017. This charity event raised over \$440,000 to help MWS to run 20 centres and outreach programmes across Singapore and offer services built around a holistic and integrated approach creating sustained positive impact.

In Thailand, the Group's effort is represented in the "Subaru caravan for homeless" program, which sponsors a field trip for children from Baan Nokkamin Foundation – a foundation that is primarily dedicated to help homeless children and orphans. Our staff volunteered in this event - bringing 25 children to visit the royal development projects at Thung Makham Yong and The Golden Jubilee Museum of Agriculture.

In Japan, the Group has been sponsoring the Association for Support of Orphans of Traffic Accidents since 2014. This association offers financial and emotional support to children that have been orphaned by traffic accidents. Besides donations, our employees also volunteer in the annual activities such as "Summer Bus Hiking Tour" and "Charity Bazaar".



Corporate Information

BOARD OF DIRECTORS

Chairman

Mr. Tan Eng Soon

Managing Director

Mr. Glenn Tan Chun Hong

Deputy Chairman and Non-Executive Director

Mr. Joseph Ong Yong Loke

Executive Director

Mr. Tan Kheng Leong

Executive Director - Finance

Mdm. Sng Chiew Huat

Independent Non-Executive Directors

Mr. Ng Kim Tuck *

Mr. Azman Bin Badrillah *#

Mr. Prechaya Ebrahim

Mr. Teo Ek Kee *#

* Audit Committee Members

Remuneration Committee Members

JOINT SECRETARIES

Ms. Teo Siok Ghee

Ms. Liew Daphnie Pingyen

AUDITORS

KPMG

8/F, Prince's Building 10 Chater Road
Central, Hong Kong

REGISTERED OFFICE

Clarendon House

2 Church Street,
Hamilton HM 11, Bermuda

PRINCIPAL PLACES OF BUSINESS

HONG KONG

Unit 3001, 30th Floor,
Shui On Centre,
6-8 Harbour Road, Wanchai Hong Kong

SINGAPORE

Tan Chong Motor Centre
911 Bukit Timah Road Singapore 589622

*Wilby Central

BERMUDA RESIDENT REPRESENTATIVE
Codan Services Limited

PRINCIPAL BANKERS
Oversea-Chinese Banking Corporation Limited
United Overseas Bank Limited

PRINCIPAL SHARE REGISTRAR AND TRANSFER OFFICE
MUFG Fund Services (Bermuda) Limited
The Belvedere Building,
69 Pitts Bay Road, Pembroke HM08, Bermuda

BRANCH SHARE REGISTRAR AND TRANSFER OFFICE
Computershare Hong Kong Investor Services Limited
Hopewell Centre, 46th Floor
183 Queen's Road East, Wanchai, Hong Kong

STOCK CODE
693



Wilby Central



Wilby Bukit Timah



Motor Image (Panyu) Company Ltd

Directors and Senior Management Profile

CHAIRMAN

Mr. Tan Eng Soon

Aged 69, is the Chairman of the Company and is a director of certain subsidiaries of the Group. He is also a director of ZERO Company Limited, a listed company on the Tokyo Stock Exchange. Mr. Tan was the director of Tan Chong Motor Holdings Berhad ("TCMH") and APM Automotive Holdings Berhad ("APM"), listed companies on Bursa Malaysia. He ceased to act as the director of TCMH and APM on 30 June 2012 and 22 May 2013 respectively. Mr. Tan joined TCMH after qualifying as an Engineer from the University of New South Wales, Australia, in 1971. He is the father of Mr. Glenn Tan Chun Hong, an executive Director of the Company.

DEPUTY CHAIRMAN AND NON-EXECUTIVE DIRECTOR

Mr. Joseph Ong Yong Loke

Aged 69, is the Deputy Chairman of the Company. Mr. Ong was re-designated from an Executive Director to a Non-Executive Director on 30 March 2016. He was the Managing Director of the Company at its listing in 1998 until 30 March 2016. He joined the Group in 1981 and has served in a number of senior capacities in Singapore before his posting to Hong Kong in 1992. Mr. Ong, a Chartered Surveyor, graduated with a BSc. (Building Economics) from the University of Reading in the United Kingdom in 1971. His previous work experience includes appointments with the Singapore Ministry of Defence and Straits Steamship Co Limited from 1976 to 1980.

EXECUTIVE DIRECTOR AND MANAGING DIRECTOR

Mr. Glenn Tan Chun Hong

Aged 40, is the Managing Director of the Company, and is a director of certain subsidiaries of the Group. He joined the Group in September 2001. He is a director of ZERO Company Limited, a listed company on the Tokyo Stock Exchange effective from 26 September 2014. Mr. Glenn Tan graduated from Santa Clara University, USA with a Bachelor of Science in Commerce, Management, in 1998. He is the son of Mr. Tan Eng Soon, the Chairman of the Group.

EXECUTIVE DIRECTORS

Mr. Tan Kheng Leong

Aged 75, is the Deputy Managing Director of the Nissan motor operations in Singapore and a director of several subsidiaries of the Group. Mr. Tan joined TCMH soon after completing his education in 1962. Over the past 50 years, Mr. Tan has worked in all areas of the Group's motor and industrial business.

Mdm. Sng Chiew Huat

Aged 70, is the Finance Director of the Company. Mdm. Sng, who joined the Group in 1977, completed her degree in Accountancy from the University of Singapore in 1970. She commenced her working career in the same year with Chartered Industries Pte Ltd where she rose to the position of Deputy Chief Accountant before leaving to become the Chief Accountant of Singapore Ceramics Limited in 1974. Mdm. Sng obtained a Master of Business Administration degree from the Oklahoma City University in 1993. She is a Life Member of the Institute of Singapore Chartered Accountants, a Fellow of CPA Australia, and the Association of Chartered Certified Accountants (ACCA).



Directors and Senior Management Profile

INDEPENDENT NON-EXECUTIVE DIRECTORS

Mr. Ng Kim Tuck

Aged 63, was appointed as a Non-executive Director of the Company in June 2011 and re-designated as an Independent Non-executive Director of the Company in July 2012. Mr. Ng is currently the Senior Audit Advisor to BDO Malaysia. He is a Council Member of the Malaysian Institute of Certified Public Accountants ("MICPA") and was previously a Council Member of the Malaysian Institute of Accountants ("MIA") and a Member of the Malaysian Institute of Taxation. Mr. Ng also serves on various committees and working groups of the MICPA. He joined KPMG Malaysia in 1974 and was admitted as a partner of the firm in 1985. He had been the partner-in-charge of KPMG Malaysia's Audit Division, Finance as well as Risk Management and Ethics and Independence. He was also formerly the Chairman of KPMG Malaysia's Audit and Accounting Committee and retired from the firm in December 2010.

Mr. Azman Bin Badrillah

Aged 70, was appointed as a Non-executive Director on 1 April 2015 and re-designated as an Independent Non-executive Director of the Company on 14 September 2015. Mr. Azman graduated from the University of Malaya in 1970 with a Bachelor of Economics degree. He joined Bank of America ("BOA") in Malaysia in 1971. In 1974, he was assigned to BOA's Asia Division and underwent training at its World Banking Division in San Francisco, USA. Upon his return to Malaysia in 1975, he worked at the BOA's Credit Department for another 3 years before relocation to its South & East Asia Division, Area Credit Administration, Hong Kong. In 1981, he returned back to Malaysia to take up position at BOA in Kuala Lumpur. His last position with BOA was the officer responsible for its Marketing & Strategic Planning Department. He resigned from BOA in 1982. Mr. Azman joined TCMH group in 1983 as an executive director of its auto parts industry division. He was responsible for the overall performance of one of its key product groups. In April 1994, he was appointed as a director to the board of directors of TCMH. He resigned as a director of TCMH in July 2010. He was a director of APM since its listing in 1999. He resigned as a director of APM on 1 June 2013.

Mr. Prechaya Ebrahim

Aged 56, was appointed as an Independent Non-executive Director of the Company on 12 June 2015. Mr. Prechaya is currently a partner in LS Horizon Limited, a law firm in Thailand. His areas of expertise include commercial litigation, dispute resolution, labor and employment law and employment benefits. Prior to joining LS Horizon Limited, Mr. Prechaya worked for Boonchoo International & Associates starting in 1983 and became partner of the firm in 1987. He joined Baker & McKenzie in 1991 and became a local partner in 1997. Mr. Prechaya has represented multi-national and local corporate clients in large-scale commercial litigation and in various areas including labor construction, banking and finance, intellectual property, and involving international transactions. In addition, he has been very active in the area of employment litigation and in arbitration matters. Mr. Prechaya has advised various foreign and local banks as well as large manufacturing companies in Thailand with respect to labor and employment matters. Mr. Prechaya was conferred a Bachelor of Laws (Honors) degree from Chulalongkorn University in 1983.

Mr. Teo Ek Kee

Aged 65, was appointed as an Independent Non-executive Director of the Company on 1 June 2016. Mr. Teo is currently an associate director of equity sales at Lim & Tan Securities Private Limited, a brokerage firm in Singapore. Mr. Teo has more than 20 years experience in the financial services industry and has been involved mainly in equity sales to both corporate and individual clients. Mr. Teo also has vast experience and expertise in human resource management. Prior to joining Lim & Tan Securities Private Limited in 1993, Mr. Teo was at DBS Bank Limited in its consumer banking department since 1977. His last appointment held with DBS Bank Limited was an Assistant Vice President in the human resource department. Mr. Teo joined the Government of Singapore Investment Corporation in 1987 as a director of its administration and personnel department. He was then responsible for all the administration and human resource functions of this company. Mr. Teo was conferred a Bachelor of Business Administration (Second Class Upper Honours) degree from University of Singapore in 1977.





Directors and Senior Management Profile

SENIOR MANAGEMENT

Mr. Yeong Yue Sun

Aged 64, is the Head of Truck Corporate Sales in Thailand. Mr. Yeong is a trained Automotive Engineer and a member of the Institute of Motor Industry in the United Kingdom. He also holds a Bachelor of Business Administration degree from the Royal Melbourne Institute of Technology in Australia.

Ms. Teo Siok Ghee

Aged 65, is the Head of Operations in P.R.China. Ms. Teo was also appointed as a Joint Company Secretary of the Company in August 2011. She joined the Group in 1981. Ms. Teo holds a Bachelor of Commerce (major in Accountancy) from Nanyang University and a non-practicing member of the Institute of Singapore Chartered Accountants.

Mr. Goh Leng Kwang

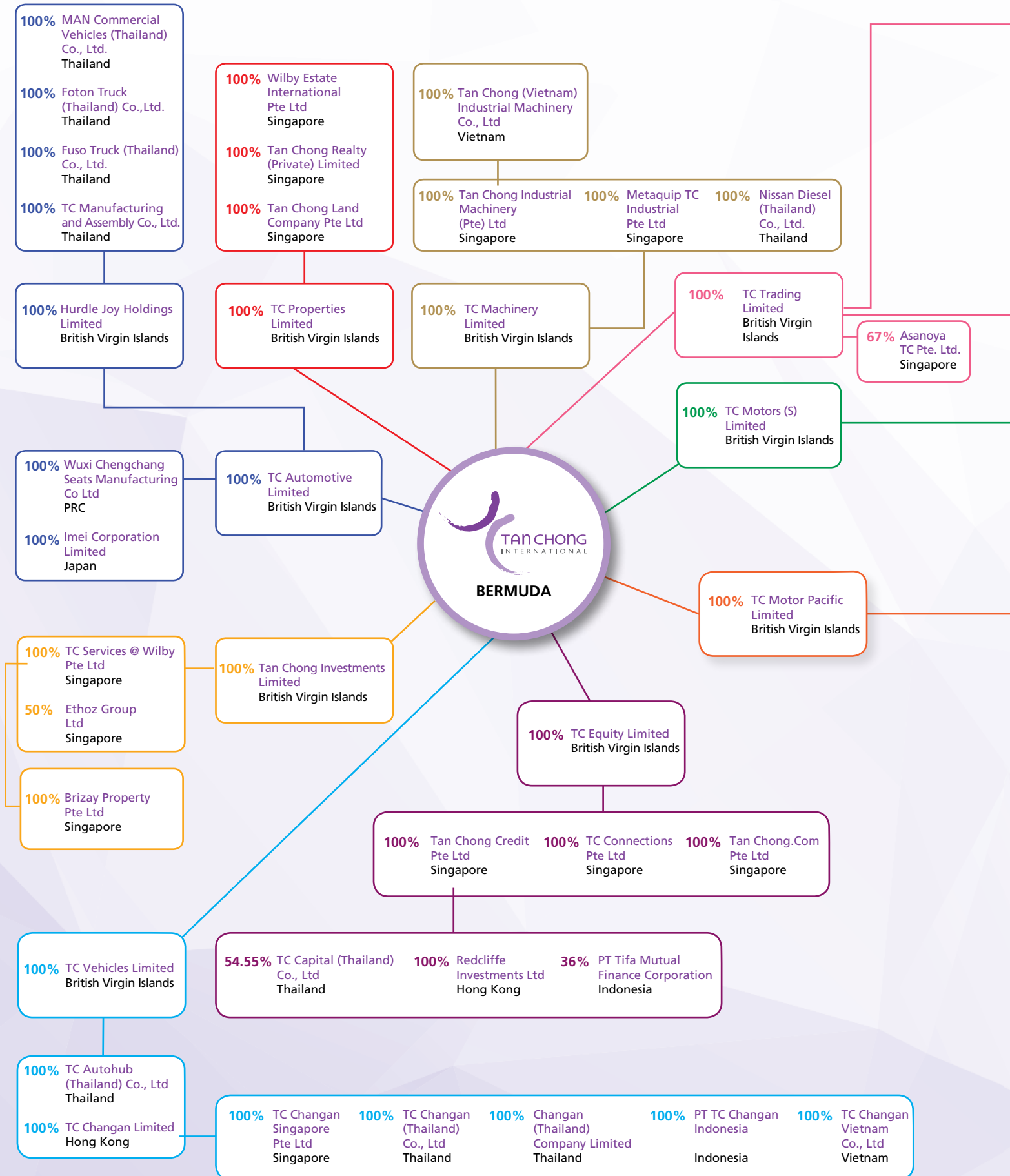
Aged 67, is the Head of Corporate Affairs of the Group operations. He joined the Group in 1982 and is a director of several subsidiary companies within the Group. He graduated in 1976 from Singapore University with a degree in Bachelor of Accountancy.

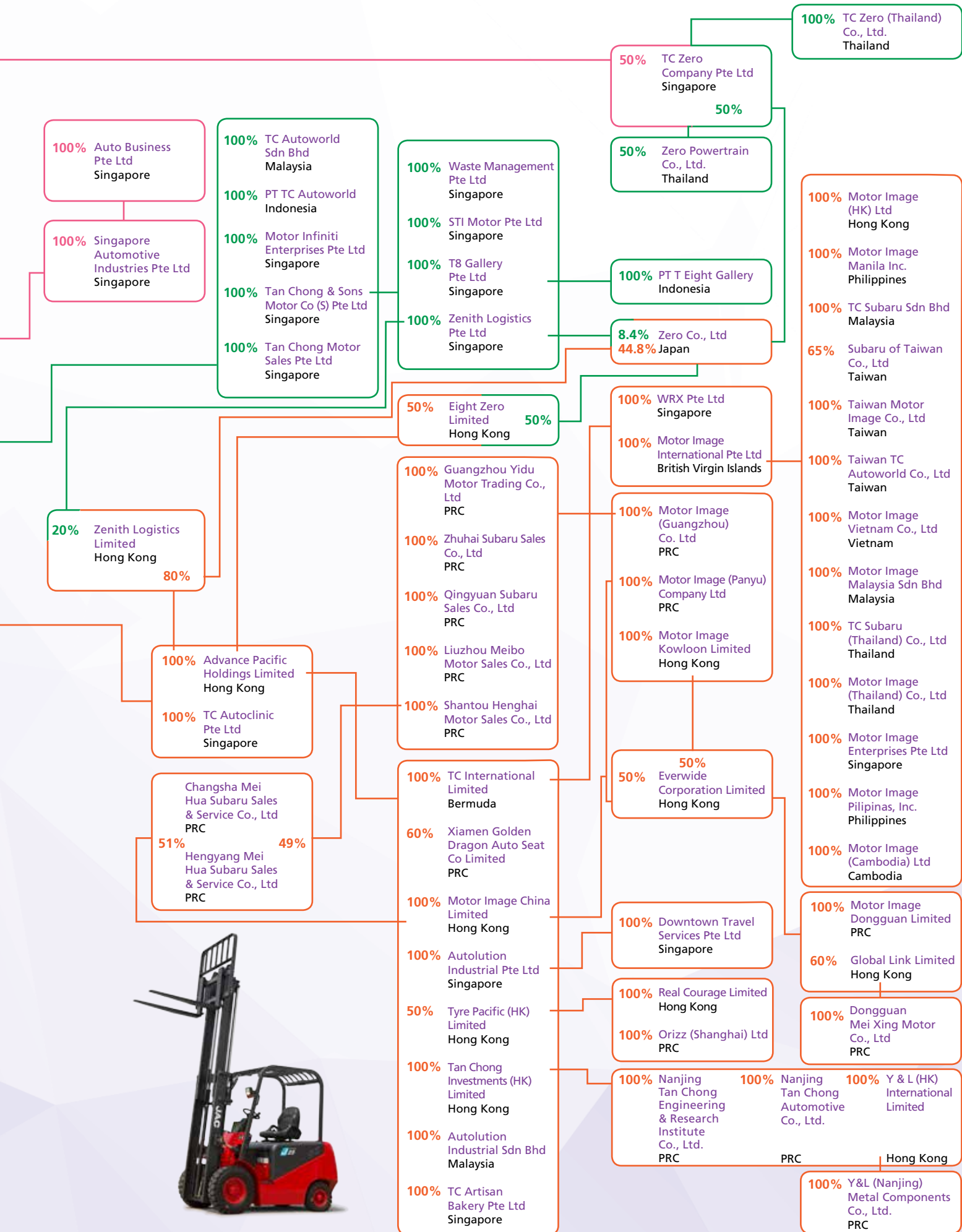
Mr. Lee Chow Yoke Samuel

Aged 52, is the Head of the Property Development and Seat Manufacturing division of the Group. Mr. Samuel Lee joined the Group in 1997. He holds a Bachelor of Civil & Structural Engineering (Hons) degree from the University of Sheffield, England.



Corporate Structure



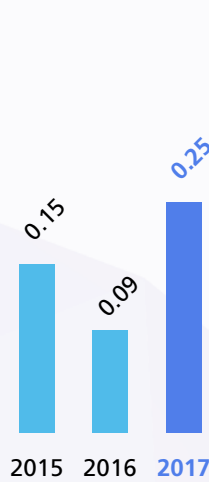


Financial Highlights

SHAREHOLDERS' FUND
(HK\$ Millions)



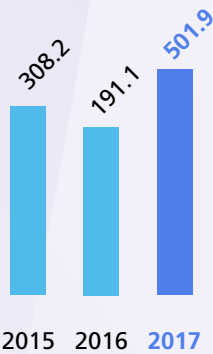
EARNINGS PER SHARE
(HK\$)



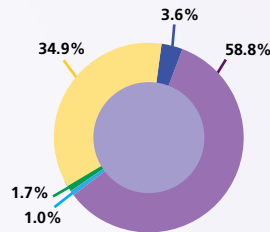
NET ASSET VALUE PER SHARE
(HK\$)



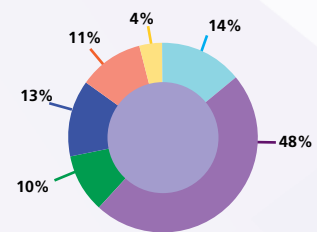
PROFIT ATTRIBUTABLE TO SHAREHOLDERS
(HK\$ Millions)



REVENUE BY BUSINESS TYPE



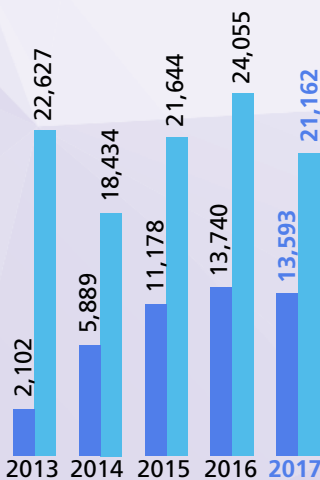
SPECIFIED NON-CURRENT ASSETS BY LOCATION



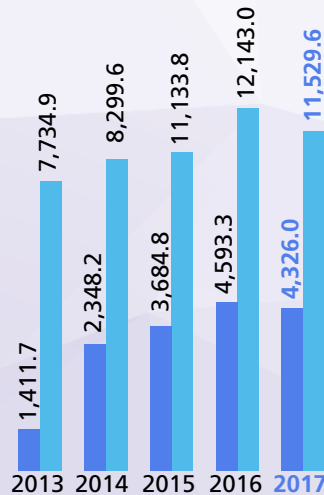
Motor Vehicle Distribution & Dealership
Heavy Coml. Vehicle & Indl. Equipmt. Distrib.
Transportation | Property | Others

Singapore | Japan | Thailand
PRC | Hong Kong | Others

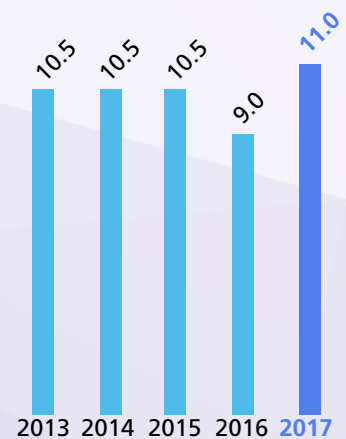
UNITS SOLD



REVENUE
(HK\$ Millions)



DIVIDENDS
(HK Cents)



■ Singapore ■ Other Countries

■ Singapore ■ Other Countries

The directors have pleasure in submitting their annual report together with the audited financial statements of the Company and of the Group for the year ended 31 December 2017.

Principal activities and business review

The principal activity of Tan Chong International Limited (the "Company") is investment holding. The principal activities and other particulars of the principal subsidiaries are set out in note 17 to the financial statements. Further discussion and analysis of these activities as required by Schedule 5 to the Hong Kong Companies Ordinance, can be found in the Management Discussion and Analysis set out on pages 2 to 3 of this Annual Report. This discussion forms part of this directors' report.

The analysis of the types of businesses and geographical areas of the operations of the Company and its subsidiaries during the financial year are set out in note 38 to the financial statements.

Financial statements

The profit of the Group for the year ended 31 December 2017 and the financial position of the Company and of the Group as at that date are set out in the financial statements on pages 33 to 110.

Major customers and suppliers

The percentages of sales and purchases of inventories for sale attributable to the Group's major customers and suppliers respectively during the financial year are as follows:

	Percentage of the Group's total	
	Sales	Purchases
The largest customer	6%	
Five largest customers in aggregate	10%	
The largest supplier		16%
Five largest suppliers in aggregate		33%

At no time during the year have the directors, their associates or any shareholders of the Company (which to the knowledge of the directors owns more than 5% of the Company's share capital) had any interest in these major customers and suppliers.

Recommended dividend

An interim dividend of HK2.5 cents (2016: HK2.0 cents) per share was paid on 21 September 2017. The directors now recommend the payment of a final dividend of HK8.5 cents (2016: HK7.0 cents) per share in respect of the year ended 31 December 2017.

Share capital

Details of share capital of the Company are set out in note 33(d) to the financial statements. There were no movements during the year.

Directors' Report (continued)

Directors

The directors during the financial year and up to date of this report were:

Executive directors

Tan Eng Soon	(Chairman)
Glenn Tan Chun Hong	(Managing Director)
Tan Kheng Leong	
Sng Chiew Huat	(Finance Director)

Non-executive director

Joseph Ong Yong Loke (Deputy Chairman)

Independent non-executive directors

Ng Kim Tuck
Azman Bin Badrillah
Prechaya Ebrahim
Teo Ek Kee
Lee Han Yang (Retired on 26 May 2017)

In accordance with Bye-law 87(1), Mr. Joseph Ong Yong Loke, Mr. Tan Kheng Leong, and Mr. Azman Bin Badrillah will retire from the Board by rotation at the forthcoming annual general meeting and, being eligible, offer themselves for re-election.

Directors' service contracts

No director proposed for re-election at the forthcoming annual general meeting has an unexpired service contract which is not determinable by the Company or any of its subsidiaries within one year without payment of compensation, other than normal statutory obligations.

Connected transactions

During the year, the Group conducted the following continuing connected transactions as defined under Chapter 14A of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules").

(i) Assembly Agreement

TC Subaru Sdn. Bhd. ("TC Subaru"), a wholly-owned subsidiary of the Company, and Tan Chong Motor Assemblies Sdn. Bhd. ("TCMA") entered into an assembly agreement on 30 December 2016 (the "Assembly Agreement") in relation to the appointment of TCMA as TC Subaru's assembler to assemble vehicles during the one year period from 1 January 2017 to 31 December 2017.

The prices and terms of the transactions under the Assembly Agreement are on arm's length terms taking into account similar services available from independent third parties in the market.

On 10 November 2017, the Board decided to revise upwards the annual cap for the transactions under the Assembly Agreement for the year ended 31 December 2017 due to the revised projection of Subaru vehicles production for the second half of 2017 and incurred production costs for the new vehicle launch in 2018.

TCMA is a subsidiary of Tan Chong Motor Holdings Berhad ("TCMH"), and Tan Chong Consolidated Sdn. Bhd. ("TCC") is interested in more than 30% of the equity interests in TCMH. As TCC is a controlling shareholder (as defined in the Listing Rules) of the Company, TCMA is a connected person of the Company and the transactions contemplated under the Assembly Agreement constitutes continuing connected transactions of the Company under the Listing Rules.

For the year ended 31 December 2017, the aggregate annual transaction amount under the Assembly Agreement amounted to HK\$36,088,000 which was within the annual cap of HK\$38,558,000.

Details of the Assembly Agreement and revision of its annual cap were disclosed in the announcements of the Company dated 30 December 2016 and 10 November 2017 respectively.

Connected transactions (continued)

(ii) *Parts Purchase Agreements*

TC Subaru and the four subsidiaries of APM Automotive Holdings Berhad ("APM"), being APM Climate Control Sdn. Bhd., APM Auto Electrics Sdn. Bhd., APM Automotive Modules Sdn. Bhd. and APM Shock Absorbers Sdn. Bhd. (collectively, the "APM Subsidiaries") entered into the seven parts purchase agreements on 30 December 2016 (the "Parts Purchase Agreements") pursuant to which each of the APM Subsidiaries had agreed to sell to TC Subaru certain parts including components and various kinds of materials for Subaru motor vehicles designed, manufactured and/or assembled by Subaru Corporation or licensees of Subaru Corporation (the "Parts") from time to time during the one year period from 1 January 2017 to 31 December 2017.

Due to the aforementioned revised projection of Subaru vehicles production in 2017, the Group needed to purchase more Parts under the Parts Purchase Agreements in order to provide necessary raw materials for the transactions under the Assembly Agreement. Accordingly, on 10 November 2017, the Board decided to revise upwards the annual cap for the transactions under the Part Purchase Agreements for the year ended 31 December 2017.

The price of the Parts were agreed upon by the parties based on arm's length negotiation and set out in the price notice(s) on the basis that each of the APM Subsidiaries shall not provide the Parts to TC Subaru on terms which are less favourable than those offered by the APM Subsidiaries to any third parties for the supply of the Parts of comparable quality and quantity.

Each of the APM Subsidiaries is a subsidiary of APM, and TCC is interested in more than 30% of the equity interests in APM. As TCC is a controlling shareholder (as defined in the Listing Rules) of the Company, each of the APM Subsidiaries is a connected person of the Company and the transactions contemplated under the Parts Purchase Agreements constitute continuing connected transactions of the Company under the Listing Rules.

For the year ended 31 December 2017, the aggregate annual transaction amount under the Parts Purchase Agreements amounted to HK\$6,877,000 which was within the annual cap of HK\$12,943,000.

Details of the Parts Purchase Agreements and revision of their annual cap were disclosed in the announcements of the Company dated 30 December 2016 and 10 November 2017 respectively.

(iii) *TCMH Agreements*

The Group and TCMH and its subsidiaries (the "TCMH Group") entered into four agreements on 30 December 2016 (the "TCMH Agreements") in relation to the sale and purchase of motor parts and accessories and vehicle servicing transactions during the three year period from 1 January 2017 to 31 December 2019.

The prices and terms of the transactions under the TCMH Agreements in respect of the sale and purchase of motor parts and accessories were agreed between the Group and each of the relevant counterparties by way of sales contracts or on an order-by-order basis by way of purchase orders, and are based on arms' length terms taking into account the value and volume of orders and similar products available from independent third parties in the market. The prices and terms of the transactions under the TCMH Agreements in respect of the vehicle servicing transactions are based on arm's length terms taking into account similar services available from independent third parties in the market.

TCC is interested in more than 30% of the equity interests in TCMH. As TCC is a controlling shareholder (as defined in the Listing Rules) of the Company, each member of the TCMH Group is a connected person of the Company and the transactions contemplated under the TCMH Agreements constitute continuing connected transactions of the Company under the Listing Rules.

For the year ended 31 December 2017, the aggregate annual transaction amount under the TCMH Agreements amounted to HK\$6,358,000 which was within the annual cap of HK\$13,108,000.

Details of the TCMH Agreements were disclosed in the announcement of the Company dated 30 December 2016.

Directors' Report (continued)

Connected transactions (continued)

(iv) APMVN Agreement

Tan Chong Vietnam Industrial Machinery Co., Ltd. ("TCVN"), a wholly-owned subsidiary of the Company, and APM Springs (Vietnam) Company Limited ("APMVN") entered into an agreement on 30 December 2016 (the "APMVN Agreement") in relation to the sale and rental of vehicles, material handling equipment, forklift, parts and accessories during the three year period from 1 January 2017 to 31 December 2019.

The prices and terms of the transactions under the APMVN Agreement were agreed between TCVN and APMVN by way of sales or rental contracts, and are based on arms' length terms taking into account the value and volume of orders and similar products charged to independent third parties in the market.

APMVN is a subsidiary of APM and TCC is interested in more than 30% of the equity interests in APM. As TCC is a controlling shareholder (as defined in the Listing Rules) of the Company, APMVN is a connected person of the Company and the transactions contemplated under the APMVN Agreement constitute continuing connected transactions of the Company under the Listing Rules. The annual cap for the transactions under the APMVN Agreement should not exceed HK\$71,000 for the year ended 31 December 2017.

For the year ended 31 December 2017, there was no transaction incurred under the APMVN Agreement.

Details of the APMVN Agreement were disclosed in the announcement of the Company dated 30 December 2016.

Listing Rules Implications

Given that the transactions under the Assembly Agreement, Parts Purchase Agreements, TCMH Agreements, and APMVN Agreement (the "Transactions") were all entered into by the Group with parties connected or otherwise associated with one another, the Transactions were aggregated pursuant to Rule 14A.81 of the Listing Rules. As the highest percentage ratios defined under Rule 14.07 of the Listing Rules in relation to the Transactions on an annual basis is more than 0.1% but less than 5%, the Transactions constitute continuing connected transactions of the Company subject to the reporting, announcement and annual review requirements but are exempt from the circular (including independent financial advice) and the independent shareholders' approval requirements under Chapter 14A of the Listing Rules.

The aggregated annual cap for the Transactions for the year ended 31 December 2017 was set at HK\$64,680,000.

For the year ended 31 December 2017, the aggregate annual transaction amount under the Transactions amounted to HK\$49,323,000 which was within the annual cap of HK\$64,680,000.

The Company has complied with the disclosure requirements, where applicable, in accordance with the Listing Rules.

The continuing connected transactions mentioned above have been reviewed by the independent non-executive directors of the Company who have confirmed that the transactions have been entered into (i) in the ordinary and usual course of business of the Group; (ii) on normal commercial terms or better; and (iii) according to the agreement governing them on terms that are fair and reasonable and in the interests of the shareholders of the Company as a whole.

The Company's auditors were engaged to report on the Group's continuing connected transactions in accordance with Hong Kong Standard on Assurance Engagements 3000 (Revised) "Assurance Engagements Other Than Audits or Reviews of Historical Financial Information" and with reference to Practice Note 740 "Auditor's Letter of Continuing Connected Transactions under the Hong Kong Listing Rules" issued by the Hong Kong Institute of Certified Public Accountants. The auditors have issued an unqualified letter containing their responsibilities and conclusions in respect of the abovementioned continuing connected transactions as disclosed by the Group in this annual report in accordance with Rule 14A.56 of the Listing Rules. A copy of the auditor's letter has been provided by the Company to The Stock Exchange of Hong Kong Limited.

Save as disclosed above, there was no connected transaction or contract of significance to which the Company, or any of its holding companies, subsidiaries, or fellow subsidiaries was a party and in which a director of the Company had a material interest, whether directly or indirectly, subsisted at 31 December 2017 or at any time during the year ended 31 December 2017.

A summary of the material related party transactions undertaken by the Group during the year is set out in note 37 of the financial statements.

Stock compensation program

On 26 November 2015, a subsidiary set up an independent trust fund by Mizuho Trust & Banking Co., Ltd (the "trustee") for adoption of a performance-based stock compensation program (the "Program"). The Program was set up for the purpose of motivating the corporate officers in the subsidiary to achieve higher corporate performance from middle to long term perspectives of corporate management. Under the Program, points are granted by considering the employee's positions and performance in accordance with the Rules on Distributions of Board Benefit of the subsidiary. Each point granted can be converted into one share when the employees leave their positions. The maximum points to be awarded for the five years period ended 30 June 2020 is 500,000. The trust fund shall not have a definite expiration date and continue as long as the Program exist. Maximum amount of money to be contributed is JPY500,000,000 (equivalent to \$35,668,000) and further contribution to the trust fund is subject to approval by the board of the subsidiary.

57,500 (2016: 60,000) points were awarded to the employees of the Group during the year ended 31 December 2017.

During the year ended 31 December 2017, the Group recognised a total expense of HK\$3,214,000 (2016: HK\$5,658,000) as the equity-settled share-based payments in relation to the points awarded under the Program.

Further details of the schemes are set out in Note 34 to the consolidated financial statements.

Indemnity of directors

A permitted indemnity provision (as defined in section 469 of the Hong Kong Companies Ordinance) for the benefit of the directors of the Company is currently in force and was in force throughout this year.

Directors' interests and short positions in shares

The directors who held office at 31 December 2017 had the following interests in the issued share capital of the Company at that date as recorded in the register of directors' interests and short positions required to be kept under section 352 of the Securities and Futures Ordinance ("SFO"):

	Ordinary shares of HK\$0.50 each				Total number of shares held	Percentage of total issued shares
	Personal interests	Family interests (Note 1)	Corporate interests (Note 2)	Joint Interests (Note 3)		
Executive Directors:						
Tan Eng Soon	100,460,000	-	400,544,700	49,999,972	551,004,672	27.36%
Tan Kheng Leong	2,205,000	210,000	-	-	2,415,000	0.12%
Sng Chiew Huat	900,000	-	-	-	900,000	0.04%
Glenn Tan Chun Hong	99,000	-	-	-	99,000	0.0049%
Non- Executive Director:						
Joseph Ong Yong Loke	684,000	795,000	940,536	-	2,419,536	0.12%
Independent Non- Executive Director:						
Teo Ek Kee	-	300,000	-	-	300,000	0.01%

Notes:

- (1) These shares are beneficially owned by the spouses of Tan Kheng Leong, Joseph Ong Yong Loke and Teo Ek Kee, respectively, and hence they are deemed interested in these shares.
- (2) These shares are beneficially owned by corporations controlled by Tan Eng Soon and Joseph Ong Yong Loke, respectively.
- (3) These shares are owned by Tan Eng Soon jointly with another persons.



Directors' Report (continued)

Directors' interests and short positions in shares (continued)

Save as disclosed above, none of the directors or chief executives, or any of their spouses or children under eighteen years of age, had any beneficial or non-beneficial interests or short positions in shares of the Company or any of its subsidiaries or associates (within the meaning of the SFO) as at 31 December 2017, and there was no right granted to or exercised by any directors or chief executives of the Company, or any of their spouses or children under eighteen years of age, during the year to subscribe for shares, as recorded in the register required to be kept under section 352 of the SFO or as otherwise notified to the Company pursuant to the Model Code for Securities Transactions by Directors of Listed Companies.

Substantial interests in the share capital of the Company

The Company has been notified of the following interests (other than a director of the Company) in the Company's issued shares as at 31 December 2017 amounting to 5% (2016: 5%) or more of the ordinary shares in issue:

Name	Long/short positions	Note	Ordinary shares held	Percentage of total issued shares
Tan Chong Consolidated Sdn. Bhd.	Long	(1)	705,819,720	35.05%
Promenade Group Limited	Long	(2)	264,067,000	13.12%
Tan Kim Hor	Long	(3)	144,801,495	7.19%
Pang Siew Har	Long		134,821,032	6.69%
Time Strategy Group Limited	Long	(4)	104,497,700	5.19%
Lee Lang	Long		103,930,622	5.16%

Notes:

- (1) The share capital of Tan Chong Consolidated Sdn. Bhd. is held by Tan Eng Soon as to approximately 22.85% and Tan Kheng Leong as to approximately 15.38%. The remaining shareholding is held by certain members of the Tan family who are not directors of the Company.
- (2) Tan Eng Soon is the controlling shareholder of Promenade Group Limited.
- (3) Tan Kim Hor passed away on 21 March 2016. His interest includes his spouses' interests.
- (4) Tan Eng Soon is the controlling shareholder of Time Strategy Group Limited.

Save as disclosed above, no persons, other than a director of the Company whose interests are set out above, had registered interests in the share capital of the Company that was required to be recorded in the register under section 336 of the SFO.

Emolument policy

The emolument policy of the employees of the Group is based on their merit, qualification and experience, having regard to their individual performance and the Group's operating results.

The emolument policy of the directors and senior management is decided by the Remuneration Committee ("RC"), taking into account the Group's performance and individual contribution. Details of the functions of the RC are mentioned in the Corporate Governance Report.

Details of remuneration paid to members of senior management fell within the following bands:

	Number of individuals
HK\$1,500,001 - HK\$2,000,000	1
HK\$2,000,001 - HK\$2,500,000	1
HK\$2,500,001 - HK\$3,000,000	1
HK\$3,000,001 - HK\$3,500,000	0
HK\$3,500,001 - HK\$4,000,000	1

Sufficiency of public float

Based on the information that is publicly available to the Company and within the knowledge of the directors of the Company as at the date of this annual report, the Company has maintained the prescribed public float of at least 25% of the total issued share capital of the Company as required by the Listing Rules.

Directors' interests in contracts

Save as disclosed in Connected Transactions above, no transaction, arrangement or contract of significance to which the Company, any of its subsidiaries or fellow subsidiaries was a party, and in which a director of the Company had a material interest, subsisted at the end of the year or at any time during the year.

Pre-emptive rights

There is no provision for pre-emptive rights under the Company's Bye-laws or the laws of Bermuda.

Purchase, sale or redemption of the Company's listed securities

There was no purchase, sale or redemption of the Company's shares by the Company or any of its subsidiaries during the year.

Bank loans and other borrowings

Particulars of bank loans and other borrowings of the Company and the Group as at 31 December 2017 are set out in notes 26 and 27 to the financial statements.

Financial summary

A summary of the results of the Group and of the Group's assets and liabilities for the last five financial years is set out on page 111 of the annual report.

Properties

Particulars of the Group's properties are shown on pages 112 to 116 of the annual report.

Retirement schemes

Details of retirement schemes to which the Group contributes are set out in note 29 to the financial statements.

Confirmation of independence

The Company has received from each of the independent non-executive directors an annual confirmation of independence pursuant to Rule 3.13 of the Listing Rules. The Board considers all the independent non-executive directors to be independent.

For and on behalf of the Board

Tan Eng Soon
Chairman
Hong Kong
26 March 2018

Independent auditor's report

to the shareholders of Tan Chong International Limited (Incorporated in Bermuda with limited liability)

Opinion

We have audited the consolidated financial statements of Tan Chong International Limited ("the Company") and its subsidiaries ("the Group") set out on pages 33 to 110, which comprise the consolidated statement of financial position as at 31 December 2017, the consolidated statement of profit or loss, the consolidated statement of profit or loss and other comprehensive income, the consolidated statement of changes in equity and the consolidated cash flow statement for the year then ended and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the consolidated financial statements give a true and fair view of the consolidated financial position of the Group as at 31 December 2017 and of its consolidated financial performance and its consolidated cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRSs") issued by the International Accounting Standards Board ("IASB") and have been properly prepared in compliance with the disclosure requirements of the Hong Kong Companies Ordinance.

Basis for opinion

We conducted our audit in accordance with Hong Kong Standards on Auditing ("HKSA") issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA"). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the consolidated financial statements* section of our report. We are independent of the Group in accordance with the HKICPA's *Code of Ethics for Professional Accountants* ("the Code") together with any ethical requirements that are relevant to our audit of the consolidated financial statements in Bermuda, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Key audit matters

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole and in forming our opinion thereon and we do not provide a separate opinion on these matters.

Independent auditor's report (continued)

to the shareholders of Tan Chong International Limited (Incorporated in Bermuda with limited liability)

Key audit matters (continued)

Assessing the net realisable value of inventories

Refer to notes 2(b) and 21 to the consolidated financial statements and the accounting policies on page 50.

The Key Audit Matter	How the matter was addressed in our audit
<p>At 31 December 2017, the Group held inventories which comprised several different motor car brands and models in 10 different geographical markets with an aggregate carrying amount of HK\$2,523 million.</p> <p>Changes in economic sentiment or consumer preferences and the introduction of newer models with the latest design and technologies by motor car manufacturers to these different markets could result in inventories on hand no longer being sought after or being sold at a discount below their cost.</p> <p>Estimating future demand and related selling prices of motor cars is inherently subjective and uncertain because it involves management estimating the extent of markdown of selling prices necessary to sell older or slow moving models in the period subsequent to the reporting date.</p> <p>We identified the assessment of the net realisable value of inventories as a key audit matter because of the significance of inventories to the consolidated financial statements and because of the significant judgements made by management in assessing net realisable value, which increases the risk of error or potential management bias, particularly given the number of motor car models involved and the diversity of geographical markets in which these motor cars are sold.</p>	<p>Our audit procedures to assess the net realisable value of inventories included the following:</p> <ul style="list-style-type: none"> • assessing whether the inventory provision at the end of the reporting period was determined on a basis consistent with the Group's inventory provisioning policy by recalculating the inventory write-downs and provisions based on expected selling prices; • assessing, on a sample basis, whether items in the inventory ageing report were classified within the appropriate ageing brackets by comparing individual items in the inventory ageing report with underlying documentation, including purchase invoices and goods received notes; • evaluating the Group's inventory provision balance for slow moving items as categorised in the inventory ageing report by comparison with management's sales forecasts with reference to historical sales and by considering recent changes in economic conditions, consumer preferences and available alternative motor car models sold by the Group and its competitors; • enquiring of management about any planned launch of new motor car models by the motor car manufacturers and plans for the Group to markdown the selling prices of older and slow moving motor car models; and • comparing, on a sample basis, the carrying value of inventories with sales prices subsequent to the end of the reporting period.



Independent auditor's report (continued)

to the shareholders of Tan Chong International Limited
(Incorporated in Bermuda with limited liability)

Key audit matters (continued)

Assessing the recoverability of trade debtors

Refer to notes 2(a) and 23 to the consolidated financial statements and the accounting policies on page 50.

The Key Audit Matter	How the matter was addressed in our audit
<p>At 31 December 2017, the Group's trade debtors amounted to HK\$1,086 million, after making allowances for doubtful debts of HK\$60 million.</p> <p>The Group's customers operate in a number of different geographical locations. These customers have different credit profiles and the timing of trade debtor settlements can also be influenced by geographical norms and the economic environment in which the customers operate.</p> <p>The Group's allowances for doubtful debts are based on management's estimate of the expected credit losses to be incurred, which is estimated by taking into account the credit history of the Group's customers and current market and customer-specific conditions, all of which involve a significant degree of management judgement.</p> <p>The Group's allowances for doubtful debts include a specific element based on individual debtors and a collective element based on historical experience adjusted for geographical norms.</p> <p>We identified assessing the recoverability of trade debtors as a key audit matter because of the significance of trade debtors to the consolidated financial statements and because the assessment of the recoverability of trade debtors is inherently subjective and requires significant management judgement, which increases the risk of error or potential management bias.</p>	<p>Our audit procedures to assess the recoverability of trade debtors included the following:</p> <ul style="list-style-type: none">• understanding and evaluating the design, implementation and operating effectiveness of management's key internal controls in respect of the valuation of trade debtors, which included credit control procedures and the application of the Group's doubtful debt provisioning policy;• assessing, on a sample basis, whether items in the trade debtor ageing report were classified within the appropriate ageing brackets by comparing individual items in the report with underlying documentation, including sales invoices;• assessing whether allowances for doubtful debts were required for significant or long overdue balances by referring to the recent history of settlements, defaults or disputes and management's assessment of the delinquent trade debtors' financial condition and estimated date of any settlements, as well as the geographical locations in which the debtors operate;• assessing the Group's recorded allowances for doubtful debts by comparing cash receipts after the end of the reporting period against the balances at the end of the reporting period, on a sample basis, taking into account credit terms extended to the relevant trade debtors; and• evaluating the assumptions and estimates made by management in calculating the allowances for doubtful debts by examining the utilisation or release of previously recorded allowances during the current year and write-offs of trade debtors not previously provided for, on a sample basis.

Independent auditor's report (continued)

to the shareholders of Tan Chong International Limited (Incorporated in Bermuda with limited liability)

Information other than the consolidated financial statements and auditor's report thereon

The directors are responsible for the other information. The other information comprises all the information included in the annual report, other than the consolidated financial statements and our auditor's report thereon.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the directors for the consolidated financial statements

The directors are responsible for the preparation of the consolidated financial statements that give a true and fair view in accordance with IFRSs issued by the IASB and the disclosure requirements of the Hong Kong Companies Ordinance and for such internal control as the directors determine is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

The directors are assisted by the Audit Committee in discharging their responsibilities for overseeing the Group's financial reporting process.

Auditor's responsibilities for the audit of the consolidated financial statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. This report is made solely to you, as a body, in accordance with Section 90 of the Bermuda Companies Act 1981, and for no other purpose. We do not assume responsibility towards or accept liability to any other person for the contents of this report.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with HKSAAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with HKSAAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.



Independent auditor's report (continued)

to the shareholders of Tan Chong International Limited (Incorporated in Bermuda with limited liability)

Auditor's responsibilities for the audit of the consolidated financial statements (continued)

- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the Audit Committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Audit Committee with a statement that we have complied with relevant ethical requirements regarding independence and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, related safeguards.

From the matters communicated with the Audit Committee, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Felix Kwo Hang Lee.

KPMG
Certified Public Accountants

8th Floor, Prince's Building
10 Chater Road
Central, Hong Kong

26 March 2018

Consolidated statement of profit or loss

for the year ended 31 December 2017
(Expressed in Hong Kong dollars)

	Note	2017 \$'000	2016 \$'000
Revenue	3	15,855,612	16,736,332
Cost of sales		(12,673,325)	(13,858,480)
Gross profit		3,182,287	2,877,852
Other net income	4	280,005	288,666
Distribution costs		(1,389,285)	(1,404,704)
Administrative expenses		(1,058,422)	(1,039,903)
Other operating expenses	5	(62,410)	(32,344)
Profit from operations		952,175	689,567
Financing costs	6	(87,538)	(88,604)
Share of profits less losses of associates		74,238	68,197
Profit before taxation	7	938,875	669,160
Income tax expense	10(a)	(308,116)	(335,074)
Profit for the year		630,759	334,086
Attributable to:			
Equity shareholders of the Company		501,924	191,073
Non-controlling interests		128,835	143,013
Profit for the year		630,759	334,086
Earnings per share	11		
Basic and diluted		\$0.25	\$0.09

The notes on pages 42 to 110 form part of these financial statements. Details of dividends payable to equity shareholders of the Company attributable to the profit for the year are set out in note 33(c).



Consolidated statement of profit or loss and other comprehensive income

for the year ended 31 December 2017

(Expressed in Hong Kong dollars)

	2017	2016
	\$'000	\$'000
Profit for the year	630,759	334,086
Other comprehensive income for the year (after tax and reclassification adjustments)		
Items that will not be reclassified to profit or loss:		
Remeasurement of net defined benefit liability	10,351	(14,429)
Investments designated as at fair value through other comprehensive income:		
– changes in fair value recognised during the year	(736,031)	(81,875)
	(725,680)	(96,304)
Items that may be reclassified to profit or loss:		
Exchange differences on translation of financial statements of:		
– subsidiaries outside Hong Kong	572,424	(74,506)
– associates outside Hong Kong	54,831	(33,268)
	627,255	(107,774)
Other comprehensive income for the year	(98,425)	(204,078)
Total comprehensive income for the year	532,334	130,008
Attributable to:		
Equity shareholders of the Company	343,042	(11,599)
Non-controlling interests	189,292	141,607
Total comprehensive income for the year	532,334	130,008

The notes on pages 42 to 110 form part of these financial statements.

Consolidated statement of financial position

at 31 December 2017
(Expressed in Hong Kong dollars)

	Note	2017 \$'000	2016 \$'000
Non-current assets			
Investment properties	12	3,387,150	3,106,105
Other property, plant and equipment	13	4,078,353	3,539,999
Interest in leasehold land	14	73,005	76,428
Intangible assets	15	102,805	108,315
Goodwill	16	58,043	23,375
Interest in associates	18	856,331	752,203
Other financial assets	19	134,507	106,906
Hire purchase debtors and instalments receivable	24	288,661	253,223
Non-current prepayments		161,231	151,419
Deferred tax assets	10(c)	44,378	36,631
		9,184,464	8,154,604
Current assets			
Investments designated as at fair value through other comprehensive income	20	2,800,128	3,529,207
Inventories	21	2,523,345	2,923,136
Properties held for sale	22	24,568	53,523
Trade debtors	23	1,085,648	1,271,548
Hire purchase debtors and instalments receivable	24	143,293	138,022
Other debtors, deposits and prepayments		483,098	526,292
Amounts due from related companies	31	155	620
Cash and bank balances	25	3,436,956	2,900,738
		10,497,191	11,343,086

The notes on pages 42 to 110 form part of these financial statements.



Consolidated statement of financial position (continued)

at 31 December 2017

(Expressed in Hong Kong dollars)

	Note	2017 \$'000	2016 \$'000
Current liabilities			
Unsecured bank overdrafts	27	88,807	85,205
Bank loans	27	3,045,316	3,377,341
Trade creditors	30	936,895	1,243,402
Other creditors and accruals		1,318,453	1,160,712
Amounts due to related companies	31	7,291	23,538
Obligations under finance leases	28	40,100	37,207
Unsecured medium term note	26	-	632,538
Current taxation		172,599	150,120
Provisions	32	72,905	68,256
		5,682,366	6,778,319
Net current assets		4,814,825	4,564,767
Total assets less current liabilities		13,999,289	12,719,371
Non-current liabilities			
Bank loans	27	876,254	36,234
Obligations under finance leases	28	155,546	152,826
Net defined benefit retirement obligations	29	131,308	151,924
Deferred tax liabilities	10(c)	80,707	68,968
Provisions	32	31,946	20,719
		1,275,761	430,671
NET ASSETS		12,723,528	12,288,700

The notes on pages 42 to 110 form part of these financial statements.

**Consolidated statement of
financial position (continued)**
at 31 December 2017
(Expressed in Hong Kong dollars)

	Note	2017 \$'000	2016 \$'000
CAPITAL AND RESERVES			
Share capital	33(d)	1,006,655	1,006,655
Reserves		10,674,527	10,521,040
Total equity attributable to equity shareholders of the Company		11,681,182	11,527,695
Non-controlling interests		1,042,346	761,005
TOTAL EQUITY		12,723,528	12,288,700

Approved and authorised for issue by the board of directors on 26 March 2018.

Tan Eng Soon
Chairman

Sng Chiew Huat
Finance Director

The notes on pages 42 to 110 form part of these financial statements.



Consolidated statement of changes in equity

for the year ended 31 December 2017

(Expressed in Hong Kong dollars)

Attributable to equity shareholders of the Company

	Share capital \$'000	Share premium (note 33(a)(i)) \$'000	Capital reserve (note 33(a)(ii)) \$'000	Stock compensation reserve (note 33(a)(iii)) \$'000	Translation reserve (note 33(a)(iv)) \$'000
Balance at 1 January 2016	1,006,655	550,547	9,549	550	249,516
Changes in equity for 2016:					
Profit for the year	-	-	-	-	-
Other comprehensive income	-	-	-	-	(115,462)
Total comprehensive income for the year	-	-	-	-	(115,462)
Equity settled share based transactions	-	-	-	2,960	-
Dividends declared and approved during the year (Note 33(c))	-	-	-	-	-
Dividends paid by non-wholly owned subsidiaries to non-controlling interests	-	-	-	-	-
Balance at 31 December 2016	1,006,655	550,547	9,549	3,510	134,054
Balance at 1 January 2017	1,006,655	550,547	9,549	3,510	134,054
Changes in equity for 2017:					
Profit for the year	-	-	-	-	-
Other comprehensive income	-	-	-	-	584,207
Total comprehensive income for the year	-	-	-	-	584,207
Capital contribution received by non-wholly owned subsidiaries from non-controlling shareholders	-	-	-	-	-
Equity settled share based transactions	-	-	-	1,710	-
Dividends declared and approved during the year (Note 33(c))	-	-	-	-	-
Acquisition of additional interests in subsidiaries	-	-	-	-	-
Dividends paid by non-wholly owned subsidiaries to non-controlling interests	-	-	-	-	-
Balance at 31 December 2017	1,006,655	550,547	9,549	5,220	718,261

The notes on pages 42 to 110 form part of these financial statements.

Attributable to equity shareholders of the Company

Contributed surplus (note 33(b)(ii)) \$'000	Fair value reserve (note 33(a)(v)) \$'000	Property revaluation reserve (note 33(a)(vi)) \$'000	Retained profits \$'000	Total \$'000	Non-controlling interests \$'000	Total equity \$'000
377,690	3,200,429	331,167	6,011,562	11,737,665	684,327	12,421,992
-	-	-	191,073	191,073	143,013	334,086
-	(79,830)	-	(7,380)	(202,672)	(1,406)	(204,078)
-	(79,830)	-	183,693	(11,599)	141,607	130,008
-	-	-	-	2,960	2,698	5,658
-	-	-	(201,331)	(201,331)	-	(201,331)
-	-	-	-	-	(67,627)	(67,627)
377,690	3,120,599	331,167	5,993,924	11,527,695	761,005	12,288,700
377,690	3,120,599	331,167	5,993,924	11,527,695	761,005	12,288,700
-	-	-	501,924	501,924	128,835	630,759
-	(748,596)	-	5,507	(158,882)	60,457	(98,425)
-	(748,596)	-	507,431	343,042	189,292	532,334
-	-	-	-	-	171,932	171,932
-	-	-	-	1,710	1,504	3,214
-	-	-	(191,265)	(191,265)	-	(191,265)
-	-	-	-	-	(23,307)	(23,307)
-	-	-	-	-	(58,080)	(58,080)
377,690	2,372,003	331,167	6,310,090	11,681,182	1,042,346	12,723,528



Consolidated cash flow statement

for the year ended 31 December 2017
(Expressed in Hong Kong dollars)

	Note	2017 \$'000	2016 \$'000
Operating activities			
Profit from operations		952,175	689,567
Adjustments for:			
Depreciation	7	312,457	269,709
Amortisation charge for intangible assets	7	21,218	19,523
Amortisation of interest in leasehold land	7	7,460	7,995
Loss/(gain) on disposal of property, plant and equipment	4	5,192	(7,557)
Gain on disposal of investment properties	4	-	(45,153)
Valuation gains on investment properties, net	4	(39,150)	(19,725)
Decrease in fair value of listed investments designated as at fair value through profit or loss	4	1,172	718
Loss on disposal of an associate	4	-	2,354
Bank and other interest income	4	(30,874)	(26,946)
Dividend income	4	(151,573)	(101,899)
Equity settled share based payment expenses	8	3,214	5,658
Net foreign exchange (gain)/loss		(32,109)	51,156
Operating profit before changes in working capital		1,049,182	845,400
Decrease/(increase) in inventories		698,953	(743,139)
Decrease in trade debtors		285,271	15,714
Increase in hire purchase debtors and instalments receivable		(4,582)	(16,819)
Decrease in other debtors, deposits and prepayments		74,133	2,774
Decrease in amounts due from related companies		510	827
(Decrease)/increase in trade creditors		(484,451)	231,012
Increase in other creditors and accruals		87,044	114,600
(Decrease)/increase in amounts due to related companies		(28,661)	16,330
Increase in provisions		10,331	1,970
(Decrease)/increase in net defined benefit obligations		(26,886)	7,499
Decrease in properties held for sale		34,352	-
Cash generated from operations		1,695,196	476,168
Interest paid		(84,332)	(86,081)
Taxes paid		(295,083)	(350,518)
Net cash generated from operating activities		1,315,781	39,569

The notes on pages 42 to 110 form part of these financial statements.

Consolidated cash flow statement (continued)

for the year ended 31 December 2017

(Expressed in Hong Kong dollars)

	Note	2017 \$'000	2016 \$'000
Cash flows from investing activities			
Payment for the purchase of property, plant and equipment		(629,668)	(409,296)
Payment for the additions to intangible assets		(15,856)	(25,219)
Payment for purchase of securities investment		(24,928)	(9,431)
Decrease in non-current prepayments		9,812	5,845
Decrease in pledged bank deposits		-	1,632
Proceeds from disposal of an associate		-	1,311
Withdrawal /(Placement) of fixed deposits at banks with maturity over three months		1,145	(9,413)
Proceeds from disposal of property, plant and equipment		115,559	67,651
Proceeds from disposal of investment property		-	5,000
Net cash (outflow)/inflow from acquisition of businesses and subsidiaries	39	(38,948)	14,266
Proceeds from disposal of securities investments		4,471	35,954
Dividends received from associates		24,941	23,725
Dividends received from listed investments		101,491	101,313
Dividends received from unlisted investments		50,082	586
Interest received		30,874	26,946
Net cash used in investing activities		(371,025)	(169,130)
Cash flows from financing activities			
Repayment of borrowings	25(b)	(4,576,348)	(4,397,482)
Proceeds from new bank loans	25(b)	4,118,828	4,565,491
Dividends paid to shareholders		(191,265)	(201,331)
Dividends paid to non-controlling shareholders of subsidiaries		(58,080)	(67,627)
Payment for acquisition of additional interest in subsidiary		(23,307)	-
Interest element of finance lease obligations paid	25(b)	(3,206)	(2,523)
Capital element of finance lease obligations paid	25(b)	(37,207)	(29,240)
Capital contribution received by a non-wholly owned controlling subsidiary from non-controlling shareholder		171,932	-
Net cash used in financing activities		(598,653)	(132,712)
Net increase/(decrease) in cash and cash equivalents		346,103	(262,273)
Cash and cash equivalents at 1 January	25	2,806,120	3,103,973
Effect of foreign exchange rate changes		187,658	(35,580)
Cash and cash equivalents at 31 December	25	3,339,881	2,806,120

The notes on pages 42 to 110 form part of these financial statements.



Notes to the financial statements

(Expressed in Hong Kong dollars unless otherwise indicated)

General information

Tan Chong International Limited (the “Company”) is a company incorporated in Bermuda with limited liability. The address of its registered office is Clarendon House, 2 Church Street, Hamilton HM 11, Bermuda. The Company was listed on The Stock Exchange of Hong Kong Limited (“HKSE”) on 7 July 1998.

The consolidated financial statements for the year ended 31 December 2017 comprise the Company and its subsidiaries (together referred to as the “Group”) and the Group’s interest in associates. The consolidated financial statements were authorised for issue by the directors on 26 March 2018.

1 Significant accounting policies

(a) Statement of compliance

These financial statements have been prepared in accordance with all applicable International Financial Reporting Standards (“IFRSs”), which collective term includes all applicable individual International Financial Reporting Standards, International Accounting Standards (“IASs”) and Interpretations issued by the International Accounting Standards Board (“IASB”). Although not required under the Bye-laws of the Company, these financial statements comply with the disclosure requirements of the Hong Kong Companies Ordinance. These financial statements also comply with the applicable disclosure provisions of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited. Significant accounting policies adopted by the Group are disclosed below.

The IASB has issued certain new and revised IFRSs that are first effective or available for early adoption for the current accounting period of the Group and the Company. Note 1(c) provides information on any changes in accounting policies resulting from initial application of these developments to the extent that they are relevant to the Group for the current and prior accounting periods reflected in these financial statements.

(b) Basis of preparation of the financial statements

The financial statements are presented in Hong Kong dollars, rounded to the nearest thousand, because the Company is listed in Hong Kong.

The consolidated financial statements are prepared on the historical cost basis except as otherwise explained in the accounting policies set out below.

The preparation of financial statements in conformity with IFRSs requires management to make judgements, estimates and assumptions that affect the application of policies and reported amounts of assets, liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

Judgements made by management in the application of IFRSs that have significant effect on the financial statements and major sources of estimation uncertainty are discussed in note 2.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

1 Significant accounting policies (continued)

(c) Changes in accounting policies

The IASB has issued several amendments to IFRSs that are first effective for the current accounting period of the Group. None of these impact on the accounting policies of the Group. However, additional disclosure has been included in note 25(b) to satisfy the new disclosure requirements included by the amendments to IAS 7, *Statement of cash flows: Disclosure initiative*, which require entities to provide disclosure that enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes.

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

(d) Basis of consolidation

(i) Subsidiaries and non-controlling interests

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed, or has rights, to variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. When assessing whether the Group has power, only substantive rights (held by the Group and other parties) are considered.

Investments in subsidiaries are consolidated into the consolidated financial statements from the date that control commences until the date that control ceases.

Non-controlling interests represent the equity in a subsidiary not attributable directly or indirectly to the Company, and are presented in the consolidated statement of financial position within equity, separately from equity attributable to the equity shareholders of the Company. Non-controlling interests in the results of the Group are presented on the face of the consolidated statement of profit or loss and the consolidated statement of profit or loss and other comprehensive income as an allocation of the total profit or loss and total comprehensive income for the year between non-controlling interests and the equity shareholders of the Company.

Changes in the Group's interests in a subsidiary that do not result in a loss of control are accounted for as equity transactions, whereby adjustments are made to the amounts of controlling and non-controlling interests within consolidated equity to reflect the change in relative interests, but no gain or loss is recognised.

When the Group loses control of a subsidiary, it is accounted for as a disposal of the entire interest in that subsidiary, with a resulting gain or loss being recognised in profit or loss. Any interest retained in that former subsidiary at the date when control is lost is recognised at fair value and this amount is regarded as the fair value on initial recognition of a financial asset (see note 1(l)) or, when appropriate, the cost on initial recognition of an investment in an associate (see note 1(d)(ii)).

In the Company's statement of financial position, investments in subsidiaries are stated at cost less impairment losses (see note 1(x)).

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

1 Significant accounting policies (continued)

(d) Basis of consolidation (continued)

(ii) Associates

Associates are those entities in which the Group has significant influence, but not control or joint control, over its management, including participation in the financial and operating policy decisions.

An investment in an associate is accounted for in the consolidated financial statements under the equity method, unless it is classified as held for sale (or included in a disposal group that is classified as held for sale). Under the equity method, the investment is initially recorded at cost, adjusted for any excess of the Group's share of the acquisition-date fair values of the investee's identifiable net assets over the cost of the investment (if any). Thereafter, the investment is adjusted for the post acquisition change in the Group's share of the investee's net assets and any impairment loss relating to the investment (see note 1(x)). Any acquisition-date excess over cost, the Group's share of the post-acquisition, post-tax results of the investees and any impairment losses for the year are recognised in the consolidated statement of profit or loss, whereas the Group's share of the post-acquisition post-tax items of the investees' other comprehensive income is recognised in the consolidated statement of profit or loss and other comprehensive income.

When the Group's share of losses exceeds its interest in the associate, the Group's interest is reduced to nil and recognition of further losses is discontinued except to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the investee. For this purpose, the Group's interest is the carrying amount of the investment under the equity method together with the Group's long-term interests that in substance form part of the Group's net investment in the associate.

Unrealised profits and losses resulting from transactions between the Group and its associates are eliminated to the extent of the Group's interest in the investee, except where unrealised losses provide evidence of an impairment of the asset transferred, in which case they are recognised immediately in profit or loss.

(iii) Transactions eliminated on consolidation

Intra-group balances and transactions and any unrealised income and expenses arising from intra-group transactions are eliminated in full in preparing the consolidated financial statements. Unrealised gains resulting from transactions with associates are eliminated to the extent of the Group's interest in the investee. Unrealised losses resulting from intra-group transactions are eliminated in the same way as unrealised gains but only to the extent that there is no evidence of impairment.

(e) Goodwill

Goodwill represents the excess of

- (i) the aggregate of the fair value of the consideration transferred, the amount of any non-controlling interest in the acquiree and the fair value of the Group's previously held equity interest in the acquiree; over
- (ii) the net fair value of the acquiree's identifiable assets and liabilities measured as at the acquisition date.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

1 Significant accounting policies (continued)

(e) Goodwill (continued)

When (ii) is greater than (i), then this excess is recognised immediately in profit or loss as a gain on a bargain purchase.

Goodwill is stated at cost less accumulated impairment losses. Goodwill arising on a business combination is allocated to each cash-generating unit, or groups of cash-generating units, that is expected to benefit from the synergies of the combination and is tested annually for impairment (see note 1(x)).

On disposal of a cash-generating unit during the year, any attributable amount of purchased goodwill is included in the calculation of the profit or loss on disposal.

(f) Translation of foreign currencies

(i) Individual companies

Transactions in foreign currencies during the year are translated into the respective entity's functional currency at the foreign exchange rates ruling at the transaction dates. Monetary assets and liabilities denominated in foreign currencies are translated at the foreign exchange rates ruling at the end of the reporting period. Foreign exchange differences arising on translation are recognised in profit or loss.

Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the foreign exchange rates ruling at the transaction dates. Non-monetary assets and liabilities denominated in foreign currencies that are stated at fair value are translated using the foreign exchange rates ruling at the dates the fair value was determined.

(ii) On consolidation

The results of subsidiaries and associates outside Hong Kong are translated into Hong Kong dollars at the exchange rates approximating the foreign exchange rates ruling at the dates of the transactions. Statement of financial position items are translated into Hong Kong dollars at the closing foreign exchange rates at the end of the reporting period. The resulting exchange differences are recognised in other comprehensive income and accumulated separately in equity in the translation reserve.

(g) Investment properties

Investment properties are held for their investment potential and rental income. Rental income from investment properties is accounted for as described in note 1(w)(iv). Investment properties are stated in the statement of financial position at their fair value. It is the Group's policy to undertake valuations at intervals of not more than three years by independent professional valuers on an open market value basis. In the intervening years, investment properties are valued by appropriate qualified persons within the Group on an annual basis. Any gain or loss arising from a change in fair value is recognised in profit or loss.

When the Group holds a property interest under an operating lease to earn rental income and/or for capital appreciation, the interest is classified and accounted for as an investment property on a property-by-property basis. Any such property interest which has been classified as an investment property is accounted for as if it were held under a finance lease (see note 1(k)), and the same accounting policies are applied to that interest as are applied to other investment properties leased under finance leases. Lease payments are accounted for as described in note 1(k).



Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

1 Significant accounting policies (continued)

(h) Completed property held for sale

Completed property held for sale is carried at the lower of cost and net realisable value. Net realisable value represents the estimated selling price less costs to be incurred in selling the property.

The cost of properties sold is determined by the apportionment of the total development cost of the project. The cost of completed properties held for sale comprises all costs of purchase, costs of conversion, borrowing costs and other costs incurred in bringing the properties to their present condition.

(i) Property, plant and equipment

Land and buildings other than investment properties are carried at purchase price or at the 1984 revalued amount, less accumulated depreciation and impairment losses (see note 1(x)).

The surplus which arose on the 1984 valuation was taken to the capital reserve and may only be transferred to retained profits as and when the relevant property is disposed of.

Freehold land is not amortised.

All other property, plant and equipment is carried at purchase price less accumulated depreciation and impairment losses (see note 1(x)) and is depreciated on a straight-line basis to write off the cost, less estimated residual value, if any, of these assets over their estimated useful lives at the following annual rates:

- Buildings situated on freehold land	2% - 4%
- Interest in leasehold land is depreciated over the unexpired term of the lease.	
- Buildings situated on leasehold land are depreciated over the shorter of the unexpired term of the lease and their estimated useful lives, being no more than 50 years after the date of completion.	
- Plant, machinery and equipment	
- engine, construction equipment and forklifts for hire	20% on cost less residual value
- other plant, machinery and equipment	6 ² / ₃ % - 50%
- Furniture, fixtures, fittings and office equipment	5% - 50%
- Motor vehicles	10% - 50%

The useful life and the amount of residual value of an asset are reviewed annually.

Gains or losses arising from the retirement or disposal of property, plant and equipment are determined as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit or loss on the date of retirement or disposal.

Construction in progress

Construction in progress represents buildings under construction and is stated at cost less impairment losses (see note 1(x)). Cost comprises direct costs of construction as well as borrowing costs and professional fees incurred during the periods of construction and installation.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

1 Significant accounting policies (continued)

(i) Property, plant and equipment (continued)

Construction in progress (continued)

The asset concerned is transferred to the relevant category within property, plant and equipment when substantially all the activities necessary to prepare the asset for its intended use are completed, at which time it commences to be depreciated in accordance with the Group's depreciation policies.

(j) Intangible assets (other than goodwill)

Intangible assets that are acquired by the Group with a finite estimated useful life are stated in the statement of financial position at cost less accumulated amortisation and impairment losses (see note 1(x)). The useful life and method of amortisation of an intangible asset are reviewed annually.

Amortisation of intangible assets is charged to profit or loss on a straight-line basis over the assets' estimated useful lives as follows:

- Customer relationships	10 years
- Others	5 years
- Backlog	Indefinite

(k) Leased assets

An arrangement, comprising a transaction or a series of transactions, is or contains a lease if the Group determines that the arrangement conveys a right to use a specific asset or assets for an agreed period of time in return for a payment or a series of payments. Such a determination is made based on an evaluation of the substance of the arrangement and is regardless of whether the arrangement takes the legal form of a lease.

(i) Classification of leased assets

Assets that are held by the Group under leases which transfer to the Group substantially all the risks and rewards of ownership are classified as being held under finance leases. Leases which do not transfer substantially all the risks and rewards of ownership to the Group are classified as operating leases, except for property held under operating leases that would otherwise meet the definition of an investment property which is classified as investment property on a property-by-property basis and, if classified as investment property, is accounted for as if held under a finance lease as set out in note 1(g).

(ii) Assets held for rental

Where the Group rents out assets under operating leases, the assets are included in the statement of financial position according to their nature and, where applicable, are depreciated in accordance with the Group's depreciation policies, as set out in note 1(i). Impairment losses are accounted for in accordance with the accounting policy as set out in note 1(x).

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

1 Significant accounting policies (continued)

(k) Leased assets (continued)

(iii) Assets acquired under finance lease

Where the Group acquires the use of assets under finance leases, the amounts representing the fair value of the leased asset, or, if lower, the present value of the minimum lease payments, of such assets are included in other property, plant and equipment and the corresponding liabilities, net of finance charges, are recorded as obligations under finance leases. Depreciation is provided at rates which write off the cost or valuation of the assets over the term of the relevant lease or, where it is likely the Group will obtain ownership of the asset, the life of the asset, as set out in note 1(i). Impairment losses are accounted for in accordance with the accounting policy as set out in note 1(x). Finance charges implicit in the lease payments are charged to profit or loss over the period of the leases so as to produce an approximately constant periodic rate of charge on the remaining balance of the obligations for each accounting period.

(iv) Operating lease charges

Where the Group has the use of assets held under operating leases, payments made under the leases are charged to profit or loss in equal instalments over the accounting periods covered by the lease term, except where an alternative basis is more representative of the pattern of benefits to be derived from the leased asset. Lease incentives received are recognised in profit or loss as an integral part of the aggregate net lease payments made.

(l) Other investments in debt and equity securities

The Group initially recognises financial assets on the trade date at which the Group becomes a party to the contractual provisions of the instrument.

Financial assets are initially measured at fair value. If the financial asset is not subsequently measured at fair value through profit or loss, the initial measurement includes transaction costs that are directly attributable to the asset's acquisition or origination. The Group subsequently measures financial assets at either fair value or amortised cost.

(i) Financial assets measured at amortised cost

A financial asset is subsequently measured at amortised cost using the effective interest method and net of any impairment loss (see note 1(x)(i)), if: the asset is held within a business model with an objective to hold assets in order to collect contractual cash flows; and the contractual terms of the financial asset give rise, on specified dates, to cash flows that are solely payments of principal and interest.

(ii) Financial assets measured at fair value

Financial assets, other than those subsequently measured at amortised cost, are subsequently measured at fair value with all changes in fair value recognised in profit or loss.

For investments in equity instruments that are not held for trading, the Group may elect at initial recognition to present gains and losses in other comprehensive income. For instruments measured at fair value through other comprehensive income, gains and losses are never reclassified to profit or loss and no impairments are recognised in profit or loss. Dividends earned from such investments are recognised in profit or loss unless the dividends clearly represent a recovery of part of the cost of the investment.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

1 Significant accounting policies (continued)

(m) *Borrowing costs*

Borrowing costs that are directly attributable to the acquisition or construction of an asset which necessarily takes a substantial period of time to get ready for its intended use are capitalised as part of the cost of that asset. Other borrowing costs are expensed in the period in which they are incurred.

The capitalisation of borrowing costs as part of the cost of a qualifying asset commences when expenditure for the asset is being incurred, borrowing costs are being incurred and activities that are necessary to prepare the asset for its intended use or sale are in progress. Capitalisation of borrowing costs is suspended or ceases when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are interrupted or complete.

(n) *Hire purchase contracts*

The amounts due from hire purchase debtors in respect of hire purchase contracts are recorded in the statement of financial position as hire purchase debtors which represent the total rentals receivable under hire purchase contracts less unearned interest income and impairment losses (see note 1(x)).

(o) *Income tax*

Income tax expense comprises current and deferred taxes. Current tax and deferred tax are recognised in profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity, in which case the relevant amounts of tax are recognised in other comprehensive income or directly in equity, respectively.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the end of the reporting period, and any adjustment to tax payable in respect of previous years.

Deferred tax is provided using the statement of financial position liability method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes, and temporary differences relating to investments in subsidiaries to the extent that, in the case of taxable differences, the Group controls the timing of the reversal and it is probable that the differences will not reverse in the foreseeable future, or in the case of deductible differences, unless it is probable that they will reverse in the future. No temporary differences are recognised on the initial recognition of assets or liabilities that affect neither accounting nor taxable profit.

Where investment properties are carried at their fair value in accordance with the accounting policy set out in note 1(g), the amount of deferred tax recognised is measured using the tax rates that would apply on sale of those assets at their carrying value at the end of the reporting period unless the property is depreciable and is held within a business model whose objective is to consume substantially all of the economic benefits embodied in the properties over time, rather than through sale. In all other cases, the amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantively enacted at the end of the reporting period.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the unused tax losses and credits can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

1 Significant accounting policies (continued)

(o) *Income tax (continued)*

Current tax balances and deferred tax balances, and movements therein, are presented separately from each other and are not offset. Current tax assets are offset against current tax liabilities, and deferred tax assets against deferred tax liabilities, if the Group has the legally enforceable right to set off current tax assets against current tax liabilities and the following additional conditions are met:

- in the case of current tax assets and liabilities, the Group intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously; or
- in the case of deferred tax assets and liabilities, if they relate to income taxes levied by the same taxation authority on the same taxable entity.

(p) *Inventories*

Inventories are stated at the lower of cost and net realisable value.

Cost of motor vehicles is determined primarily on an actual cost basis while cost of inventories other than motor vehicles is accounted for on an average cost basis. Cost comprises the purchase price including import duties (where applicable), costs of conversion and other directly attributable costs of acquisition in bringing the inventories to their present location and condition.

Net realisable value is determined by reference to the sales proceeds of items sold in the ordinary course of business after the end of the reporting period or to management estimates based on prevailing market conditions.

When inventories are sold, the carrying amount of those inventories is recognised as an expense in the period in which the related revenue is recognised. The amount of any write-down of inventories to net realisable value and all losses of inventories are recognised as an expense in the period the write-down or loss occurs. The amount of any reversal of any write-down of inventories is recognised as a reduction in the amount of inventories recognised as an expense in the period in which the reversal occurs.

(q) *Trade and other debtors*

Trade and other debtors are initially recognised at fair value and thereafter stated at amortised cost using the effective interest method, less allowance for impairment of doubtful debts (see note 1(x)), except where the receivables are interest-free loans made to related parties without any fixed repayment terms or the effect of discounting would be immaterial. In such cases, the receivables are stated at cost less allowance for impairment of doubtful debts.

(r) *Cash and cash equivalents*

Cash and cash equivalents comprise cash balances, call deposits and deposits with maturity of less than three months when placed. Bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents for the purpose of the consolidated cash flow statement.

(s) *Trade and other creditors*

Trade and other creditors are initially recognised at fair value and thereafter stated at amortised cost unless the effect of discounting would be immaterial, in which case they are stated at cost.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

1 Significant accounting policies (continued)

(t) *Interest-bearing borrowings*

Interest-bearing borrowings are recognised initially at fair value less attributable transaction costs. Subsequent to initial recognition, interest-bearing borrowings are stated at amortised cost with any difference between the amount initially recognised and redemption value being recognised in profit or loss over the period of the borrowings, together with any interest and fees payable, using the effective interest method.

(u) *Provisions and contingent liabilities*

Provisions are recognised for liabilities of uncertain timing or amount when the Group or the Company has a legal or constructive obligation arising as a result of a past event, and it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made. Where the time value of money is material, provisions are stated at the present value of the expenditure expected to settle the obligation.

Where it is not probable that an outflow of economic benefits will be required, or the amount cannot be estimated reliably, the obligation is disclosed as a contingent liability, unless the probability of outflow of economic benefits is remote. Possible obligations, whose existence will only be confirmed by the occurrence or non-occurrence of one or more future events are also disclosed as contingent liabilities unless the probability of outflow of economic benefits is remote.

(v) *Warranties*

A provision for warranties is recognised when the underlying motor vehicles are sold. The provision is based on historical warranty claim experience and a weighting of all possible outcomes against their associated probabilities.

(w) *Revenue recognition*

Revenue is measured at the fair value of the consideration received or receivable. Provided it is probable that the economic benefits will flow to the Group and the revenue and costs, if applicable, can be measured reliably, revenue is recognised in profit or loss as follows:

- (i) Revenue arising from the sale of goods (excluding sale of properties (see note 1(w)(v))) is recognised when the customer has accepted the goods and the related risks and rewards of ownership.
- (ii) Service fees, agency commission and handling fees are recognised upon the conclusion of the related services provided.
- (iii) Interest and hire purchase financing income is recognised as it accrues using the effective interest method.
- (iv) Rental income from investment properties is recognised on a straight-line basis over the periods of the respective leases. Lease incentives granted are recognised as an integral part of the total rental income.
- (v) Revenue arising from the sale of properties held for sale is recognised upon the execution of the sale and purchase agreement by the buyer which is the time when the risks and rewards of ownership have been transferred. Deposits and instalments received on properties sold prior to the date of revenue recognition are included in the statement of financial position under other creditors and accruals.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

1 Significant accounting policies (continued)

(w) Revenue recognition (continued)

- (vi) Dividend income from unlisted investments is recognised when the Group's right to receive payment is established. Dividend income from listed investments is recognised when the share price of the investment goes ex-dividend.

(x) Impairment

(i) Impairment of investments in debt securities and other receivables

Investments in debt securities and other current and non-current receivables that are stated at cost or amortised cost are reviewed at the end of each reporting period to determine whether there is objective evidence of impairment. Objective evidence of impairment includes but is not limited to the following events:

- significant financial difficulty of the debtor;
- a breach of contract, such as a default or delinquency in interest or principal payments;
- it becoming probable that the debtor will enter bankruptcy or other financial reorganisation; and
- significant changes in the technological, market, economic or legal environment that have an adverse effect on the debtor.

If any such evidence exists, any impairment loss is determined and recognised as follows:

- For interest in associates accounted for under the equity method in the consolidated financial statements (see note 1(d)(ii)), the impairment loss is measured by comparing the recoverable amount of the investment with its carrying amount in accordance with note 1(x)(ii). The impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount in accordance with note 1(x)(ii).
- For trade and other receivables and other financial assets carried at amortised cost, the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the asset's original effective interest rate, where the effect of discounting is material.

If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the impairment loss was recognised, the impairment loss is reversed through profit or loss. A reversal of impairment losses is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years.

Impairment losses are written off against the corresponding assets directly, except for impairment losses in respect of hire purchase debtors and trade debtors, the recovery of which is considered doubtful. In this case, the impairment losses are recorded using an allowance account. Recovery of amounts previously charged to the allowance account is reversed against the allowance account. Recovery of amounts previously written off is recognised in profit or loss.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

1 Significant accounting policies (continued)

(x) Impairment (continued)

(ii) Impairment of other assets

Internal and external sources of information are reviewed at the end of each reporting period to identify indications that the following assets may be impaired or, except in the case of goodwill, an impairment loss previously recognised no longer exists or may have decreased:

- other property, plant and equipment;
- pre-paid interests in leasehold land classified as being held under an operating lease;
- intangible assets;
- goodwill; and
- investments in subsidiaries and associates in the Company's statement of financial position.

If any such indication exists, the asset's recoverable amount is estimated. In addition, for goodwill and intangible assets that have indefinite useful lives, the recoverable amount is estimated annually, whether or not there is any indication of impairment.

- Calculation of recoverable amount

The recoverable amount of an asset is the greater of its fair value less costs of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

- Recognition of impairment losses

An impairment loss is recognised in profit or loss if the carrying amount of an asset, or the cash-generating unit to which it belongs, exceeds its recoverable amount, except for land and buildings which were revalued in 1984.

When an impairment loss arises on the land and buildings which were revalued in 1984, it will first be charged against the attributable balance relating to the properties included in the capital reserve and any excess will be charged to profit or loss.

- Reversals of impairment losses

In respect of assets other than goodwill, an impairment loss is reversed if there has been a favourable change in the estimates used to determine the recoverable amount. An impairment loss in respect of goodwill is not reversed.

A reversal of impairment losses is limited to the asset's carrying amount that would have been determined had no impairment loss been recognised in prior years. Reversals of impairment losses are credited to profit or loss in the year in which the reversals are recognised.



Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

1 Significant accounting policies (continued)

(x) Impairment (continued)

(iii) Interim financial reporting and impairment

Under the Rules Governing the Listing of Securities on the Stock Exchange of Hong Kong Limited, the Group is required to prepare an interim financial report in compliance with IAS 34, Interim financial reporting, in respect of the first six months of the financial year. At the end of the interim period, the Group applies the same impairment testing, recognition, and reversal criteria as it would at the end of the financial year (see notes 1(x)(i) and (ii)). Impairment losses recognised in an interim period in respect of goodwill are not reversed in a subsequent period. This is the case even if no loss, or a smaller loss, would have been recognised had the impairment been assessed only at the end of the financial year to which the interim period relates.

(y) Employee benefits

(i) Short term employee benefits and contributions to defined benefit retirement plans

Salaries, annual bonuses, paid annual leave, contributions to defined contribution retirement plans and the cost of non-monetary benefits are accrued in the year in which the associated services are rendered by employees. Where payment or settlement is deferred and the effect would be material, these amounts are stated at their present values.

(ii) Defined benefit retirement plans

The Group's net obligation in respect of defined benefit retirement plans is calculated separately for each plan by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine the present value and the fair value of any plan assets is deducted. The calculation is performed by a qualified actuary using the projected unit credit method. When the calculation results in a benefit to the Group, the recognised asset is limited to the present value of economic benefits available in the form of any future refunds from the plan or reductions in future contributions to the plan.

Service cost and net interest expense (income) on the net defined benefit liability (asset) are recognised in profit or loss and allocated by function as part of "cost of sales", "distribution costs" or "administrative expenses". Current service cost is measured as the increase in the present value of the defined benefit obligation resulting from employee service in the current period. When the benefits of a plan are changed, or when a plan is curtailed, the portion of the changed benefit related to past service by employees, or the gain or loss on curtailment, is recognised as an expense in profit or loss at the earlier of when the plan amendment or curtailment occurs and when related restructuring costs or termination benefits are recognised. Net interest expense (income) for the period is determined by applying the discount rate used to measure the defined benefit obligation at the beginning of the reporting period to the net defined benefit liability (asset). The discount rate is the yield at the end of the reporting period on high quality corporate bonds that have maturity dates approximating the terms of the Group's obligations.

Remeasurements arising from defined benefit retirement plans are recognised in other comprehensive income and reflected immediately in retained earnings. Remeasurements comprise actuarial gains and losses, the return on plan assets (excluding amounts included in net interest on the net defined benefit liability (asset)) and any change in the effect of the asset ceiling (excluding amounts included in net interest on the net defined benefit liability (asset)).

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

1 Significant accounting policies (continued)

(y) Employee benefits (continued)

(iii) Share-based payments

The fair value of the points granted under the stock compensation program ("Program") to employees of a subsidiary is recognised as an employee cost with a corresponding increase in stock compensation reserve within equity. The fair value is measured at grant date using the Black-Scholes model, taking into account the terms and conditions upon which the points were granted. Where the employees are rewarded with points based on their performance, they are entitled to convert each point into one share of the subsidiary. The total estimated fair value of the points is spread over the estimated conversion period.

The difference arising from transfer for conversion of points to shares of the subsidiary is debited/credited to stock compensation reserve. At the end of the reporting period, the Group revises its estimates of the number of shares that are expected to ultimately converted. The impact of the revision of the estimates, if any, is recognised in profit or loss with a corresponding adjustment to the stock compensation reserve.

(z) Segment reporting

Operating segments, and the amounts of each segment item reported in the financial statements, are identified from the financial information provided regularly to the Group's most senior executive management for the purposes of allocating resources to, and assessing the performance of, the Group's various lines of business and geographical locations.

Individually material operating segments are not aggregated for financial reporting purposes unless the segments have similar economic characteristics and are similar in respect of the nature of products and services, the nature of production processes, the type or class of customers, the methods used to distribute the products or provide the services, and the nature of the regulatory environment. Operating segments which are not individually material may be aggregated if they share a majority of these criteria.

(aa) Dividends

Dividends are recognised as a liability in the period in which they are declared.

(ab) Related parties

- (1) A person, or a close member of that person's family, is related to the Group if that person:
 - (i) has control or joint control over the Group;
 - (ii) has significant influence over the Group; or
 - (iii) is a member of the key management personnel of the Group or the Group's parent.
- (2) An entity is related to the Group if any of the following conditions applies:
 - (i) The entity and the Group are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others).
 - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member).
 - (iii) Both entities are joint ventures of the same third party.



Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

1 Significant accounting policies (continued)

(ab) Related parties (continued)

- (2) An entity is related to the Group if any of the following conditions applies: (continued)
- (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity.
 - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Group or an entity related to the Group.
 - (vi) The entity is controlled or jointly controlled by a person identified in (1).
 - (vii) A person identified in (1)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).
 - (viii) The entity, or any member of a group of which it is a part, provides key management personnel services to the Group or to the Group's parent.

Close members of the family of a person are those family members who may be expected to influence, or be influenced by, that person in their dealings with the entity.

2 Significant accounting estimates and judgements

(a) Impairment of Trade debtors

Trade debtors are reviewed periodically to assess whether impairment losses exist and if they exist, impairment losses are recognised. The estimate is based on historical loss experience for debtors with similar credit risk. The methodology and assumptions used are reviewed regularly to reduce any difference between the loss estimates and actual amounts.

(b) Allowances for obsolescence of inventories

The Group determines the allowances for obsolescence of inventories based on current market conditions and historical experience of selling goods of similar nature. Due to changes in customers' preferences, actual saleability of goods may be different from estimation and profit or loss in future accounting periods could be affected by differences in this estimation.

(c) Valuation of investment properties

As described in note 12, investment properties are stated at fair value based on the valuation performed by an independent firm of surveyors or a director of the Company. In determining the fair value, a method of valuation is used which involves certain estimates including adjustment on the quality of the buildings against comparable properties.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

2 Significant accounting estimates and judgements (continued)

(d) Impairment of other property, plant and equipment

If circumstances indicate that carrying value of other property, plant and equipment and interest in leasehold land may not be recoverable, these assets may be considered impaired, and an impairment loss may be recognised in accordance with IAS 36, *Impairment of assets*. The carrying amounts of these assets are reviewed periodically in order to assess whether the recoverable amounts have declined below the carrying amounts. These assets are tested for impairment whenever events or changes in circumstances indicate that their recorded carrying amount may not be recoverable. When such a decline has occurred, the carrying amount is reduced to recoverable amount. The recoverable amount is the greater of the net selling prices and the value in use. It is difficult to estimate precisely selling prices because quoted market prices for the Group's assets are not readily available. In determining the value in use, expected cash flows generated by the asset are discounted to their present value, which requires significant judgement relating to revenue and amount of operating costs. The Group uses all readily available information in determining an amount that is a reasonable approximation of recoverable amount, including estimates based on reasonable and supportable assumptions and projections of revenue and amount of operating costs.

3 Revenue

Revenue represents the sales value of goods sold, services provided to customers, hire purchase financing income, rental income, income from sale of properties, management service fees, agency commission and handling fees and warranty reimbursements, net of goods and services taxes where applicable, is analysed as follows:

	2017 \$'000	2016 \$'000
Sale of goods	9,582,526	10,531,624
Rendering of services	5,885,516	5,875,039
Gross proceeds from properties sold	73,154	-
Hire purchase financing income	52,535	53,518
Gross rentals from investment properties	91,055	100,456
Management service fees	1,000	1,000
Agency commission and handling fees	154,739	161,257
Warranty reimbursements	15,087	13,438
	15,855,612	16,736,332

The Group's customer base is diversified and includes no customer (2016: Nil) with whom transactions have exceeded 10% of the Group's revenue.

Further details regarding the Group's principal activities and segment information are disclosed in note 38 to these financial statements.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

4 Other net income

	2017 \$'000	2016 \$'000
Bank and other interest income	30,874	26,946
Dividend income		
- listed investments	101,491	101,313
- unlisted investments	50,082	586
(Loss)/gain on disposal of property, plant and equipment	(5,192)	7,557
Gain on disposal of investment properties	-	45,153
Valuation gain on investment properties, net	39,150	19,725
Decrease in fair value of listed investments designated as at fair value through profit or loss	(1,172)	(718)
Reversal of impairment losses on hire purchase debtors and instalments receivable	910	5,360
Loss on disposal of an associate	-	(2,354)
Proceeds from sales of scrap materials	1,946	2,551
Marketing subsidies	27,063	19,708
Others	34,853	62,839
	<u>280,005</u>	<u>288,666</u>

5 Other operating expenses

	2017 \$'000	2016 \$'000
Bank charges	20,542	23,281
Impairment losses on trade receivables	12,100	4,672
Others	29,768	4,391
	<u>62,410</u>	<u>32,344</u>

6 Financing costs

	2017 \$'000	2016 \$'000
Interest expense		
- on bank loans	62,075	64,491
- on bank overdrafts	21,795	2,985
- on unsecured medium term note	462	18,605
- on finance leases	3,206	2,523
	<u>87,538</u>	<u>88,604</u>

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

7 Profit before taxation

Profit before taxation is arrived at after charging/(crediting):

	2017 \$'000	2016 \$'000
Cost of goods sold	7,670,695	8,487,488
Cost of properties sold	36,344	-
Depreciation		
- assets held for use under operating leases	28,983	34,578
- other assets	283,474	235,131
Amortisation		
- interest in leasehold land	7,460	7,995
- intangible assets	21,218	19,523
Impairment losses on		
- trade debtors	12,100	4,672
Auditors' remuneration		
- audit services	8,562	8,803
- tax services	568	577
- others	180	580
Provision for warranties	27,766	26,716
Net foreign exchange (gain)/losses	(13,062)	14,285
Operating lease rental expenses in respect of properties	115,784	83,838
Rentals receivable from investment properties less direct outgoings of \$38,359,000 (2016: \$39,654,000)	(52,696)	(60,802)

8 Personnel expenses

	2017 \$'000	2016 \$'000
Wages and salaries	756,946	763,193
Retirement benefit costs	86,674	91,848
Equity settled share based payment expenses	3,214	5,658
Others	112,552	117,170
	959,386	977,869

The number of employees at the end of 2017 was 5,732 (2016: 6,131).

The Group makes contributions to defined benefit retirement plans and defined contribution retirement plans pursuant to the rules and regulations applicable to the Group in the countries where the Group operates. The Group's obligation for the payment of retirement benefits are set out in note 29.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

9 Directors' and senior executives' remuneration

(a) Directors' emoluments disclosed pursuant to section 383(1) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation are as follows:

	Directors' fees \$'000	Salaries, allowances and benefits in kind \$'000	Discretionary bonuses \$'000	Retirement scheme contributions \$'000	Gratuity \$'000	Total \$'000
2017						
<i>Executive directors</i>						
Tan Eng Soon	400	12,407	12,877	43	-	25,727
Tan Kheng Leong	200	3,049	752	43	-	4,044
Sng Chiew Huat	200	3,673	2,596	43	-	6,512
Glenn Tan Chun Hong	200	3,540	2,746	98	-	6,584
<i>Non-executive director</i>						
Joseph Ong Yong Loke (Note (i))	240	201	-	-	4,850	5,291
<i>Independent non-executive directors</i>						
Lee Han Yang (Note (iii))	396	-	-	-	-	396
Ng Kim Tuck	254	-	-	-	-	254
Azman Bin Badrillah	254	-	-	-	-	254
Prechaya Ebrahim	170	-	-	-	-	170
Teo Ek Kee (Note (ii))	148	-	-	-	-	148
	2,462	22,870	18,971	227	4,850	49,380

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

9 Directors' and senior executives' remuneration (continued)

(a) Directors' emoluments disclosed pursuant to section 383(1) of the Hong Kong Companies Ordinance and Part 2 of the Companies (Disclosure of Information about Benefits of Directors) Regulation are as follows: (continued)

	Directors' fees \$'000	Salaries, allowances and benefits in kind \$'000	Discretionary bonuses \$'000	Retirement scheme contributions \$'000	Gratuity \$'000	Total \$'000
2016						
<i>Executive directors</i>						
Tan Eng Soon	400	11,166	12,562	43	-	24,171
Tan Kheng Leong	200	2,960	617	43	-	3,820
Sng Chiew Huat	200	3,367	2,525	43	-	6,135
Glenn Tan Chun Hong	200	2,696	2,583	97	-	5,576
<i>Non-executive director</i>						
Joseph Ong Yong Loke (Note (i))	450	1,143	2,511	20	5,000	9,124
<i>Independent non-executive directors</i>						
Lee Han Yang (Note (iii))	396	-	-	-	-	396
Ng Kim Tuck	254	-	-	-	-	254
Azman Bin Badrillah	191	-	-	-	-	191
Prechaya Ebrahim	94	-	-	-	-	94
Teo Ek Kee (Note (ii))	-	-	-	-	-	-
	2,385	21,332	20,798	246	5,000	49,761

Notes:

- (i) Joseph Ong Yong Loke was re-designated from executive director of the Group to non-executive director on 30 March 2016.
- (ii) Teo Ek Kee was appointed as independent non-executive director of the Group on 1 June 2016.
- (iii) Lee Han Yang was retired as independent non-executive director of the Group on 26 May 2017.



Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

9 Directors' and senior executives' remuneration (continued)

(b) *Of the five individuals with the highest emoluments, five (2016: four) are directors whose emoluments are disclosed in note 9(a) above. The emoluments in respect of the other one individual in 2016 is as follows:*

	2017 \$'000	2016 \$'000
Salaries and other emoluments	-	4,151

The emoluments of the one individual in 2016 with the highest emoluments is within the following band:

	2017 Number of individuals	2016 Number of individuals
\$4,000,001 - \$4,500,000	-	1

10 Taxation

(a) *Taxation in the consolidated statement of profit or loss represents:*

	2017 \$'000	2016 \$'000
Current tax expense		
Provision for the year	304,569	325,815
Under-provision in respect of prior years	1,584	895
	306,153	326,710
Deferred tax expense		
Origination and reversal of temporary differences	1,963	8,364
Total income tax expense in the consolidated statement of profit or loss	308,116	335,074

The provision for Hong Kong Profits Tax for 2017 is calculated at 16.5% (2016: 16.5%) of the estimated assessable profits for the year.

The statutory corporate income tax rate for the Group's operations in Singapore, Japan and the People's Republic of China ("PRC") is 17% (2016: 17%), 31% (2016: 31%) and 25% (2016: 25%) respectively. Taxation for other subsidiaries is charged at the appropriate current rates of taxation ruling in the relevant jurisdictions.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

10 Taxation (continued)

(b) Reconciliation between tax expense and accounting profit at applicable tax rates:

	2017 \$'000	2016 \$'000
Profit before taxation	938,875	669,160
Notional tax on profit before taxation, calculated at the rates applicable to profits in the jurisdictions concerned	198,715	176,026
Adjustments resulting from:		
Tax effect of non-deductible expenses	71,663	71,080
Tax effect of non-taxable income	(64,878)	(71,037)
Tax effect of tax losses not recognised	58,764	104,865
Tax effect of previously unrecognised tax losses or deductible temporary differences utilised	(1,918)	(2,076)
Withholding tax on dividend income from subsidiaries (Note)	44,186	55,321
Under-provision in respect of prior years	1,584	895
Actual tax expense	308,116	335,074

Note: Withholding tax on dividend income is charged at the appropriate withholding tax rates in the relevant jurisdictions.

(c) Deferred tax assets and liabilities

Deferred tax assets and deferred tax liabilities of the Group at 31 December 2017 are attributable to the items detailed in the table below:

	2017			2016		
	Assets \$'000	Liabilities \$'000	Net \$'000	Assets \$'000	Liabilities \$'000	Net \$'000
Property, plant and equipment	1,073	(91,096)	(90,023)	4,318	(90,655)	(86,337)
Investment properties	-	(15,953)	(15,953)	-	(18,882)	(18,882)
Investments designated as at fair value through other comprehensive income	-	(15,235)	(15,235)	-	(3,597)	(3,597)
Inventories	1,278	-	1,278	1,159	-	1,159
Trade debtors	7,891	-	7,891	11,358	-	11,358
Creditors and accruals	69,704	(942)	68,762	74,207	(1,237)	72,970
Provisions	1,742	-	1,742	1,182	-	1,182
Intangible assets	-	(16,419)	(16,419)	-	(19,647)	(19,647)
Tax losses carried-forward	21,628	-	21,628	9,457	-	9,457
Deferred tax assets/(liabilities)	103,316	(139,645)	(36,329)	101,681	(134,018)	(32,337)
Set-off within legal tax units and jurisdictions	(58,938)	58,938	-	(65,050)	65,050	-
Net deferred tax assets/(liabilities)	44,378	(80,707)	(36,329)	36,631	(68,968)	(32,337)

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

10 Taxation (continued)

(c) *Deferred tax assets and liabilities (continued)*

Potential deferred tax assets of approximately \$559,946,000 (2016: \$470,821,000) relating to the future benefits of tax losses and deductible temporary differences have not been recognised in the financial statements as it is not probable that future taxable profits will be available against which the Group can utilise the benefits therefrom before the ability to realise such potential benefits expires. Among these tax losses \$1,318,059,000 (2016: \$1,060,963,000) will expire within 5 to 10 years after the end of the reporting period.

At 31 December 2017, temporary differences relating to the undistributed profits of subsidiaries amounted to \$2,364,498,000 (2016: \$1,786,012,000). Deferred tax liabilities of \$370,977,000 (2016: \$332,341,000) have not been recognised in respect of tax that would be payable on the distribution of these retained profits as the Company controls the dividend policy of these subsidiaries and the directors are of the opinion that the profits will not be distributed in the foreseeable future.

(d) *Movement in deferred tax liabilities of the Group during the year:*

	Balance at 1 January 2016 \$'000	Exchange adjustment \$'000	Recognised in other comprehensive income \$'000	Recognised in profit or loss \$'000	Balance at 31 December 2016 \$'000
Property, plant and equipment	(89,387)	(1,280)	-	4,330	(86,337)
Investment properties	(17,576)	(148)	-	(1,158)	(18,882)
Investments designated as at fair value through other comprehensive income	(1,249)	(4,876)	2,528	-	(3,597)
Inventories	2,518	3	-	(1,362)	1,159
Trade debtors	10,907	(456)	-	907	11,358
Creditors and accruals	82,875	2,056	1,671	(13,632)	72,970
Provisions	6,101	(77)	-	(4,842)	1,182
Intangible assets	(23,880)	(434)	-	4,667	(19,647)
Tax losses carried-forward	6,732	(1)	-	2,726	9,457
	(22,959)	(5,213)	4,199	(8,364)	(32,337)

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

10 Taxation (continued)

(d) Movement in deferred tax liabilities of the Group during the year: (continued)

	Balance at 1 January 2017 \$'000	Exchange adjustment \$'000	Recognised in other comprehensive income \$'000	Recognised in profit or loss \$'000	Balance at 31 December 2017 \$'000
Property, plant and equipment	(86,337)	(3,385)	-	(301)	(90,023)
Investment properties	(18,882)	(1,625)	-	4,554	(15,953)
Investments designated as at fair value through other comprehensive income	(3,597)	(847)	(10,791)	-	(15,235)
Inventories	1,159	9	-	110	1,278
Trade debtors	11,358	505	-	(3,972)	7,891
Creditors and accruals	72,970	20,820	(6,718)	(18,310)	68,762
Provisions	1,182	-	-	560	1,742
Intangible assets	(19,647)	-	-	3,228	(16,419)
Tax losses carried-forward	9,457	3	-	12,168	21,628
	(32,337)	15,480	(17,509)	(1,963)	(36,329)

11 Earnings per share

The calculation of basic earnings per share is based on the profit attributable to equity shareholders of the Company of \$501,924,000 (2016: \$191,073,000) and the number of 2,013,309,000 ordinary shares (2016: 2,013,309,000) in issue during the year.

Diluted earnings per share for the years ended 31 December 2017 and 2016 is the same as basic earnings per share as there were no dilutive securities outstanding during the years presented.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

12 Investment properties

	Freehold land and buildings \$'000	Leasehold land and buildings \$'000	Total \$'000
At 1 January 2016	2,352,990	797,391	3,150,381
Exchange adjustments	(35,067)	(11,358)	(46,425)
Disposals	(5,847)	(21,800)	(27,647)
Transfer	-	10,071	10,071
Fair value adjustments	(29,773)	49,498	19,725
At 31 December 2016	2,282,303	823,802	3,106,105
At 1 January 2017	2,282,303	823,802	3,106,105
Exchange adjustments	194,220	47,675	241,895
Fair value adjustments	5,394	33,756	39,150
At 31 December 2017	2,481,917	905,233	3,387,150

(a) Fair value measurement of properties

(i) Fair value hierarchy

The following table presents the fair value of the Group's investment properties measured at the end of the reporting period on a recurring basis, categorised into the three-level fair value hierarchy as defined in IFRS 13, Fair value measurement. The level into which a fair value measurement is classified is determined with reference to the observability and significance of the inputs used in the valuation technique as follows:

- Level 1 valuations: Fair value measured using only Level 1 inputs i.e. unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date
- Level 2 valuations: Fair value measured using Level 2 inputs i.e. observable inputs which fail to meet Level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data are not available
- Level 3 valuations: Fair value measured using significant unobservable inputs

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

12 Investment properties (continued)

(a) Fair value measurement of properties (continued)

(i) Fair value hierarchy (continued)

	Fair value at 31 December 2017 \$'000	Fair value measurements as at 31 December 2017 categorised into		
		Level 1 \$'000	Level 2 \$'000	Level 3 \$'000
Recurring fair value measurement				
– Freehold land and buildings				
– Singapore	2,164,045	-	-	2,164,045
– Japan	317,872	-	-	317,872
	2,481,917	-	-	2,481,917
– Leasehold land and buildings				
– Hong Kong	330,997	-	-	330,997
– Singapore	574,236	-	-	574,236
	905,233	-	-	905,233
	3,387,150	-	-	3,387,150

	Fair value at 31 December 2016 \$'000	Fair value measurements as at 31 December 2016 categorised into		
		Level 1 \$'000	Level 2 \$'000	Level 3 \$'000
Recurring fair value measurement				
– Freehold land and buildings				
– Singapore	1,979,630	-	-	1,979,630
– Japan	302,673	-	-	302,673
	2,282,303	-	-	2,282,303
– Leasehold land and buildings				
– Hong Kong	297,703	-	-	297,703
– Singapore	526,099	-	-	526,099
	823,802	-	-	823,802
	3,106,105	-	-	3,106,105

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

12 Investment properties (continued)

(a) Fair value measurement of properties (continued)

(i) Fair value hierarchy (continued)

During the year ended 31 December 2017, there were no transfers between levels. The Group's policy is to recognise transfers between levels of fair value hierarchy as at the end of the reporting period in which they occur.

All of the Group's investment properties were revalued as at 31 December 2017. The valuations were carried out either by a director of the Company or an independent firm of surveyors, Midzuki Real Estate Appraisal Firm Co., Ltd.

The director of the Company, who is a member of the Singapore Institute of Surveyors and Valuers, carried out valuations for certain investment properties in Hong Kong and Singapore by using the market comparison approach and residual approach.

Midzuki Real Estate Appraisal Firm Co., Ltd, which has among its staff members certified real estate appraisers in Japan, carried out valuations for investment properties in Japan by using the discounted cash flow approach.

(ii) Information about Level 3 fair value measurements

	Valuation techniques	Unobservable input	Range
– Freehold land and buildings			
– Singapore	Market comparison approach	Discount/premium on quality of the buildings	-2.5% to 0% (2016: -20% to -19%)
– Japan	Discounted cash flow approach	Discount rate	5.3% (2016: 5.5%)
– Leasehold land and buildings			
– Hong Kong	Market comparison approach	Premium on quality of the buildings	-5% to 5% (2016: -20% to 0%)
– Singapore	Market comparison approach	Discount on quality of the buildings	-4% to 2% (2016: -5% to -4%)
	Residual approach	Estimated profit margin on redevelopment	10% (2016: 10%)

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

12 Investment properties (continued)

(a) Fair value measurement of properties (continued)

(ii) Information about Level 3 fair value measurements (continued)

The fair value of investment properties in Singapore is determined by using either the residual approach based on estimated gross redevelopment value, estimated cost for redevelopment and estimated profit margin on redevelopment, or the market comparison approach by reference to recent sales prices of comparable properties, adjusted for a premium or a discount specific to the quality of the Group's investment properties compared to recent sales. Higher premium for higher quality buildings will result in a higher fair value measurement.

The fair value of investment properties located in Japan is determined by the discounted cash flow approach (an approach within the income approach) based on the expected market rental growth and occupancy rate of the respective properties.

The fair value of investment properties located in Hong Kong is determined by using the market comparison approach with reference to recent sales prices of comparable properties, adjusted for a premium or a discount specific to the quality of the Group's investment properties compared to recent sales. Higher premium for higher quality buildings will result in a higher fair value measurement.

The movements during the year in the balance of these Level 3 fair value measurements are as follows:

	2017 \$'000	2016 \$'000
Freehold land and buildings – Singapore		
At 1 January	1,979,630	2,053,508
Exchange adjustments	179,536	(44,338)
Fair value adjustments	4,879	(29,540)
At 31 December	2,164,045	1,979,630
Freehold land and buildings – Japan		
At 1 January	302,673	299,482
Exchange adjustments	14,684	9,271
Fair value adjustments	515	(233)
Disposals	-	(5,847)
At 31 December	317,872	302,673
Leasehold land and buildings – Hong Kong		
At 1 January	297,703	252,435
Exchange adjustments	(13)	(37)
Fair value adjustments	33,307	67,105
Disposals	-	(21,800)
At 31 December	330,997	297,703
Leasehold land and buildings – Singapore		
At 1 January	526,099	544,956
Exchange adjustments	47,688	(11,321)
Fair value adjustments	449	(17,607)
Transfer	-	10,071
At 31 December	574,236	526,099

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

12 Investment properties (continued)

(b) An analysis of the valuation of freehold and leasehold land and buildings is as follows:

	Freehold land and buildings		Leasehold land and buildings	
	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000
In Hong Kong				
– Medium term lease	-	-	330,997	297,703
Outside Hong Kong				
– Freehold	2,481,917	2,282,303	-	-
– Long lease	-	-	574,236	526,099
	<u>2,481,917</u>	<u>2,282,303</u>	<u>905,233</u>	<u>823,802</u>

Investment properties comprise a number of commercial and residential properties that are leased to third party tenants. The leases typically contain an initial lease period up to two years. Subsequent renewals are negotiated with the respective lessees. No contingent rents are charged.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

13 Other property, plant and equipment

	Freehold land \$'000	Buildings \$'000	Plant, machinery and equipment \$'000	Furniture, fixtures, fittings and office equipment \$'000	Motor vehicles \$'000	Construction in progress \$'000	Total \$'000
Cost or valuation:							
At 1 January 2017	1,022,642	2,239,860	388,121	382,124	786,829	165,577	4,985,153
Exchange adjustments	83,597	172,695	39,349	31,425	52,254	17,584	396,904
Acquisition of businesses and subsidiaries	-	-	-	1,546	24,872	-	26,418
Additions	-	17,387	73,216	39,916	212,735	317,236	660,490
Disposals	-	(32,892)	(62,291)	(12,577)	(192,878)	(5,284)	(305,922)
Transfer from construction in progress	60,240	95,229	11,214	18,076	-	(184,759)	-
At 31 December 2017	1,166,479	2,492,279	449,609	460,510	883,812	310,354	5,763,043
Representing:							
Cost	936,495	2,429,596	449,609	460,510	883,812	310,354	5,470,376
Valuation – 1984	229,984	62,683	-	-	-	-	292,667
	1,166,479	2,492,279	449,609	460,510	883,812	310,354	5,763,043
Accumulated depreciation and impairment loss:							
At 1 January 2017	-	606,058	224,414	248,524	366,158	-	1,445,154
Exchange adjustments	-	43,200	24,214	20,351	23,051	-	110,816
Acquisition of businesses and subsidiaries	-	-	-	1,139	295	-	1,434
Charge for the year	-	69,553	60,765	49,617	132,522	-	312,457
Written back on disposals	-	(6,938)	(48,456)	(7,575)	(122,202)	-	(185,171)
At 31 December 2017	-	711,873	260,937	312,056	399,824	-	1,684,690
Net book value:							
At 31 December 2017	1,166,479	1,780,406	188,672	148,454	483,988	310,354	4,078,353

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

13 Other property, plant and equipment (continued)

	Freehold land \$'000	Buildings \$'000	Plant, machinery and equipment \$'000	Furniture, fixtures, fittings and office equipment \$'000	Motor vehicles \$'000	Construction in progress \$'000	Total \$'000
Cost or valuation:							
At 1 January 2016	1,015,305	2,092,406	404,385	346,456	661,980	164,771	4,685,303
Exchange adjustments	9,916	(25,118)	(11,201)	(6,002)	(7,187)	191	(39,401)
Acquisition of subsidiaries	-	13,258	1,379	3,700	6,221	594	25,152
Additions	-	29,101	38,683	51,625	215,616	151,792	486,817
Disposals	(2,579)	(5,072)	(45,413)	(14,234)	(89,801)	(4,587)	(161,686)
Transfer from construction in progress	-	146,317	288	579	-	(147,184)	-
Transfer to investment properties	-	(11,032)	-	-	-	-	(11,032)
At 31 December 2016	1,022,642	2,239,860	388,121	382,124	786,829	165,577	4,985,153
Representing:							
Cost	811,765	2,182,385	388,121	382,124	786,829	165,577	4,716,801
Valuation – 1984	210,877	57,475	-	-	-	-	268,352
	1,022,642	2,239,860	388,121	382,124	786,829	165,577	4,985,153
Accumulated depreciation and impairment loss:							
At 1 January 2016	-	555,798	218,071	218,193	299,361	-	1,291,423
Exchange adjustments	-	(9,831)	(5,559)	(3,673)	(2,852)	-	(21,915)
Acquisition of subsidiaries	-	2,227	974	2,473	2,816	-	8,490
Charge for the year	-	62,596	48,255	41,891	116,967	-	269,709
Written back on disposals	-	(3,771)	(37,327)	(10,360)	(50,134)	-	(101,592)
Transfer to investment properties	-	(961)	-	-	-	-	(961)
At 31 December 2016	-	606,058	224,414	248,524	366,158	-	1,445,154
Net book value:							
At 31 December 2016	1,022,642	1,633,802	163,707	133,600	420,671	165,577	3,539,999

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

13 Other property, plant and equipment (continued)

(i) An analysis of net book value of land and buildings is as follows:

	Land		Buildings	
	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000
In Hong Kong				
– Short term lease	-	-	18,545	22,196
Outside Hong Kong				
– Freehold	1,166,479	1,022,642	646,224	570,208
– Medium term lease	-	-	1,092,940	1,020,612
– Short term lease	-	-	22,697	20,786
	1,166,479	1,022,642	1,780,406	1,633,802

(ii) Certain land and buildings were revalued by the directors based on independent professional valuations in 1984. These properties are carried at the respective revalued amounts totalling SGD50,000,000 (equivalent to \$292,667,000 (2016: \$268,352,000)) as their deemed cost, as the amount of the adjustments relating to prior periods could not be reasonably determined when IFRSs were first adopted for the purpose of preparing financial statements prior to the initial public offering of the Company. The requirements of IAS 16, Property, plant and equipment with respect to assets carried at amounts other than cost less accumulated depreciation are therefore not applicable.

(iii) The Group rents out certain motor vehicles, trucks and forklifts (included in plant, machinery and equipment). The rental period typically runs for an initial period of one to three years, with an option to renew upon expiry at which time all terms are renegotiated. None of the rental agreements includes contingent rentals.

The cost of motor vehicles and machineries of the Group held for rental amounted to a total of \$198,065,000 (2016: \$227,362,000) and the related accumulated depreciation charges amounted to a total of \$103,722,000 (2016: \$118,822,000).

(iv) During the year, additions to motor vehicles financed by new finance leases were \$30,973,000 (2016: \$77,521,000). At 31 December 2017, the net book value of motor vehicles and plant, machinery and equipment held under finance leases of the Group was \$195,129,000 (2016: \$170,774,000) and \$517,000 (2016: \$1,450,000) respectively.

14 Interest in leasehold land

	2017 \$'000	2016 \$'000
At 1 January	76,428	85,128
Additions	151	-
Exchange adjustments	3,886	(705)
Amortisation	(7,460)	(7,995)
At 31 December	73,005	76,428

All interest in leasehold land relates to owner-occupied properties. An analysis of interest in leasehold land is as follows:

	2017 \$'000	2016 \$'000
Outside Hong Kong		
– Medium term lease	73,005	76,428

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

15 Intangible assets

	Customer relationships \$'000	Backlog \$'000	Others \$'000	Total \$'000
Cost:				
At 1 January 2017	64,920	11,924	91,083	167,927
Exchange adjustments	869	160	1,060	2,089
Additions	-	-	15,856	15,856
Disposals	-	-	(19,204)	(19,204)
At 31 December 2017	65,789	12,084	88,795	166,668
Accumulated amortisation:				
At 1 January 2017	16,230	-	43,382	59,612
Exchange adjustments	744	-	1,493	2,237
Charge for the year	6,823	-	14,395	21,218
Written back on disposals	-	-	(19,204)	(19,204)
At 31 December 2017	23,797	-	40,066	63,863
Net book value:				
At 31 December 2017	41,992	12,084	48,729	102,805
Cost:				
At 1 January 2016	63,072	11,585	65,204	139,861
Exchange adjustments	1,848	339	660	2,847
Additions	-	-	25,219	25,219
At 31 December 2016	64,920	11,924	91,083	167,927
Accumulated amortisation:				
At 1 January 2016	9,461	-	30,307	39,768
Charge for the year	6,991	-	12,532	19,523
Exchange adjustments	(222)	-	543	321
At 31 December 2016	16,230	-	43,382	59,612
Net book value:				
At 31 December 2016	48,690	11,924	47,701	108,315

The amortisation charge for the year is included in "distribution costs" in the consolidated statement of profit or loss.

The intangible asset with indefinite useful life is allocated to the Group's transportation activities based in Japan. No impairment loss was recognised during the year (2016: \$Nil).

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

16 Goodwill

	\$'000
Cost:	
At 1 January 2017	23,375
Acquisition of businesses and subsidiaries	29,199
Exchange adjustments	5,469
At 31 December 2017	58,043
Carrying amount:	
At 31 December 2017	58,043
Cost:	
At 1 January 2016	5,498
Acquisition of subsidiaries	14,905
Exchange adjustments	2,972
At 31 December 2016	23,375
Carrying amount:	
At 31 December 2016	23,375

Impairment tests for cash-generating units containing goodwill

Goodwill is mainly allocated to the Group's transportation activities based in Japan. No impairment loss was recognised during the year (2016: \$Nil).

The recoverable amount of the cash-generating units ("CGUs") is determined based on fair value less costs of disposal of Zero Co., Ltd. The fair value of Zero Co. Ltd. was determined by unadjusted quoted prices in active markets.

17 Interest in subsidiaries

The following list contains only the particulars of subsidiaries as at 31 December 2017 which principally affected the results, assets or liabilities of the Group. The class of shares held is ordinary unless otherwise stated.

Name	Place of incorporation/ establishment and operation	Particulars of issued/registered and paid up capital	Percentage of equity indirectly held through subsidiaries	Principal activities
Tan Chong & Sons Motor Company (Singapore) Private Limited	Singapore	Ordinary shares of SGD150,000,000 Redeemable preference shares of SGD50,000,000	100%	Treasury management for group entities
Tan Chong Motor Sales Pte Ltd	Singapore	SGD10,000,000	100%	Distribution of motor vehicles
Singapore Automotive Industries Private Limited	Singapore	SGD2,000,000	100%	Distribution of auto spare parts

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

17 Interest in subsidiaries (continued)

Name	Place of incorporation/ establishment and operation	Particulars of issued/registered and paid up capital	Percentage of equity indirectly held through subsidiaries	Principal activities
Tan Chong Industrial Machinery (Pte) Ltd	Singapore	Ordinary shares of SGD4,000,000 Redeemable preference shares of SGD25,000,000	100%	Distribution of heavy commercial vehicles and industrial equipment, rental of machinery and provision of workshop services
Motor Image Enterprises Pte Ltd	Singapore	SGD50,000	100%	Distribution of motor vehicles
Tan Chong Credit Private Ltd	Singapore	Ordinary shares of SGD46,600,000 Redeemable preference shares of SGD12,500,000	100%	Hire purchase financing and insurance agency
Tan Chong Realty (Private) Limited	Singapore	Ordinary shares of SGD57,900,000 Redeemable preference shares of SGD25,000,000	100%	Property investment
Brizay Property Pte Ltd	Singapore	SGD2	100%	Property investment
Tan Chong Land Company Pte Ltd	Singapore	SGD1,000,000	100%	Sales of properties and property development
Advance Pacific Holdings Limited	Hong Kong	\$8,500,000	100%	Investment holding
Motor Image (HK) Limited	Hong Kong	\$8,000,000	100%	Distribution of motor vehicles
Motor Image (Guangzhou) Co. Ltd	The People's Republic of China	Registered and paid up capital of \$120,000,000	100%	Distribution of motor vehicles
Motor Image Pilipinas, Inc.	Republic of the Philippines	Peso137,625,000	100%	Distribution of motor vehicles
Taiwan Motor Image Co., Ltd.	Taiwan	NTD5,000,000	100%	Distribution of motor vehicles

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

17 Interest in subsidiaries (continued)

Name	Place of incorporation/ establishment and operation	Particulars of issued/registered and paid up capital	Percentage of equity indirectly held through subsidiaries	Principal activities
Nissan Diesel (Thailand) Company Limited	Thailand	Ordinary shares of Baht1,646,456,000 Redeemable preference shares of Baht250,000,000	100%	Distribution of heavy commercial vehicles and related products and provision of workshop services
Fuso Truck (Thailand) Co., Ltd.	Thailand	Baht100,000,000	100%	Distribution of heavy commercial vehicles and related products and provision of workshop services
Zero Co., Ltd.	Japan	JPY3,390,798,450	53.20% (2016: 52.32%)	Investment holding, used-car trading and provision of vehicle transportation and maintenance services
Zero Trans Co., Ltd	Japan	JPY15,000,000	53.20% (2016: 52.32%)	Provision of vehicle transportation services
Kyuso Co., Ltd.	Japan	JPY39,000,000	53.20% (2016: 52.32%)	Provision of cargo logistics services
Japan Relief Co., Ltd.	Japan	JPY83,124,775	53.20% (2016: 52.32%)	Provision of human resources services
Koei Transport Co., Ltd.	Japan	JPY10,000,000	53.20% (2016: 52.32%)	Provision of vehicle transportation services

18 Interest in associates

	2017 \$'000	2016 \$'000
Share of net assets	856,331	752,203
Representing:		
Associates listed outside Hong Kong	83,530	78,811
Unlisted associates	772,801	673,392
	856,331	752,203
Market value of listed associates	53,371	41,496



Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

18 Interest in associates (continued)

Details of the associates are as follows:

Name of company	Place of incorporation and operation	Percentage of equity held by the Group	Principal activities
Ethoz Group Limited	Singapore	50%	Car rental
Tyre Pacific (HK) Limited	Hong Kong	50%	Distribution of tyres
Zero Powertrain (Thailand) Co., Ltd.	Thailand	50%	Trading and assembly of vehicle parts
Zero SCM Logistics (Beijing) Co., Ltd.	The People's Republic of China	25%	Provision of transportation services
Tifa Finance Tbk PT	Indonesia	36%	Provision of leasing and financing services

All of the above associates are accounted for using the equity method in the consolidated financial statements.

Each individual associate does not have a significant impact on the Group's results of operations and financial position. Aggregate information of associates that are not individually material is as follows:

	2017 \$'000	2016 \$'000
Aggregate carrying amount of individually immaterial associates in the consolidated financial statements	856,331	752,203
Aggregate amounts of the Group's share of those associates'		
– Profit from continuing operations	74,238	68,197
– Other comprehensive income	54,831	(33,268)
– Total comprehensive income	129,069	34,929

19 Other financial assets

	2017 \$'000	2016 \$'000
Equity securities designated as at fair value through other comprehensive income (note 20)		
Listed outside Hong Kong	63,106	26,544
Unlisted equity securities	17,727	27,281
	80,833	53,825
Debt securities at fair value through profit or loss		
Listed outside Hong Kong, at market value	53,674	53,081
	134,507	106,906

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

19 Other financial assets (continued)

	2017 \$'000	2016 \$'000
Market value of listed securities	116,780	79,625

20 Investments designated as at fair value through other comprehensive income

	2017 \$'000	2016 \$'000
Equity securities		
Listed outside Hong Kong, designated as at fair value through other comprehensive income	2,800,128	3,529,207

Financial assets at fair value through other comprehensive income

The Group designated all of its investments in equity securities as at fair value through other comprehensive income under IFRS 9 (2009) as listed below. This designation was chosen as the investments are held for strategic purposes.

	Fair value at 31 December		Dividend income recognised	
	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000
Investments in Subaru Corporation (previously known as "Fuji Heavy Industries Ltd.") (Note)	2,795,378	3,524,751	100,457	99,628
Investment in SM Development Pte. Ltd.	10,845	19,298	44,137	586
Others	74,738	38,983	6,979	1,685
	2,880,961	3,583,032	151,573	101,899

Note: Fair value loss of \$752,720,000 (2016: \$82,639,000) was recognised in other comprehensive income during the year ended 31 December 2017. There was no significant disposal for this equity security during the year ended 31 December 2017 (2016: \$Nil).

There were no transfers of any cumulative gain or loss within equity during the year.

Reclassifications

There were no reclassifications of financial assets since the date of initial application of IFRS 9 (2009), for the years ended 31 December 2016 and 2017.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

21 Inventories

(a) *Inventories in the consolidated statement of financial position comprise:*

	2017 \$'000	2016 \$'000
Raw materials	33,898	76,740
Work-in-progress	95,483	248,742
Spare parts and others	209,564	229,157
Finished goods	2,087,570	2,227,443
Goods in transit	96,830	141,054
	<u>2,523,345</u>	<u>2,923,136</u>

(b) *The analysis of the amount of inventories recognised as an expense and included in profit or loss is as follows:*

	2017 \$'000	2016 \$'000
Carrying amount of inventories sold	7,629,306	8,480,801
Provision for write-down of inventories	41,389	6,687
	<u>7,670,695</u>	<u>8,487,488</u>

22 Properties held for sale

	2017 \$'000	2016 \$'000
Completed properties held for sale	24,568	53,523

The analysis of the amount of completed properties held for sale recognised as an expense and included in profit or loss is as follows:

	2017 \$'000	2016 \$'000
Completed properties held for sale	36,344	-

23 Trade debtors

	2017 \$'000	2016 \$'000
Trade debtors	1,146,144	1,318,637
Less: Allowance for doubtful debts (note 23(b))	(60,496)	(47,089)
	<u>1,085,648</u>	<u>1,271,548</u>

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

23 Trade debtors (continued)

(a) Ageing analysis

As of the end of the reporting period, the ageing analysis of trade debtors, based on invoice date and net of allowance for doubtful debts, is as follows:

	2017 \$'000	2016 \$'000
0 – 30 days	814,766	970,868
31 – 90 days	195,030	199,256
Over 90 days	75,852	101,424
	1,085,648	1,271,548

The Group allows credit periods ranging from seven days to six months. Further details on the Group's credit policy are set out in note 35(b).

(b) Impairment of trade debtors

Impairment losses in respect of trade debtors are recorded using an allowance account unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against trade debtors directly (see note 1(x)(i)).

As at 31 December 2017, allowance for doubtful debts has been made for trade debtors of \$60,496,000 (2016: \$47,089,000). The movement in the allowance for doubtful debts during the year is as follows:

	2017 \$'000	2016 \$'000
At 1 January	47,089	43,077
Exchange adjustments	1,334	(177)
Impairment loss recognised	12,100	4,672
Uncollectible amounts written off	(27)	(483)
At 31 December	60,496	47,089

(c) Trade debtors that are not impaired

The ageing analysis of trade debtors that are neither individually nor collectively considered to be impaired are as follows:

	2017 \$'000	2016 \$'000
Neither past due nor impaired	750,949	945,044
1 – 30 days past due	189,019	181,961
31 – 90 days past due	74,496	64,801
Over 90 days past due	71,184	79,742
	334,699	326,504
	1,085,648	1,271,548

Receivables that were neither past due nor impaired relate to a wide range of customers for whom there was no recent history of default.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

23 Trade debtors (continued)

(c) Trade debtors that are not impaired (continued)

Receivables that were past due but not impaired relate to a number of independent customers that have a good track record with the Group. Based on past experience, management believes that no impairment allowance is necessary in respect of these balances as there has not been a significant change in credit quality and the balances are still considered fully recoverable. The Group does not hold any collateral over these balances.

24 Hire purchase debtors and instalments receivable

	2017 \$'000	2016 \$'000
Balance due		
– within one year	159,462	162,673
– between one and five years	311,563	249,739
– after more than five years	28,200	36,810
Hire purchase debtors and instalments receivable	499,225	449,222
Unearned interest charges	(45,903)	(37,695)
	453,322	411,527
Less: Allowance for doubtful debts	(21,368)	(20,282)
	431,954	391,245
Balance due		
– within one year	143,293	138,022
– between one year and five years	262,120	221,033
– after more than five years	26,541	32,190
	288,661	253,223
	431,954	391,245

Impairment of hire purchase debtors and instalments receivable

Impairment losses in respect of hire purchase debtors and instalment receivables are recorded using an allowance account unless the Group is satisfied that recovery of the amount is remote, in which case the impairment loss is written off against hire purchase debtors directly (see note 1(x)(i)).

As at 31 December 2017, allowance for doubtful debts has been made for hire purchase debtors and instalments receivable of \$21,368,000 (2016: \$20,282,000). The movement in the allowance for doubtful debts during the year is as follows:

	2017 \$'000	2016 \$'000
At 1 January	20,282	24,094
Exchange adjustments	1,996	1,548
Reversal of impairment loss	(910)	(5,360)
At 31 December	21,368	20,282

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

25 Cash and bank balances

(a) Cash and bank balances comprise:

	2017 \$'000	2016 \$'000
Bank deposits	1,592,792	1,142,921
Cash at bank	1,841,785	1,755,401
Cash in hand	2,379	2,416
Cash and bank balances in the consolidated statement of financial position	3,436,956	2,900,738
Less: Bank deposits with more than three months to maturity when placed	(8,268)	(9,413)
Unsecured bank overdrafts (note 27)	(88,807)	(85,205)
Cash and cash equivalents in the consolidated cash flow statement	3,339,881	2,806,120

The Group's effective interest rate for bank deposits ranged from 0.45% to 3.95% (2016: 0.03% to 5.5%) per annum.

The terms of such deposits placed range from four days to three months.

Bank overdrafts bear interest at rates ranging from 0.33% to 1.50% (2016: 0.43% to 5.00%) per annum.

(b) Reconciliation of liabilities arising from financing activities

The table below details changes in the Group's liabilities from financing activities, including both cash and non-cash changes. Liabilities arising from financing activities are liabilities for which cash flows were, or future cash flows will be, classified in the Group's consolidated cash flow statement as cash flows from financing activities.

	Bank loans \$'000 (Note 27)	Unsecured medium term note \$'000 (Note 26)	Obligations under finance leases \$'000 (Note 28)	Total \$'000
At 1 January 2017	3,413,575	632,538	190,033	4,236,146
Changes from financing cash flows:				
Proceeds from new bank loans	4,118,828	-	-	4,118,828
Repayment of borrowings	(3,943,810)	(632,538)	-	(4,576,348)
Capital element of finance lease obligations paid	-	-	(37,207)	(37,207)
Interest element of finance lease obligations paid	-	-	(3,206)	(3,206)
Total changes from financing cash flows	175,018	(632,538)	(40,413)	(497,933)
Exchange adjustments	331,966	-	11,847	343,813
Other changes:				
Acquisition of businesses and subsidiaries (note 39)	1,011	-	-	1,011
New finance leases (note 13(iv))	-	-	30,973	30,973
Finance charges on obligations under finance leases (note 6)	-	-	3,206	3,206
Total other changes	1,011	-	34,179	35,190
At 31 December 2017	3,921,570	-	195,646	4,117,216

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

26 Unsecured medium term note

	2017 \$'000	2016 \$'000
Unsecured medium term note 2.8% 2017	-	632,538

The medium term note bore interest at a rate of 2.8% per annum, was unsecured and fully repaid on 9 January 2017. The note was subject to the following financial covenants as at 31 December 2016:

- (i) the consolidated tangible net worth shall not at any time be less than \$2,000,000,000;
- (ii) the ratio of consolidated total borrowings to consolidated tangible net worth shall not at any time be more than 2:1; and
- (iii) the interest coverage ratio shall not at any time be less than 2.5:1

27 Bank loans and overdrafts

At 31 December 2017, the bank loans and overdrafts were payable as follows:

	2017 \$'000	2016 \$'000
Within one year		
– bank overdrafts (note 25)	88,807	85,205
– bank loans	3,045,316	3,377,341
	3,134,123	3,462,546
Bank loans:		
– After one year but within two years	8,989	23,852
– After two years but within five years	865,424	12,382
– Over five years	1,841	-
	876,254	36,234
	4,010,377	3,498,780

At 31 December 2017, the bank loans and overdrafts were secured as follows:

	2017 \$'000	2016 \$'000
Unsecured bank overdrafts	88,807	85,205
Bank loans		
– Secured	16,383	54,334
– Unsecured	3,905,187	3,359,241
	4,010,377	3,498,780

At 31 December 2017, the above bank loans bore interest at floating rates which ranged from 0.24% to 6.53% (2016: 0.33% to 6.50%) per annum.

At 31 December 2017, certain property, plant and equipment of the Group with carrying values of \$38,780,000 (2016: \$382,972,000) have been pledged to banks to secure bank loans totalling \$16,383,000 (2016: \$54,334,000) granted to the Group.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

27 Bank loans and overdrafts (continued)

During the year ended 31 December 2017, a subsidiary of the Group has bank borrowings amounted to THB 2,830,000,000 (equivalent to \$678,634,000).

If the relevant subsidiaries were to breach the covenants, the outstanding bank borrowings would become payable on demand.

The following financial covenants as at 31 December 2017:

- (i) the registered capital of the subsidiary shall be increased by THB525,700,000 (equivalent to \$126,010,000) by 31 December 2017 and remain unchanged subsequently;
- (ii) the tangible net worth of certain subsidiaries shall not at any time less than SGD100,000,000 (equivalent to \$584,620,000).

As at 31 December 2017, none of the covenants relating to those bank borrowings had been breached (2016: \$Nil).

28 Obligations under finance leases

At 31 December 2017, the Group had obligations under finance leases repayable as follows:

	2017		2016	
	Present value of the minimum lease payments \$'000	Total minimum lease payments \$'000	Present value of the minimum lease payments \$'000	Total minimum lease payments \$'000
Within 1 year	40,100	40,699	37,207	37,768
After 1 year but within 2 years	47,516	48,945	43,503	44,826
After 2 years but within 5 years	80,174	84,495	72,109	76,107
After 5 years	27,856	30,447	37,214	40,718
	155,546	163,887	152,826	161,651
	195,646	204,586	190,033	199,419
Less: total future interest expenses		(8,940)		(9,386)
Present value of lease obligations		195,646		190,033

29 Employee retirement benefits

(a) Defined benefit retirement plans

The Group, through Zero makes contributions to defined benefit retirement plans registered in Japan, which cover 84% (2016: 82%) of Zero's employees. The plans are administered by trustees, the majority of which are independent, with their assets held separately from those of the Group. The trustees are required by the Trust Deed to act in the best interest of the plan participants and are responsible for setting investment policies of the plans.

Under the plans, a retired employee is entitled to a lump sum payment and annual pension payment based on their years of service and positions.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

29 Employee retirement benefits (continued)

(a) Defined benefit retirement plans (continued)

The plans are funded by contributions from the Group in accordance with independent actuaries' recommendations based on annual actuarial valuations. The latest independent actuarial valuations of the plans were at 30 June 2017 and were prepared by qualified staff of Mizuho Trust & Banking Co., Ltd and Sumitomo Life Insurance Company. The actuarial valuations indicated that the Group's obligations under these defined benefit retirement plans were 62% (2016: 54%) covered by the plan assets held by the trustees.

The plans expose the Group to actuarial risks, such as interest rate risk, investment risk and longevity risk. Information about the plans is aggregated and disclosed below:

(i) The amounts recognised in the consolidated statement of financial position are as follows:

	2017 \$'000	2016 \$'000
Present value of defined benefit obligations	(343,568)	(331,495)
Fair value of plan assets	212,260	179,571
	<u>(131,308)</u>	<u>(151,924)</u>

A portion of the above liability is expected to be settled after more than one year. However, it is not practicable to segregate this amount from the amounts payable in the next twelve months, as future contributions will also relate to future services rendered and future changes in actuarial assumptions and market conditions. The Group expects to pay approximately \$34,263,000 in contributions to defined benefit retirement plans in 2018.

(ii) Plan assets consist of the following:

	2017 \$'000	2016 \$'000
Equity securities	72,128	44,150
Government bonds	39,701	54,246
Others	100,431	81,175
	<u>212,260</u>	<u>179,571</u>

All of the equity securities and government bonds have quoted prices in active markets. The government bonds have a credit rating of A.

At the end of each reporting period, an Asset-Liability Matching study is performed by the trustees to analyse the outcome of the strategic investment policies. The investment portfolio targets a mix of 5% - 65% (2016: 5% - 65%) in equity securities across a range of industries, 5% - 70% (2016: 5% - 70%) in government bonds and remaining in other investments. Interest rate risk is managed with the objective of reducing the risk by investing in government bonds.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

29 Employee retirement benefits (continued)

(a) Defined benefit retirement plans (continued)

(iii) Movements in the present value of the defined benefit obligations

	2017 \$'000	2016 \$'000
At 1 January	331,495	299,928
Benefits paid by the plans	(21,139)	(19,242)
Current service cost	21,136	21,678
Interest cost	963	1,548
Remeasurement of present value	(5,422)	20,173
Exchange adjustments	16,535	7,410
At 31 December	343,568	331,495

The weighted average duration of the defined benefit obligation is 10.3 years.

(iv) Movements in plan assets

	2017 \$'000	2016 \$'000
At 1 January	179,571	163,124
Group's contributions paid to the plan	24,087	22,490
Benefits paid by the plans	(9,890)	(10,265)
Interest income	563	879
Loss/(return) on plan assets, excluding interest income	9,515	(542)
Exchange adjustments	8,414	3,885
At 31 December	212,260	179,571

(v) Amounts recognised in the consolidated statement of profit or loss are as follows:

	2017 \$'000	2016 \$'000
Current service cost	21,136	21,678
Net interest on net defined benefit liability	401	669
Total amounts recognised in profit or loss	21,537	22,347
(Loss)/return on plan assets, excluding interest income (after tax adjustment)	(6,594)	449
Remeasurement of present value of the defined benefit obligation (after tax adjustment)	(3,757)	13,980
Total amounts recognised in other comprehensive income	(10,351)	14,429
Total defined benefit costs	11,186	36,776

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

29 Employee retirement benefits (continued)

(a) Defined benefit retirement plans (continued)

(v) Amounts recognised in the consolidated statement of profit or loss are as follows: (continued)

The current service cost and the net interest on net defined benefit liability are recognised in the following line items in the consolidated statement of profit or loss:

	2017 \$'000	2016 \$'000
Cost of sales	9,371	11,804
Distribution costs	-	3,573
Administrative expenses	12,166	6,970
	<u>21,537</u>	<u>22,347</u>

(vi) Significant actuarial assumption (expressed as weighted averages) and sensitivity analysis are as follows:

	2017	2016
Discount rate	0.33%	0.22%

The below analysis shows how the defined benefit obligation would have (decreased)/increased as a result of 0.5 percent point change in the significant actuarial assumption:

	Increase by 0.5 percent point		Decrease by 0.5 percent point	
	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000
Discount rate	(16,330)	(16,857)	16,362	16,897

(b) Defined contribution retirement plans

The Group operates a Mandatory Provident Fund Scheme ("the MPF scheme") under the Hong Kong Mandatory Provident Fund Schemes Ordinance for employees employed under the jurisdiction of the Hong Kong Employment Ordinance and not previously covered by the defined benefit retirement plan. The MPF scheme is a defined contribution retirement plan administered by independent trustees. Under the MPF scheme, the employer and its employees are each required to make contributions to the plan at 5% of the employees' relevant income, subject to a cap of monthly relevant income of \$30,000. Contributions to the plan vest immediately.

In addition, the Group also operates certain defined contribution retirement plans in accordance with applicable requirements and laws of the countries in which the Group has operations.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

30 Trade creditors

As of the end of the reporting period, the ageing analysis of trade creditors, based on the invoice date, is as follows:

	2017 \$'000	2016 \$'000
0 – 30 days	540,170	823,501
31 – 90 days	296,742	269,195
91 – 180 days	28,851	94,343
Over 180 days	71,132	56,363
	936,895	1,243,402

31 Amounts due from/to related companies

The amounts due from/to related companies are unsecured, interest-free and recoverable/repayable on demand. The amounts due from related companies are neither past due nor impaired.

32 Provisions

	Note	2017 \$'000	2016 \$'000
Provisions for warranties	(a)	93,025	77,201
Provisions for custom duties	(b)	11,826	11,774
		104,851	88,975
Current		72,905	68,256
Non-current		31,946	20,719
		104,851	88,975

(a) Provisions for warranties

	2017 \$'000	2016 \$'000
At 1 January	77,201	74,286
Provisions made	27,766	26,716
Provisions utilised	(18,032)	(21,431)
Exchange adjustment	6,090	(2,370)
At 31 December	93,025	77,201

Provisions for warranties relate mainly to motor vehicles sold and are calculated based on estimates made with reference to historical warranty claim experience associated with similar products.

(b) Provisions for custom duties

	2017 \$'000	2016 \$'000
At 1 January	11,774	11,426
Exchange adjustment	52	348
At 31 December	11,826	11,774



Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

32 Provisions (continued)

(b) Provisions for custom duties (continued)

In July 2014, the Director General Customs and Excise in Indonesia issued a notice to a subsidiary of the Group claiming entitlement to additional import duties, related taxes and penalties for cars imported during 2012 and 2013. The Group does not agree with such claim and has applied to the Indonesian Courts to dispute the Indonesian Customs Department's claim. As at the end of the reporting period, such legal process was still on-going, and no conclusion has been reached.

The directors have taken into account all available facts, including the opinions of an Indonesian tax consultant and legal advisor, and consider that the total amount payable in relation to this matter should be no more than IDR20,432,499,000 (equivalent to \$11,826,000 (2016: \$11,774,000)). Accordingly, a provision of the said amount has been made in the financial statements.

Owing to the uncertainty inherent in the case of this nature, the final outcome may result in an impact to the Group's financial results and positions in the period in which the outcome is known.

33 Capital, reserves and dividends

(a) The Group

The reconciliation between the opening and closing balances of each component of the Group's consolidated equity is set out in the consolidated statement of changes in equity.

(i) Share premium

The application of the share premium account is governed by sections 150 and 157 of the Company's Bye-Laws and Companies Act 1981 of Bermuda.

(ii) Capital reserve

The capital reserve mainly comprises a revaluation surplus arising on revaluation of land and buildings, other than investment properties, in 1984 and shares repurchased for stock compensation program of the subsidiary.

(iii) Stock compensation reserve

The stock compensation reserve comprises the fair value of points granted in the stock compensation program to employees.

(iv) Translation reserve

The translation reserve comprises foreign exchange differences arising from the translation of the financial statements of subsidiaries and associates outside Hong Kong.

(v) Fair value reserve

The fair value reserve comprises the cumulative net change in the fair value of investments designated as at fair value through other comprehensive income held at the end of the reporting period and is dealt with in accordance with the accounting policies set out in notes 1(l) and 1(x)(i).

(vi) Property revaluation reserve

The property revaluation reserve comprises the difference between the carrying amount and the fair value of the properties at the date of change in use.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

33 Capital, reserves and dividends (continued)

(b) The Company

- (i) Details of the changes in the Company's individual components of equity between the beginning and the end of the reporting period are set out below:

	Share capital \$'000	Share premium \$'000	Contributed surplus \$'000	Retained profits \$'000	Total \$'000
Balance at 1 January 2016	1,006,655	550,547	623,313	194,453	2,374,968
Changes in equity in 2016:					
Total comprehensive income for the year	-	-	-	181,207	181,207
Dividends to equity shareholders	-	-	-	(201,331)	(201,331)
Balance at 31 December 2016 and 1 January 2017	1,006,655	550,547	623,313	174,329	2,354,844
Changes in equity in 2017:					
Total comprehensive income for the year	-	-	-	187,554	187,554
Dividends to equity shareholders	-	-	-	(191,265)	(191,265)
Balance at 31 December 2017	1,006,655	550,547	623,313	170,618	2,351,133

(ii) Contributed surplus

The excess of the value of the consolidated net assets represented by the shares acquired over the nominal value of the shares issued by the Company in exchange was credited to the contributed surplus. Under the Companies Act 1981 of Bermuda, the contributed surplus is available for distribution to shareholders, except if there are reasonable grounds for believing that:

- the Company is, or would after the payment, be unable to pay its liabilities as they become due; or
- the realisable value of the Company's assets would thereby be less than the aggregate of its liabilities and its issued share capital and share premium account.

The Company's reserves available for distribution to equity shareholders at 31 December 2017 are as follows:

	2017 \$'000	2016 \$'000
Contributed surplus	623,313	623,313
Retained profits	170,618	174,329
	793,931	797,642

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

33 Capital, reserves and dividends (continued)

(c) Dividends

- (i) Dividends payable to equity shareholders of the Company attributable to the year

	2017 \$'000	2016 \$'000
Interim dividend paid of HK2.5 cents per ordinary share (2016: HK2.0 cents per ordinary share)	50,333	40,266
Final dividend proposed after the end of the reporting period of HK8.5 cents per ordinary share (2016: HK7.0 cents per ordinary share)	171,131	140,932
	<u>221,464</u>	<u>181,198</u>

The final dividend proposed after the end of the reporting period has not been recognised as a liability at the end of the reporting period.

- (ii) Dividends payable to equity shareholders of the Company attributable to the previous financial year, approved and paid during the year

	2017 \$'000	2016 \$'000
Final dividend in respect of the previous financial year, approved and paid during the year, of HK7.0 cents per ordinary share (2016: HK8.0 cents per ordinary share)	140,932	161,065

(d) Share capital

	2017 \$'000	2016 \$'000
Authorised: 3,000,000,000 ordinary shares of \$0.50 each	1,500,000	1,500,000
Issued and fully paid: 2,013,309,000 ordinary shares of \$0.50 each	1,006,655	1,006,655

The holders of ordinary shares are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All ordinary shares rank equally with regard to the Company's residual assets.

(e) Capital management

The Group's primary objectives when managing capital are to safeguard the Group's ability to provide returns for shareholders and benefits for other stakeholders, by pricing products and services commensurately with the level of risk and by securing access to finance at a reasonable cost.

The Group actively and regularly reviews and manages its capital, being consolidated total equity, to maintain a balance between the higher shareholder returns that might be possible with higher levels of borrowings and the advantages and security afforded by a sound capital position, and makes adjustments to the capital structure in light of changes in economic conditions.

The Group monitors capital with reference to its debt position. The Group's strategy is to maintain the equity and debt in a balanced position and ensure there was adequate working capital to service its debt obligations. The Group's gearing ratio, being the Group's total debt over its total equity, was 31% at 31 December 2017 (2016: 33%).

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

34 Equity settled share based transactions

The Group has a stock compensation program (the "Program") which was adopted on 26 November 2015. The Program is operated through a trustee which is independent of the Group. This is a performance-based scheme whereby on 18 December 2015, shares of a listed subsidiary are acquired by the trustee using money contributed as funds by the subsidiary. The shares are distributed by the trustee in accordance with the Rules on Distributions of Board Benefits of the subsidiary based on points given to each of the entitled employees in view of their positions and performance. Incidentally, the shares of the subsidiary shall be distributed to the entitled employees as a general rule when they leave their positions. Each point granted can be converted into one share of the subsidiary at distribution. No vesting condition is required after the points are granted.

The maximum number of points which may be awarded to selected participants under the Program shall not exceed 500,000. The trust fund shall not have a definite expiration date and continue as long as the Program exist. Maximum amount of money to be contributed by the subsidiary is JPY500,000,000 (equivalent to \$35,668,000) and further contribution to the trust fund is subject to approval by the board of the subsidiary.

The first grant date is 26 November 2015, in the years after, point is granted to the eligible recipient annually on 30 June. However, if the eligible recipient retires during the fiscal year, the point will be granted on the date of retirement in proportion.

A total of 57,500 (2016: 60,000) points were granted to selected participants during the year ended 31 December 2017.

(a) *The terms and conditions of the grants are as follows:*

	Number of points
Points granted to employees:	
On 26 November 2015	71,420
On 1 July 2016	60,000
On 1 July 2017	57,500

(b) *The movements of number of points granted are as follows:*

	2017 Number of points	2016 Number of points
Outstanding at the beginning of the year	85,000	71,420
Exercised during the year	-	(29,500)
Forfeited during the year	(19,000)	(16,920)
Granted during the year	57,500	60,000
Outstanding at the end of the year	123,500	85,000
Exercisable at the end of the year	123,500	85,000

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

34 Equity settled share based transactions (continued)

(c) Fair value of points and assumptions

The fair value of services received in return for points granted is measured by reference to the fair value of points granted. The estimate of the fair value of the points granted is measured based on the Black-Scholes model.

	26 November 2015	1 July 2016	1 July 2017
Fair value of points and assumptions			
Fair value at measurement date	JPY1,111	JPY991	JPY1,160
Share price	JPY1,405	JPY1,312	JPY1,587
Expected volatility (expressed as weighted average volatility used in the modelling under Black-Scholes model)	41.3%	41.3%	39.3%
Expected option life (expressed as weighted average life used in the modelling under Black-Scholes model)	6.3 years	7.2 years	8.2 years
Expected dividends	3.7%	3.9%	3.8%
Risk-free interest rate (based on the yield of Japanese government bonds)	0.1%	0.3%	0.0%

The expected volatility is based on the historic volatility (calculated based on the historical daily stock price of the period corresponding to the expected remaining period), adjusted for any expected changes to future volatility based on publicly available information. Changes in the subjective input assumptions could materially affect the fair value estimate.

The closing prices of the subsidiary's shares immediately before the grant of the points on 1 July 2016 and 1 July 2017 were JPY1,312 (equivalent to \$99) and JPY 1,587 (equivalent to \$110) per share respectively.

During the year ended 31 December 2017, the Group recognised a net expense of \$3,214,000 (2016: \$5,658,000) as equity settled share based payments in relation to the Program.

35 Financial risk management and fair values of financial instruments

Financial assets of the Group include cash and cash equivalents, debt and equity securities, trade, hire purchase and other debtors and amounts due from related companies. Financial liabilities of the Group include bank overdrafts and loans, medium term note, trade and other creditors, obligations under finance leases and amounts due to related companies. Accounting policies for financial assets and liabilities are set out in note 1. Exposure to interest rate, credit, currency and liquidity risks arises in the normal course of the Group's business. The Group is also exposed to equity price risk arising from its equity investments in other entities.

(a) Interest rate risk

The Group's interest rate risk arises primarily from bank borrowings and debt investments. Borrowings with variable rates expose the Group to cash flow interest rate risk. The Group has fair value interest rate risk arising from its debt investments.

Sensitivity analysis

At 31 December 2017, it is estimated that a general increase/decrease of 100 basis points in interest rates, with all other variables held constant, would have decreased/increased the Group's profit after taxation and retained profits by approximately \$37,005,000/\$28,187,000 (2016: \$43,110,000/\$41,697,000).

The sensitivity analysis above has been determined assuming that the change in interest rates had occurred at the end of the reporting period.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

35 Financial risk management and fair values of financial instruments (continued)

(b) Credit risk

The Group's credit risk is primarily attributable to trade and other receivables and listed debt investments. Management has a credit policy in place and the exposures to these credit risks are monitored on an ongoing basis.

In respect of trade and other receivables, individual credit evaluations are performed on all customers requiring credit over a certain amount. These evaluations focus on the customer's past history of making payments when due and current ability to pay, and take into account information specific to the customer as well as pertaining to the economic environment in which the customer operates. Trade receivables are due within seven days to six months from the date of billing. The Group does not obtain collateral from customers.

Investments are normally only in liquid securities quoted on a recognised stock exchange, except where entered into for strategic purpose. Given their high credit standing, management does not expect any investment counterparty to fail to meet its obligations.

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer and also by the country in which the customers operate and therefore significant concentrations of credit risk primarily arise when the Group has significant exposure to individual customers.

The Group does not provide any guarantees which would expose the Group or the Company to credit risk.

The maximum exposure to credit risk is represented by the carrying amount of each financial asset in the statement of financial position.

(c) Currency risk

The Group is exposed to currency risk primarily through investments, bank loans and other monetary assets and liabilities that are denominated in a currency other than the functional currency of the operations to which they relate, which is the Singapore Dollar ("SGD"), Japanese Yen ("JPY"), United States Dollar ("USD") and Renminbi ("RMB").

The following tables detail the Group's exposure at the end of the reporting period to currency risk arising from recognised assets or liabilities denominated in a currency other than the functional currency of the entity to which they relate. For presentation purpose, the amounts of the exposure are shown in Hong Kong Dollars. Differences resulting from the translation of the financial statements of subsidiaries and associates outside Hong Kong into the Group's presentation currency are excluded.

	Exposure to foreign currencies (expressed in Hong Kong dollars)							
	2017				2016			
	SGD \$'000	JPY \$'000	USD \$'000	RMB \$'000	SGD \$'000	JPY \$'000	USD \$'000	RMB \$'000
Investments designated as at fair value through other comprehensive income	-	2,798,245	-	-	-	3,527,135	-	-
Trade debtors	918	36,346	2,267	-	-	57,499	39	-
Cash and cash equivalents	1,736	134,872	579,637	351,564	5,704	125,822	125,110	304,154
Trade creditors	-	(66,168)	(29,451)	-	(820)	(509)	(1,217)	-
Other debtors	-	1,241	-	4	-	10,768	3,800	3
Other creditors	(6)	(960)	(821)	-	(2,611)	(775)	(78)	-
Bank loans	(181,777)	-	(159,723)	-	(161,271)	(139,796)	-	-
Unsecured medium term note	-	-	-	-	(632,538)	-	-	-
	(179,129)	2,903,576	391,909	351,568	(791,536)	3,580,144	127,654	304,157

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

35 Financial risk management and fair values of financial instruments (continued)

(c) Currency risk (continued)

The Group's operating subsidiaries regularly monitor their foreign exchange exposure and may hedge their position depending on the size of the exposure and the future outlook of the particular currency unit. There were no material forward exchange contracts outstanding as at 31 December 2017 (2016: Nil).

Sensitivity analysis

The following table indicates the instantaneous change on the Group's profit after tax and retained profits that would arise if foreign exchange rates to which the Group has significant exposure at the end of the reporting period had changed at that date, assuming all other risk variables remained constant.

	2017		2016	
	Increase/ (decrease) in foreign exchange rates	Effect on profit after tax and retained profits \$'000	Increase/ (decrease) in foreign exchange rates	Effect on profit after tax and retained profits \$'000
JPY	10% (10)%	290,358 (290,358)	10% (10)%	358,014 (358,014)
USD	10% (10)%	39,191 (39,191)	10% (10)%	12,765 (12,765)
RMB	10% (10)%	35,157 (35,157)	10% (10)%	30,416 (30,416)
SGD	10% (10)%	(17,913) 17,913	10% (10)%	(79,154) 79,154

The sensitivity analysis assumes that the change in foreign exchange rates had been applied to re-measure those financial instruments held by the Group which expose the Group to currency risk at the end of the reporting period. The analysis excludes differences that would result from the translation of the financial statements of subsidiaries and associates outside Hong Kong into the Group's presentation currency. The analysis is performed on the same basis for 2016.

(d) Liquidity management

The treasury function of the Group is arranged centrally to cover expected cash demands. The Group's policy is to regularly monitor current and expected liquidity requirements and its compliance with lending covenants, to ensure that it maintains sufficient reserves of cash and adequate committed lines of funding from major financial institutions to meet its liquidity requirements in the short and longer term.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

35 Financial risk management and fair values of financial instruments (continued)

(d) Liquidity management (continued)

The following tables detail the remaining contractual maturities of the Group's financial liabilities at the end of the reporting period, which are based on contractual undiscounted cash flows (including interest payments computed using contractual rates or, if floating, based on rates current at the end of the reporting period) and the earliest date the Group can be required to pay:

2017

	Contractual undiscounted cash outflow					Carrying amount at 31 December \$'000
	Within 1 year or on demand \$'000	More than 1 year but less than 2 years \$'000	More than 2 years but less than 5 years \$'000	Over 5 years \$'000	Total \$'000	
Bank overdrafts	88,807	-	-	-	88,807	88,807
Bank loans	3,136,319	35,760	892,071	1,869	4,066,019	3,921,570
Trade creditors	936,895	-	-	-	936,895	936,895
Other creditors and accruals	1,318,453	-	-	-	1,318,453	1,318,453
Amounts due to related companies	7,291	-	-	-	7,291	7,291
Obligations under finance leases	40,699	48,945	84,495	30,447	204,586	195,646
	5,528,464	84,705	976,566	32,316	6,622,051	6,468,662

2016

	Contractual undiscounted cash outflow					Carrying amount at 31 December \$'000
	Within 1 year or on demand \$'000	More than 1 year but less than 2 years \$'000	More than 2 years but less than 5 years \$'000	Over 5 years \$'000	Total \$'000	
Bank overdrafts	85,205	-	-	-	85,205	85,205
Bank loans	3,444,662	21,323	15,773	-	3,481,758	3,413,575
Trade creditors	1,243,402	-	-	-	1,243,402	1,243,402
Other creditors and accruals	1,160,712	-	-	-	1,160,712	1,160,712
Amounts due to related companies	23,538	-	-	-	23,538	23,538
Unsecured medium term note	632,975	-	-	-	632,975	632,538
Obligations under finance leases	37,768	44,826	76,107	40,718	199,419	190,033
	6,628,262	66,149	91,880	40,718	6,827,009	6,749,003



Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

35 Financial risk management and fair values of financial instruments (continued)

(e) Equity price risk

The Group is exposed to equity price changes arising from equity investments classified as financial assets designated as at fair value through other comprehensive income (see notes 19 and 20).

Listed investments held as financial assets designated as at fair value through other comprehensive income have been chosen based on their longer term growth potential and are monitored regularly for performance against expectations.

The Group's unquoted investments are all held for strategic purposes. Their performance is assessed at regular time interval, where applicable, against performance of similar entities, together with an assessment of their relevance to the Group's strategic plans.

At 31 December 2017, it is estimated that an increase/(decrease) of 10% in the relevant stock price, with all other variables held constant, would have increased/decreased the Group's fair value reserve as follows:

	2017		2016	
		Effect on fair value reserve \$'000		Effect on fair value reserve \$'000
Change in the relevant equity price risk variable:				
Increase	10%	286,323	10%	355,575
Decrease	(10)%	(286,323)	(10)%	(355,575)

The sensitivity analysis has been determined assuming that the changes in the stock prices had occurred at the end of the reporting period and had been applied to the exposure to equity price risk in existence at that date. It is also assumed that all other variables remain constant. The analysis has been performed on the same basis for 2016.

(f) Fair value

(i) Financial instruments carried at fair value

Fair value hierarchy

The following table presents the fair value of the Group's financial instruments measured at the end of the reporting period on a recurring basis, categorised into the three-level fair value hierarchy as defined in IFRS 13, *Fair value measurement*. The level into which a fair value measurement is classified is determined with reference to the observability and significance of the inputs used in the valuation technique as follows:

- Level 1 valuations: Fair value measured using only Level 1 inputs i.e. unadjusted quoted prices in active markets for identical assets or liabilities at the measurement date
- Level 2 valuations: Fair value measured using Level 2 inputs i.e. observable inputs which fail to meet Level 1, and not using significant unobservable inputs. Unobservable inputs are inputs for which market data are not available
- Level 3 valuations: Fair value measured using significant unobservable inputs

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

35 Financial risk management and fair values of financial instruments (continued)

(f) Fair value (continued)

(i) Financial instruments carried at fair value (continued)

	Fair value at 31 December 2017	Fair value measurement as at 31 December 2017 categorised into			Fair value at 31 December 2016	Fair value measurement as at 31 December 2016 categorised into		
		Level 1	Level 2	Level 3		Level 1	Level 2	Level 3
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
The Group								
Recurring fair value measurements								
<i>Assets</i>								
Equity securities designated as at fair value through other comprehensive income								
– Listed outside Hong Kong	2,863,234	2,863,234	-	-	3,555,751	3,555,751	-	-
– Unlisted	17,727	-	-	17,727	27,281	-	-	27,281
Debt securities at fair value through profit or loss, listed outside Hong Kong	53,674	53,674	-	-	53,081	53,081	-	-
	2,934,635	2,916,908	-	17,727	3,636,113	3,608,832	-	27,281

During the years ended 31 December 2017 and 2016, there was no transfer among Level 1, Level 2 and Level 3. The Group's policy is to recognise transfers between levels of fair value hierarchy as at the end of the reporting period in which they occur.

(ii) Fair values of financial instruments carried at other than fair value

The carrying amounts of the Group's financial instruments carried at cost or amortised cost are not materially different from their fair values as at 31 December 2017 and 2016.

(iii) Information about Level 3 fair value measurements

The movements during the period in the balance of these Level 3 fair value measurements are as follows:

	2017 \$'000	2016 \$'000
Unlisted equity securities:		
At 1 January	27,281	34,054
Net unrealised losses recognised in other comprehensive income during the year	(11,361)	-
Exchange adjustments	1,807	(6,773)
At 31 December	17,727	27,281

(g) Estimation of fair value

Fair values of securities are based on quoted market prices at the end of the reporting period without any deduction for transaction costs.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

36 Commitments

(a) *Capital commitments outstanding at 31 December 2017 not provided for in the financial statements were as follows:*

	2017 \$'000	2016 \$'000
Authorised and contracted for	160,591	54,409

(b) *Operating lease commitments*

At 31 December 2017, the total future minimum lease payments under non-cancellable operating leases are payable as follows:

	2017 \$'000	2016 \$'000
Within one year	89,601	84,699
After one year but within five years	167,274	196,287
After five years	131,914	161,314
	388,789	442,300

The Group is the lessee in respect of a number of properties held under operating leases. The leases typically run for an initial period of between one and six years, except for one lease agreement which has an initial period of nineteen years, with an option to renew the lease upon expiry at which point all terms will be re-negotiated. None of the leases includes contingent rentals.

37 Material related party transactions

In addition to the transactions and balances disclosed elsewhere in these financial statements, the Group has entered into the following material related party transactions.

(a) *Key management personnel remuneration*

Remuneration for key management personnel represent amounts paid to the Company's directors and is disclosed in note 9.

(b) *Transactions with related companies*

	Note	2017 \$'000	2016 \$'000
Transactions with TCMH Group:	(i)		
– Sales of goods and services		43	1,783
– Receiving assembly services		36,088	84,818
– Receiving technical consultancy services		-	856
– Purchase of inventories		6,315	13,299
– Rental of property		-	154
Transactions with APM Group:	(ii)		
– Purchase of inventories		6,877	74,970

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

37 Material related party transactions (continued)

(b) Transactions with related companies (continued)

Notes:

(i) Transactions with TCMH Group

- Sales of goods and services and purchase of inventories

Tan Chong Consolidated Sdn. Bhd. ("TCC"), a substantial shareholder of the Company, is also a substantial shareholder of Tan Chong Motor Holdings Berhad ("TCMH") Group. Various subsidiaries of the Group have been conducting sales and purchases of motor parts and accessories and vehicle servicing transactions with TCMH Group. On 30 December 2013, 10 new agreements were signed in relation to the sales and purchases of motor parts and accessories and vehicle servicing for the period from 1 January 2014 to 31 December 2016.

- Receiving assembly services

On 30 December 2015, a subsidiary of the Group entered into an assembly agreement with TCMA, pursuant to which TCMA was appointed as the subsidiary's assembler to assemble vehicles for the period from 1 January 2016 to 31 December 2016. The principal business of TCMA is the assembly of motor vehicles and engines and trading of parts.

- Receiving technical consultancy services

On 30 December 2015, a subsidiary of the Group entered into a technical support agreement in relation to the provision of services, training, support, consultation and advice to be provided by TCMA using the technical information or technical know-how which TCMA legally possesses as at 30 December 2015 for a term from 1 January 2016 to 31 December 2016.

On 30 December 2016, a subsidiary of the Group entered into a technical support agreement in relation to the provision of services, training, support, consultation and advice to be provided by TCMA using the technical information or technical know-how which TCMA legally possesses as at 30 December 2015 for a term from 1 January 2017 to 31 December 2017.

- Rental of property

On 30 December 2015, a subsidiary of the Group entered into a tenancy agreement with TCMA in relation to the rental of property located at the manufacturing facility of TCMA, for a term from 1 January 2016 to 31 December 2016. The property is used as an office to facilitate better discussion and coordination in Malaysia with TCMA in relation to the collaborative projects with TCMA and Subaru Corporation.



Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

37 Material related party transactions (continued)

(b) Transactions with related companies (continued)

(ii) Transactions with APM Group

- Purchase of inventories

On 30 December 2015, a subsidiary of the Group entered into five parts purchase agreements with five subsidiaries of APM, being Auto Parts Manufacturers Co. Sdn. Bhd., APM Climate Control Sdn. Bhd., APM Auto Electrics Sdn. Bhd., APM Coil Springs Sdn. Bhd. And APM Automotive Modules Sdn. Bhd. (collectively, the "Five APM Subsidiaries"). Pursuant to the agreement, the Five APM Subsidiaries agree to provide certain parts including components and various kinds of materials for Subaru motor vehicles designed, manufactured and/or assembled by Subaru Corporation or licensees of Subaru Corporation for a term from 1 January 2016 to 30 June 2016.

On 30 June 2016, a subsidiary of the Group entered into seven parts purchase agreements with four subsidiaries of APM, being APM Climate Control Sdn. Bhd., APM Auto Electrics Sdn. Bhd., APM Automotive Modules Sdn. Bhd. and APM Shock Absorbers Sdn. Bhd. (collectively, the "Four APM Subsidiaries"). Pursuant to the agreement, the Four APM Subsidiaries agree to provide certain parts including components and various kinds of materials for Subaru motor vehicles designed, manufactured and/or assembled by Subaru Corporation or licensees of Subaru Corporation for a term from 1 July 2016 to 31 December 2016.

On 30 December 2016, a subsidiary of the Group entered into seven parts purchase agreements with four subsidiaries of APM, being APM Climate Control Sdn. Bhd., APM Auto Electrics Sdn. Bhd., APM Automotive Modules Sdn. Bhd. and APM Shock Absorbers Sdn. Bhd. (collectively, the "Four APM Subsidiaries"). Pursuant to the agreement, the Four APM Subsidiaries agree to provide certain parts including components and various kinds of materials for Subaru motor vehicles designed, manufactured and/or assembled by Subaru Corporation or licensees of Subaru Corporation for a term from 1 January 2017 to 31 December 2017.

All the above transactions have been entered into the ordinary and usual course of business of the Group and either on normal commercial terms or on terms no less favourable than those available to or from independent third parties.

Amounts due from/to related parties are recorded in the consolidated statement of financial position and disclosed in note 31.

(c) Transaction with an associate

Management service fees received from an associate of the Group during the year ended 31 December 2017 amounted to \$1,000,000 (2016: \$1,000,000).

(d) Applicability of the Listing Rules relating to connected transactions

The related party transactions in respect of (b) above constitute connected transactions or continuing connected transactions as defined in Chapter 14A of the Listing Rules. The disclosures required by Chapter 14A of the Listing Rules are provided in section "Connected transactions" of the Report of the directors.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

38 Segment reporting

The Group manages its business by divisions, which are organised by a mixture of both business lines (products and services) and geographical areas. In a manner consistent with the way in which information is reported internally to the Group's most senior executive management for the purposes of resource allocation and performance assessment, the Group has presented the reportable segments as set out in note (b). No operating segments have been aggregated to form the reportable segments.

(a) Business lines

(i) Motor vehicle distribution and dealership business

The Group is the distributor for Nissan vehicles in Singapore and distributor or dealer for Subaru vehicles in Singapore, Guangdong Province of the PRC, Hong Kong, Taiwan, Thailand and certain other Southeast Asia countries. The Group distributes various models of Nissan and Subaru passenger cars and Nissan light commercial vehicles.

(ii) Heavy commercial vehicle and industrial equipment distribution business

The Group is the sole distributor for Nissan forklift trucks in Singapore. The Group markets and distributes a wide range of heavy commercial vehicles and industrial equipment.

(iii) Property rentals and development

The Group has a number of property interests and is engaged in the development of various investment properties for sales or rental income. At present, the Group's activities in this segment are mainly carried out in Singapore and Hong Kong.

(iv) Transportation

The Group mainly carries out vehicle logistics services to vehicle manufacturers in Japan. The Group also provides human resource management service in relation to transportation business in Japan.

(v) Other operations

Other operations mainly include investment holding, hire purchase financing, provision of workshop services and the manufacturing of vehicle seats.

(b) Segment results

For the purpose of assessing segment performance and allocating resources between segments, the Group's senior executive management monitors the results attributable to each reportable segment on the following bases:

Revenue and expenses are allocated to the reportable segments with reference to sales generated by those segments and the expenses incurred by those segments.

The measures used for reporting segment profit is "EBITDA" i.e. "earnings before interest, taxes, depreciation and amortisation", where "interest" is regarded as including bank and other interest income.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

38 Segment reporting (continued)

(b) Segment results (continued)

Information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance for the year ended 31 December 2017 is set out below:

	Motor vehicle distribution and dealership business		Heavy commercial vehicle, industrial equipment distribution and dealership business		Property rentals and development	
	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000
Revenue from external customers:						
- Singapore	3,941,231	4,261,279	90,926	92,124	154,170	90,776
- PRC	755,331	997,902	-	-	-	-
- Thailand	399,607	718,081	150,184	406,972	-	-
- Japan	-	-	-	-	-	-
- Taiwan	2,209,640	2,063,509	-	-	-	-
- Others	2,020,835	1,788,115	23,085	19,793	7,690	5,818
	9,326,644	9,828,886	264,195	518,889	161,860	96,594
EBITDA:						
- Singapore	310,002	318,255	19,562	23,174	53,451	(27,108)
- PRC	3,710	22,929	-	(36)	-	-
- Thailand	(39,057)	(135,523)	(77,963)	(75,546)	-	-
- Japan	-	-	-	-	-	-
- Taiwan	430,809	311,901	-	-	-	-
- Others	(126,121)	(135,117)	8,725	6,716	140,291	121,227
	579,343	382,445	(49,676)	(45,692)	193,742	94,119
Share of profits less losses of associates:						
- Singapore	56,083	49,051	-	-	-	-
- PRC	-	-	-	-	-	-
- Thailand	-	-	-	-	-	-
- Japan	-	-	-	-	-	-
- Taiwan	-	-	-	-	-	-
- Others	-	-	-	-	-	-
	56,083	49,051	-	-	-	-

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

Transportation		Other operations		Consolidated	
2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000
-	-	139,648	149,125	4,325,975	4,593,304
-	-	424,320	657,968	1,179,651	1,655,870
-	-	6,542	13,051	556,333	1,138,104
5,531,370	5,470,662	-	-	5,531,370	5,470,662
-	-	-	-	2,209,640	2,063,509
-	-	1,033	1,157	2,052,643	1,814,883
5,531,370	5,470,662	571,543	821,301	15,855,612	16,736,332
-	-	78,469	80,054	461,484	394,375
-	-	(6,476)	(15,292)	(2,766)	7,601
-	-	545	11,765	(116,475)	(199,304)
450,130	484,638	679	(231)	450,809	484,407
-	-	-	-	430,809	311,901
-	-	15,680	(31,958)	38,575	(39,132)
450,130	484,638	88,897	44,338	1,262,436	959,848
-	-	-	-	56,083	49,051
-	-	-	-	-	-
(270)	192	-	-	(270)	192
(55)	3,962	-	-	(55)	3,962
-	-	-	-	-	-
-	-	18,480	14,992	18,480	14,992
(325)	4,154	18,480	14,992	74,238	68,197



Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

38 Segment reporting (continued)

(c) Reconciliation of reportable segment profit or loss

	2017 \$'000	2016 \$'000
Total segment EBITDA	1,262,436	959,848
Depreciation and amortisation	(341,135)	(297,227)
Interest income	30,874	26,946
Finance costs	(87,538)	(88,604)
Share of profits less losses of associates	74,238	68,197
Consolidated profit before taxation	<u>938,875</u>	<u>669,160</u>

(d) Geographic information

The following table sets out information about the geographical location of the Group's investment properties, other property, plant and equipment, interest in leasehold land and interest in associates ("specified non-current assets"). The geographical location of the specified non-current assets is based on the physical location of the asset, in the case of investment properties, other property, plant and equipment and interest in leasehold land and the location of operations, in the case of interest in associates.

	Singapore		Hong Kong		PRC		Thailand		Japan		Others		Consolidated	
	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000
Specified non-current assets	3,990,790	3,699,316	1,139,528	1,005,248	328,374	324,568	860,326	593,862	1,122,377	978,995	953,444	872,746	8,394,839	7,474,735

39 Acquisition of businesses and subsidiaries

- (a) In October 2017, the Group acquired the businesses from six individual vehicle transportation companies in Japan. The aggregate purchase consideration of JPY697 million (equivalent to \$48,078,000) has been settled in cash.

The fair value of the net assets acquired as at the date of acquisition is as follows:

	<u>\$'000</u>
Property, plant and equipment	23,659
Net assets acquired	23,659
Goodwill on acquisition	24,419
Satisfied by cash	<u>48,078</u>

Analysis of net cash inflow of cash and cash equivalents in respect of the acquisition of the above businesses:

	<u>\$'000</u>
Net cash outflow	<u>48,078</u>

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

39 Acquisition of businesses and subsidiaries (continued)

At the end of the reporting period, the allocation of the cost of acquisition of the above businesses to identifiable assets and liabilities is pending the completion of appraisal of certain intangible assets acquired, which is expected to be completed during the year ending 31 December 2018. Accordingly, the above goodwill arising on the acquisition is a provisional amount and may change upon the completion of the appraisal.

In addition to the acquisition above, the Group acquired two other subsidiaries in 2017 with net cash inflows totalling \$9,130,000.

In aggregate, the Group had net cash outflows totalling \$38,948,000 from acquisition of businesses and subsidiaries during the year ended 31 December 2017.

- (b) On 12 December 2016, the Group acquired 100% interest in Koei Transport Co., Ltd.. The purchase consideration of JPY1 has been settled in cash.

The fair value of net liabilities acquired as at the date of acquisition is as follows:

	<u>\$'000</u>
Property, plant and equipment	5,588
Other non-current assets	266
Trade and other receivables	2,751
Inventories	69
Cash and cash equivalents	644
Trade and other payables	(3,588)
Loan payables	(15,289)
Other non-current liabilities	(3,470)
	<hr/>
Net liabilities acquired	(13,029)
Goodwill on acquisition	<u>13,029</u>

Analysis of net cash inflow of cash and cash equivalents in respect of the acquisition of the above subsidiary:

	<u>\$'000</u>
Cash acquired	<u>644</u>
Net cash inflow	<u><u>644</u></u>

At 31 December 2016, the allocation of the cost of acquisition of Koei Transport Co, Ltd. to the identifiable assets and liabilities was pending the completion of appraisal of the intangible assets acquired, which was completed during the year ended 31 December 2017. The goodwill balance arising on the above acquisition remained unchanged.

In addition to the above acquisition, the Group acquired four other subsidiaries in 2016 with net cash inflows totalling \$13,622,000.

In aggregate, the Group had net cash inflows totalling \$14,266,000 from the acquisition of subsidiaries during the year ended 31 December 2016.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

40 Company-level statement of financial position

	Note	2017 \$'000	2016 \$'000
Non-current assets			
Property, plant and equipment		10	13
Interest in subsidiaries		2,342,961	2,342,961
		2,342,971	2,342,974
Current assets			
Amounts due from subsidiaries		362,496	1,044,785
Other debtors, deposits and prepayments		265	481
Cash and cash equivalents		31,506	13,349
		394,267	1,058,615
Current liabilities			
Other creditors and accruals		22,148	23,545
Amounts due to subsidiaries		363,957	258,172
Bank loans		-	132,490
Unsecured medium term note		-	632,538
		386,105	1,046,745
Net current assets		8,162	11,870
NET ASSETS		2,351,133	2,354,844
CAPITAL AND RESERVES			
	33(b)		
Share capital		1,006,655	1,006,655
Reserves		1,344,478	1,348,189
TOTAL EQUITY		2,351,133	2,354,844

Approved and authorised for issue by the board of directors on 26 March 2018.

Tan Eng Soon
Chairman

Sng Chiew Huat
Finance Director

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

41 Possible impact of amendments, new standards and interpretations issued but not yet effective for the year ended 31 December 2017

Up to the date of issue of these financial statements, the IASB has issued a number of amendments, new standards and interpretations which are not yet effective for the year ended 31 December 2017 and which have not been adopted in these financial statements. These include the following which may be relevant to the Group.

	<i>Effective for accounting periods beginning on or after</i>
IFRS 9 (2014), <i>Financial instruments</i>	1 January 2018
IFRS 15, <i>Revenue from contracts with customers</i>	1 January 2018
Amendments to IFRS 2, <i>Share-based payment: Classification and measurement of share-based payment transactions</i>	1 January 2018
Amendments to IAS 40, <i>Investment property: Transfers of investment property</i>	1 January 2018
IFRIC 22, <i>Foreign currency translations and advance consideration</i>	1 January 2018
IFRS 16, <i>Leases</i>	1 January 2019
IFRIC 23, <i>Uncertainty over income tax treatments</i>	1 January 2019

The Group is in the process of making an assessment of what the impact of these amendments, new standards and interpretations is expected to be in the period of initial application. So far the Group has identified some aspects of the new standards which may have impact on the consolidated financial statements. Further details of the expected impacts are discussed below. While the assessment has been substantially completed for IFRS 9 and IFRS 15, the actual impacts upon the initial adoption of the standards may differ as the assessment completed to date is based on the information currently available to the Group, and further impacts may be identified before the standards are initially applied in the Group's interim financial report for the six months ending 30 June 2018. The Group may also change its accounting policy elections, including the transition options, until the standards are initially applied in that financial report.

IFRS 9 (2014), *Financial instruments*

IFRS 9 (2014) introduces new requirements for calculation of impairment of financial assets and hedge accounting. On the other hand, IFRS 9 (2014) incorporates without substantive changes the requirements of IAS 39 for recognition and derecognition of financial instruments and the classification of financial liabilities. The Group is currently assessing the impacts of adopting IFRS 9 (2014) on its financial statements. Based on the assessment completed to date, the Group has identified the impairment model is expected to be affected.

The new impairment model in IFRS 9 (2014) replaces the "incurred loss" model in IAS 39 with an "expected credit loss" model. Under the expected credit loss model, it will no longer be necessary for a loss event to occur before an impairment loss is recognised. Instead, an entity is required to recognise and measure expected credit losses as either 12-month expected credit losses or lifetime expected credit losses, depending on the asset and the facts and circumstances. This new impairment model may result in an earlier recognition of credit losses on the Group's trade receivables and other financial assets. However, a more detailed analysis is required to determine the extent of the impact.

Notes to the financial statements (continued)

(Expressed in Hong Kong dollars unless otherwise indicated)

41 Possible impact of amendments, new standards and interpretations issued but not yet effective for the year ended 31 December 2017 (continued)

IFRS 15, Revenue from contracts with customers

IFRS 15 establishes a comprehensive framework for recognising revenue from contracts with customers. IFRS 15 will replace the existing revenue standards, IAS 18, Revenue, which covers revenue arising from sale of goods and rendering of services. The Group is currently assessing the impacts of adopting IFRS 15 on its financial statements. Based on the assessment completed to date, the Group has identified the following areas which are expected to be affected:

Timing of revenue recognition

Currently, revenue arising from the provision of services is recognised over time, whereas revenue from the sale of goods is generally recognised when the risks and rewards of ownership have been passed to the customers.

Under IFRS 15, revenue is recognised when the customer obtains control of the promised good or service in the contract. IFRS 15 identifies 3 situations in which control of the promised good or service is regarded as being transferred over time:

- (i) When the customer simultaneously receives and consumes the benefits provided by the entity's performance, as the entity performs;
- (ii) When the entity's performance creates or enhances an asset that the customer controls as the asset is created or enhanced;
- (iii) When the entity's performance does not create an asset with an alternative use to the entity and the entity has an enforceable right to payment for performance completed to date.

If the contract terms and the entity's activities do not fall into any of these 3 situations, then under IFRS 15 the entity recognises revenue for the sale of that good or service at a single point in time, being when control has passed. Transfer of risks and rewards of ownership is only one of the indicators that will be considered in determining when the transfer of control occurs.

As a result of this change from the risk-and-reward approach to the contract-by-contract transfer-of-control approach, it is possible that once the Group adopts IFRS 15 some of the Group's contracts that are currently recognised at a point in time may meet the IFRS 15 criteria for revenue recognition over time. This will depend on the terms of the sales contract and the enforceability of any specific performance clauses in that contract, which may vary depending on the jurisdiction in which the contract would be enforced.

The Group has assessed that the new revenue standard is not likely to have significant impact on the timing of revenue recognition.

IFRS 16, Leases

IFRS 16 is not expected to impact significantly on the way that lessors account for their rights and obligations under a lease. Under IFRS16, lessees will no longer distinguish between finance lease and operating leases. Instead, subject to practical expedients, lessees will account for all leases in a similar way to current finance lease accounting. As disclosed in note 36(b), at 31 December 2017, the Group's future minimum lease payments under non-cancellable operating lease amounted to \$388,789,000. Most of these amounts may therefore need to be recognised as lease liabilities, with corresponding right-of-use assets, once IFRS 16 is adopted. The Group will need to perform a more detailed analysis to determine the amounts of new assets and liabilities arising from operating lease commitments on adoption of IFRS 16, after taking into account the applicability of the practical expedient and adjusting for any leases entered into or terminated between now and the adoption of IFRS 16 and the effects of discounting.

Financial Summary

(Expressed in Hong Kong dollars unless otherwise indicated)

	2013 \$'000	2014 \$'000	2015 \$'000	2016 \$'000	2017 \$'000
Results					
Revenue	9,146,542	10,647,779	14,818,639	16,736,332	15,855,612
Profit from operations	766,536	635,833	775,259	689,567	952,175
Financing costs	(31,640)	(63,333)	(82,659)	(88,604)	(87,538)
Share of profits less losses of associates	82,416	76,047	76,179	68,197	74,238
Profit before taxation	817,312	648,547	768,779	669,160	938,875
Income tax expense	(166,212)	(221,683)	(319,138)	(335,074)	(308,116)
Profit for the year	651,100	426,864	449,641	334,086	630,759
Attributable to:					
Equity shareholders of the Company	626,005	349,227	308,215	191,073	501,924
Non-controlling interests	25,095	77,637	141,426	143,013	128,835
Profit for the year	651,100	426,864	449,641	334,086	630,759
Assets and liabilities					
Investment properties, other property, plant and equipment and interest in leasehold land	5,368,544	6,747,157	6,629,389	6,722,532	7,538,508
Intangible assets	-	104,034	100,093	108,315	102,805
Goodwill	-	6,214	5,498	23,375	58,043
Interest in associates	914,435	744,089	728,678	752,203	856,331
Other non-current assets	356,126	511,028	565,506	548,179	628,777
Net current assets	4,559,009	6,502,137	6,429,765	4,564,767	4,814,825
Total assets less current liabilities	11,198,114	14,614,659	14,458,929	12,719,371	13,999,289
Non-current liabilities	(174,709)	(2,352,746)	(2,036,937)	(430,671)	(1,275,761)
Total equity	11,023,405	12,261,913	12,421,992	12,288,700	12,723,528
Earnings per share					
– basic	\$0.31	\$0.17	\$0.15	\$0.09	\$0.25
– diluted	\$0.31	\$0.17	\$0.15	\$0.09	\$0.25

Note: The amount of diluted earnings per share is the same as the basic earnings per share as there were no dilutive securities outstanding during the years presented.



Group properties

Location	Description	Land area (sq. feet)	Tenure	Expiry date
30/F Shui On Centre 6-8 Harbour Road Wanchai Hong Kong	Offices (own use and investment)	13,770	Leasehold	20 May 2060
12/F Unit B4, Shui On Centre 6-8 Harbour Road Wanchai Hong Kong	Offices (investment)	4,250	Leasehold	20 May 2060
911 and 913 Bukit Timah Road Tan Chong Motor Centre Singapore 589622/3	Showroom, workshop and office (own use)	198,606	Freehold	–
14 Upper Aljunied Road Singapore 367843	Property held for sale	7,852	Freehold	–
700 Woodlands Road Singapore 738664	Workshop and office (own use)	233,188	Freehold	–
8 Kung Chong Road Singapore 159145	Workshop and office (own use)	23,990	Leasehold	15 December 2058
25 Leng Kee Road Singapore 159097	Showroom, workshop and office (own use)	23,998	Leasehold	10 April 2059
15 Queen Street Tan Chong Tower Singapore 188537	Office, restaurant and apartments for rental (investment)	22,193	Freehold	–
798 & 800 Upper Bukit Timah Road Singapore 678138/139	Factory and warehouse (investment)	198,976	Leasehold	6 April 2078
210 New Upper Changi Road #01-703 Singapore 460210	Showroom and office (investment)	4,058	Leasehold	1 July 2078
23 Jalan Buroh Singapore 619479	Showroom, workshop, office and warehouse (own use)	161,631	Leasehold	1 October 2027
The Wilby Residence 25, 27, 29, 31 and 33 Wilby Road Singapore 276300 – 276304	Condominiums for rental (investment)	200,991	Freehold	–
17 Lorong 8, Toa Payoh Singapore 319254	Showroom, workshop and office (own use)	58,737	Leasehold	28 February 2023
19 Lorong 8, Toa Payoh Singapore 319255	Showroom, workshop and office (own use)	58,715	Leasehold	28 February 2023

Group properties (continued)

Location	Description	Land area (sq. feet)	Tenure	Expiry date
19 Ubi Road 4 Singapore 408623	Showroom, workshop and office (own use)	59,379	Leasehold	1 October 2030
1 Sixth Lok Yang Road Singapore 628099	Workshop and office (own use)	131,750 92,158	Leasehold Leasehold	15 April 2036 15 April 2036
10 Kung Chong Road Singapore 159145	Workshop and office (own use)	23,990	Leasehold	15 December 2053
816 & 818 Upper Bukit Timah Road Singapore 678149/50	Shophouses (investment and own use)	2,155	Leasehold	15 April 2874
59 Moo 1, Rangsit–Pathumthani Road, Banklang, Muang District, Pathumthani Province, Thailand	Showroom, workshop, office and warehouse (own use)	557,754	Freehold	–
118 Moo 5, T. Bangsamak A, Bangpakong Chachoengsao 24180 Thailand	Showroom, workshop and office (own use)	31,579	Freehold	–
12/17 Moo 2, Seri Thai Road Khlong Kum Sub–District Bueng Kum District Bangkok 10240, Thailand	Showroom, workshop and office (own use)	94,722	Freehold	–
59/3 Moo 10, Nongkrod Muang District, Nakhon Sawan Thailand 60240	Showroom, workshop, office and warehouse (own use)	58,620	Freehold	–
388, Moo 5 Chiangmai–Lampang Road Yangnueng, Sarapee District Chiangmai, Thailand 50140	Showroom, workshop, office and warehouse (own use)	66,936	Freehold	–
61 Moo 4, Lardkrabang Industrial Estates Chalongkrung Road Lumplatiew, Lardkrabang Bangkok 10520 Thailand	Production plant (own use)	1,130,211	Freehold	–
44410 Chalongkrung Road Lumplatiew, Lardkrabang Bangkok 10520 Thailand	Vehicle yard (own use)	1,083,747	Freehold	–
Jalan Sultan Iskandar Muda No 24 Jakarta 12240 Indonesia	Showroom, workshop and office (own use)	36,737	Leasehold	16 November 2041

Group properties (continued)

Location	Description	Land area (sq. feet)	Tenure	Expiry date
Komplek Ruko Mahkota Raya Blok D No. 9–12A Batam 29461 Indonesia	Showroom, workshop and office (own use)	4,844	Leasehold	23 January 2032
Jalan Raden Patah Komplek Sumber Jaya B9 – B10 Indonesia	Shophouse (own use)	1,615	Leasehold	21 November 2035
Lembar K–8–4 Kotak F–G/1 Teluk Tering Komplek Bangun Sukses Showroom Sei Panas, Kota Batam Indonesia	Showroom, workshop and office (own use)	24,262	Leasehold	1 April 2028
Jalan Bypass Ngurah Rai No 643 Desa Pemogan Denpasar, Bali Indonesia	Showroom, workshop and office (own use)	21,043	Leasehold	4 March 2043
Jiangyin Residence No. 49 Xijin Minor District Qingyang Town Jiangyin Jiangsu Province China	Residential terraced house (own use)	1,744	Leasehold	Unspecified term
Qinyang Town Nam Huan Road 10 Jiangyin Jiangsu Province China	Office, factory and warehouse (own use)	48,753	Leasehold	20 November 2048
639 Jiang Jun Avenue Jiangning District Nanjing China	Factory, office and warehouse (own use)	583,995	Leasehold	30 April 2062
West of Xi Wai Huan Yangliu Town Lianhe Sub–district, Zhengxiang District Hengyang Hunan Province, China	Showroom and workshop (own use)	6,226	Leasehold	16 May 2052
No. 10, Jalan 51A/223 46109 Petaling Jaya Selangor Darul Ehsan Malaysia	Showroom, workshop and office (own use)	43,575	Leasehold	19 January 2062

Group properties (continued)

Location	Description	Land area (sq. feet)	Tenure	Expiry date
No. 33, Lane 250, Xinhu 2nd Road, Neihu District, Taipei City, Taiwan	Showroom, workshop and office (own use)	23,290	Freehold	–
No. 38–2, Dong Yuan Road, Zhongli District, Taoyuan City, Taiwan	Showroom, workshop, office and warehouse (own use)	143,622	Freehold	–
187 Edsa North Greenhills San Juan Metro Manila 1503 Philippines	Showroom, workshop, office and warehouse (own use)	18,891	Freehold	–
212 Vietnam–Singapore Industrial Park, Thuan An District Binh Duong Province Vietnam	Workshop and office (own use)	30,145	Leasehold	11 February 2046
Kawasaki-shi, Kanagawa, Japan	Vehicle distribution center (own use)/ Delivery center (investment)	147,112	Freehold	–
Fukuoka-shi, Fukuoka, Japan	Vehicle distribution center (own use)	89,079	Freehold	–
Kasuya-gun, Fukuoka, Japan	Auction venue (own use)/ Vehicle yard (investment)	272,853	Freehold	–
Tagazyo-shi, Miyagi, Japan	Vehicle distribution center (own use)	139,055	Freehold	–
Miyako-gun, Fukuoka, Japan	Delivery center (investment)	92,982	Freehold	–
Kitakyusyu-shi, Fukuoka, Japan	Delivery center (investment)	87,767	Freehold	–
Yokosuka-shi, Kanagawa, Japan	Vehicle maintenance shop (own use)	53,254	Freehold	–
Nagoya-shi, Aichi, Japan	Vehicle distribution center (own use)	244,023	Freehold	–
Miyako-gun, Fukuoka, Japan	Vehicle yard (own use & investment)	208,590	Freehold	–
Koza-gun, Kanagawa, Japan	Vehicle maintenance shop (own use)	35,595	Freehold	–
Miyako-gun, Fukuoka, Japan	Vehicle maintenance shop (own use)	142,336	Freehold	–



Group properties (continued)

Location	Description	Land area (sq. feet)	Tenure	Expiry date
Kagoshima-shi, Kagoshima, Japan	Vehicle distribution center (own use)	79,074	Freehold	–
Tomakomai-shi, Hokkaido, Japan	Vehicle distribution center (own use)	142,279	Freehold	–
Kitakyusyu-shi, Fukuoka, Japan	Delivery center (investment)	47,391	Freehold	–
Mooka-shi, Tochigi, Japan	Vehicle maintenance shop (own use)	54,167	Freehold	–